EXHIBIT B

OPERATING PLAN

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INTRODUCTION

This Operating Plan between [fill in Concessioner Company Name] (hereinafter referred to as the "Concessioner") and the National Park Service (hereinafter referred to as the "NPS") describes operating responsibilities of the Concessioner and the NPS with regard to visitor services, lands, and facilities within Ozark National Scenic Riverways (hereinafter referred to as the "Park") that are assigned to the Concessioner for the purposes authorized by the Contract.

In the event of any conflict between the terms of the Contract and this Operating Plan, the terms of the Contract, including its designations and amendments, will prevail.

This plan will be reviewed annually by the Superintendent in consultation with the Concessioner and revised as deemed necessary by the Superintendent of the Park. Any revisions shall not be inconsistent with the main body of this Contract. Any revisions must be reasonable and in furtherance of the purposes of the Contract.

MANAGEMENT RESPONSIBILITIES

Concessioner

To achieve an effective and efficient working relationship between the Concessioner and the NPS, the Concessioner must:

1. Designate an onsite general manager for the Park, who:
   a. Has the authority and the managerial experience for operating the Concession Facilities and services required and, if applicable, authorized under the Contract;
   b. Must employ a staff with the expertise and training to operate all services required and, if applicable, authorized under the Contract;
   c. Has full authority to act as a liaison in all concession administrative and operational matters within the Park;
   d. Must obtain any additional permits in relation to the operation as may be required by state and local units of government; and
   e. Has the responsibility for implementing the policies and directives of the NPS.

2. In the absence of the general manager, the Concessioner must designate an acting general manager.

3. Provide a current list of all key concession management and supervisory personnel with all appropriate points of contact at the beginning of each operating season and when major changes occur.

Ozark National Scenic Riverways

The Superintendent of the Park has responsibility for all Park operations, as appropriate, including Contract management of concession operations. Superintendents carry out the policies and directives of the NPS. Directly, or through designated representatives, the Superintendents review, direct, and coordinate the NPS’s contract administration, including evaluation of Concessioner services and Concession Facilities, and review and approval of rates charged for all services. The Park will provide a current contact list to the Concessioner with all appropriate points of contact. The primary point-of-contact is the Concession Specialist at 573-323-4864. Attachment A-01 to this Operating Plan contains a current list of the Park’s points of contact for emergencies as defined in this Operating Plan and Exhibit H, Maintenance Plan.

GENERAL OPERATING STANDARDS AND REQUIREMENTS

Schedule of Operations

1. Minimum Operating Season and Hours. The Concessioner shall provide all visitor services required and any authorized services offered at Alley Spring during the following minimum operating season and hours:
### Service-Facility | Season | Minimum Hours of Operation
--- | --- | ---
Canoe Rental Desk | May 1 through September 30 | 7 days a week, 9-5
Camp Store/Retail Merchandise | May 1 through September 30 | 7 days a week, 9-5
Firewood Woodlot Operation | Open Daily, Apr 15-October 30 | 7 days a week, times posted

(2) **Normal Operations**

(a) The Concessioner must submit, at a minimum, the season, hours of operation for all locations, and other dates which may impact operating days (i.e. snowplowing, water testing, and employee training) to the NPS no later than 90 days prior to the commencement of the operating season.

(b) The Concessioner must post the hours of operation in prominent locations. The Concessioner must follow the minimum hours of operation unless it requests changes and receives written approval from the NPS in advance of all changes. The Concessioner’s schedule of operations will remain in effect unless or until the Superintendent approves a change in writing.

(c) The NPS will give reasonable notice of any schedule changes that it may initiate. Weather, natural disasters, special projects to repair infrastructure, and visitation may cause specific dates of operation to fluctuate. To the extent possible, the NPS will set these dates and provide reasonable notice to the Concessioner.

(d) All services must be open with regular hours of operation during any holiday within the operating season.

(3) **Emergency Operations.** For “after hours” emergencies the Concessioner must post and prominently display in all facilities a phone number and location of the nearest telephone, as well as other relevant instructions.

