



National Park Service
U.S. Department of the Interior

Influencing Up
Service-wide Webinar

Leadership is largely about influence. Leaders must be able to influence those who work for them to accomplish the mission and goals of the organization. Typically the organization provides a nice set of tools to help accomplish this. Leaders also have to be able to influence peers and bosses; the organization provides fewer tools to accomplish this. Yet all leaders are faced on occasion with the need to “tell truth to power” and influence up the chain of command. Some leaders do this well; others less so.

There is both an art and a science to influencing upwards that can be learned. This webinar will provide the necessary skills, knowledge, and ability to both get your ideas heard and do it in a way that serves the organization, your boss, and your own team.

DATES: March 10, and Aug 6, 2015

TIME: 1:00 p.m. – 3:00 p.m.

**SESSION
LENGTH:** 2 hours

PARTICIPANTS: All Employees

CLASS SIZE: 50

VENDOR: CI International, webinars may not be recorded or distributed

TUITION: Paid by WASO, Learning and Development

**REGISTRATION
PROCESS:** To register for this webinar, please go to <https://doilearn.webex.com>, select Training Center from the top menu, hit the “Upcoming” tab to locate the webinar and select “Register” link to the right of the webinar title. Be certain to search for the course in the “Upcoming” tab under date of the webinar: March 10, or August 6, 2015.

**COURSE
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