(4) **Pre-Season Meetings.** Concessioner and all appropriate site representatives must attend a pre-season meeting with the NPS to review the Operating Plan and to discuss planned operations for the season. The NPS and Concessioner will jointly determine the pre-season meeting date and any occasional post-season meeting dates as necessary.

### Rate Determination and Approval Process.

(1) **Rate Determination.** All rates and charges to the public by the Concessioner must comply with the provisions of Section 3(e) of the Contract, including without limitation, the requirements regarding NPS approval of the rates and charges set. The reasonableness and appropriateness of rates and charges under this Contract shall be determined, unless and until the NPS specifies a different rate determination, using the methodologies set out below. As used in this Operating Plan, each of the specified methodologies has the same meaning as that set out in the National Park Service Concession Management Rate Administration Guide (February 2017 “Rate Administration Guide”) as it may be amended, supplemented, or superseded throughout the term of the Contract. A copy is available on the NPS Commercial Services website at https://www.nps.gov/subjects/concessions/rate-administration.htm. Rate approval methods are subject to change.

(2) **Rate Methods.** The currently approved rate methods are as follows:

(a) **Souvenirs, gifts and all services and facilities.** The NPS will approve rates for merchandise in accordance with Manufacturer Suggested Retail Price or Competitive Market Declaration (CMD) guidelines. The CMD Rate Approval Form, as found in Attachment A-02 to this Operating Plan, is signed, dated, and issued by the Superintendent for a one-year period.

(b) **Convenience and Grocery Items.** The NPS will approve rates for convenience items in accordance with Manufacturer’s Suggested Retail Price (MSRP) or the Markup method if there is no MSRP. The NPS will forward updated markup percentage guidelines annually to assist the Concessioner with their markup inventory.
(3) **Rate Approval Process.**

(a) **Annual Rate Change Requests.** The Concessioner must submit all requests for rate increases annually to the Park in writing at least 90 days prior to the anticipated implementation dates, media and/or brochure publication dates, and customer notification. Under the Competitive Market Declaration methodology, the Concessioner’s rates may be adjusted without specific approval of the Superintendent but are subject to review to ensure that they remain reasonable in comparison to similar services offered outside the Park. The Concessioner will provide complete details on product or service descriptions in its rate request.

(b) **Rate Request Information.** All rate requests must be written and include pertinent information about the rate and product or service proposed, as described by the Rate Administration Guide. This includes, but is not limited to brand names, portions, length of service, amenities provided, etc. Rate requests require support by established criteria and comparability data, providing information in sufficient detail for the NPS to substantiate the requested rate.

(c) **Approval Timing.** The NPS will approve, disapprove or adjust rates and will inform the Concessioner in writing within 45 days of the rate request submittal. If the NPS needs a longer response period, the NPS will inform the Concessioner of the altered response date. If, under extenuating circumstances, the Concessioner requests a quicker response, the NPS will attempt to accommodate this request; however, this is not normal procedure.

(d) **Approved Rate Posting.** The Concessioner must make approved rates for goods and services available to visitors.

(e) **Advanced Rates.** The Concessioner may request approval to charge advanced rates in accordance with the Rate Administration Guide.

(f) **Changes in Rate Methods.** Changes in market conditions or other factors may result in modifying the rate method determined by the NPS. The Concessioner will be notified by the NPS of such a change at least 60 days prior to when the next rate request is due.

(g) **Rate Compliance.** The NPS will verify rate compliance during periodic operational evaluations and throughout the year. Approved rates must remain in effect until superseded by written changes approved by the NPS. The Concessioner must not advertise rates until approved by the NPS. The Concessioner must comply with these rate compliance requirements in all advertising, including, but not limited to, advertising on the Concessioner website, Concessioner telephone reservations system, and third-party booking agents (e.g. Expedia, Travelocity, Orbitz).

(4) **Reduced Rates for Federal Government Employees.** The Concessioner must not provide goods and services to federal government employees or their families without charge or at reduced rates unless equally available to the general public.

(5) **Concessioner Services Advertised by Third Parties.** Concessioner services advertised by third parties must include a statement that the Concessioner will be providing the service.

**Purchasing**

(1) **Competitive Purchasing.** The Concessioner may purchase goods from a facility operated or owned by the Concessioner or a parent company, provided the product is comparable in quality and price to like products manufactured by unrelated suppliers.

(2) **Discounts.** The Concessioner, when feasible, must take advantage of all available trade, cash advance, and quantity discounts and rebates and pass them through to the consumer or the operation.

(3) **Environmental.** The Concessioner must purchase environmentally friendly products whenever available and feasible.

(4) **Local Purchasing.** The Concessioner must source and purchase local products whenever available and feasible.

**Evaluations.**

(1) **Concessioner’s Monitoring Program.** The Concessioner must inspect and monitor Concession Facilities and services with respect to Applicable Laws, NPS policy and standards, authorized rates, life and safety, public health, environmental management and impacts on cultural and natural resources,
responsiveness to visitor comments, compliance with the Contract and its Exhibits and other operational performance requirements. Particular inspection and testing requirements are described in other sections of this Operating Plan. The Concessioner must also conduct inspections and monitoring in accordance with its own plans and procedures. The Concessioner is responsible for developing and implementing corrective action plans to respond in a timely manner to any operating deficiencies it identifies.

(2) **NPS Concession Review Program.** The NPS will evaluate the Concession Facilities and services to assess and rate concessioner performance in accordance with the NPS Concession Review Program as described in NPS Policy. The results of these evaluations are used to prepare an Annual Overall Rating. These activities may be conducted by NPS personnel. The NPS may request the assistance of third-party subject matter experts. The findings of such experts may be fully incorporated in NPS evaluations. The Concessioner must provide full access to management, facilities, documentation, and other resources necessary for the NPS to conduct these evaluations. The Concessioner must work with NPS officials to prioritize, schedule, and correct deficiencies and implement improvement programs resulting from these activities. The Concessioner’s performance in addressing deficiencies on schedule and in a timely manner may be a consideration in determining the Concessioner’s rating. Copies of service standards, program standards, and all evaluation forms are available on the NPS Commercial Services website under “Concessioner Tools” ([https://www.nps.gov/subjects/concessions/cti.htm](https://www.nps.gov/subjects/concessions/cti.htm)). The components of the Concession Review Program evaluation are as follows.

(a) **Periodic Operational Evaluations.** The NPS will conduct a minimum of two periodic operational evaluations of Concession Facilities and services to ensure conformance to applicable service standards and other operational requirements. The Concessioner may be contacted at the time of facility evaluations so that a representative of the Concessioner may accompany the evaluator.

(b) **Annual Overall Rating.** The NPS determines and generally provides the Concessioner with an Annual Overall Rating Report by March 1 based on the NPS evaluations for the preceding calendar year. The Annual Overall Rating will roll up the following individual reports and include one score and rating for the entire operating year:

i. **Operational Performance Rating Report.** The Operational Performance Report and Rating collates the individual periodic evaluations scores and weights them if necessary.

ii. **Administrative Compliance Report.** The NPS will conduct an annual review of the Concessioner’s compliance with administrative and contractual requirements, including timely submission of the Annual Financial Report, timely and accurate submission of franchise fees, and proof of insurance requirements.

iii. **Asset Management Evaluation Report.** The NPS will conduct an annual asset management evaluation and rating. The evaluation will consider performance against requirements in maintaining facilities as defined in the Concession Contract including the Maintenance Plan.

iv. **Environmental Management Program Evaluation Report.** The NPS will conduct an annual evaluation of the Concessioner’s Environmental Management Program (EMP). The evaluation will consider performance in protecting natural resources, meeting environmental compliance requirements, and operating in accordance with the Concessioner’s documented EMP. Performance in addressing Concessioner environmental audit findings will also be a component of this evaluation.

v. **Public Health Program Evaluation Report.** A representative of the NPS’s Public Health Program may complete periodic evaluations of the Concessioner’s food and beverage operations. The Public Health official will conduct these evaluations in accordance with
NPS Public Health Service procedures based upon the U.S. Food Code and other applicable public health standards. The Concessioner must post a public notice in its operation that results of food and beverage facility public health inspections are available from the Superintendent’s Office, if an evaluation is performed.

vi. **Risk Management Program Evaluation Report.** The NPS will annually conduct an evaluation of the Concessioner’s Risk Management Program (RMP). This evaluation will consider performance in implementing life safety and fire safety programs and operating in accordance with the Concessioner’s documented RMP. Any life or fire safety inspections conducted by the NPS will also be a component of Periodic Operational Evaluations.

vii. **Visitor Satisfaction Review.** The NPS will review Concessioner visitor satisfaction program results, complaints and comments on the Concessioner’s services.

(3) **Other NPS Audits and Inspections**

(a) **Environmental Audits.** The NPS may conduct environmental audits to evaluate the Concession Facilities and operations with respect to environmental compliance and environmental Best Management Practices in accordance with the current NPS Concession Environmental Audit Program Operating Guide. Performance in closing audit findings is considered in the annual EMP Evaluation.

(b) **Fire Inspections.** The NPS may also conduct fire safety inspections at its discretion over the course of the Contract term. Location managers will be contacted at the time of facility evaluations so that a representative of the Concessioner may accompany the NPS evaluator. Performance in addressing fire safety requirements may be considered in the annual RMP Evaluation.

The Concessioner will perform interior and exterior fire inspections of concession-assigned facilities within 30 days of initial occupancy and on an annual basis thereafter. The Concessioner must maintain written records, verifying the completion of such inspections, and make them available to the NPS upon request. The Concessioner will conduct routine fire drills of concession-assigned facilities as required by its Risk Management Program.

(c) **Integrated Pest Management Inspections.** The NPS may conduct integrated pest management inspections of Concessioner facilities and operations which may consider issues such as vector control and exclusion practices, pesticide application practices and others.

(d) **Interpretive Program Review.** The NPS may evaluate the Concessioner’s interpretive and informational services to ensure appropriateness, accuracy, quality, and the relationship of interpretive presentations to Park themes in addition to service-specific reviews that occur during periodic evaluations.

(e) **Other Inspections.** The NPS reserves the right to enter the Concessioner’s facilities at any reasonable time for any evaluation or when otherwise deemed necessary.

**General Policies**

(1) **Facility Use.** The Concessioner must only use Concession Facilities for activities that directly and exclusively support the visitor services required and authorized by the Concession Contract. The Concessioner is solely responsible for maintenance as outlined in Exhibit H: Maintenance Plan, repairs, housekeeping, and groundskeeping for the Concession Facilities to the satisfaction of the NPS.
(a) **Authorized Use.** Concessions Facilities may not be used for activities or services that do not directly and exclusively support contractual services required by the Contract without written permission of the NPS.

(b) **Quiet Hours.** The Concessioner must enforce quiet hours between the hours of 10:00 p.m. and 6:00 a.m.

(c) **Smoking Policy.** All buildings within the Concession Facilities are designated as non-smoking. Concession Facilities must comply with current NPS policy, Superintendent’s compendium, and state laws on smoking.

(d) **Locks and Keys for Facilities:** Locks and keys for the Concession Facilities will be the responsibility of the Concessioner. Two (2) master keys for Concession Facilities will be issued to the Park for inspection and emergency purposes.

(2) **Reservations.** The Concessioner must develop and utilize a central computerized reservation system and website. The Concessioner’s central computerized reservation system must be capable of accommodating requests for all Concession services for which reservations are required. Reservations should be made available on a 12-month forward rolling basis. The Concessioner may continue to take reservations over the phone and in person as well.

(a) **Overbooking.** The Concessioner must not overbook unless there is a comparable or superior service available. The Concessioner must be able to provide the superior service at the same price as the original booking price. The Concessioner may implement a waiting list system, where the visitor is not guaranteed, nor charged for, a reservation until a service is confirmed available.

(b) **Group, Tour, and Special Events Bookings.** The Concessioner must submit its policy on group bookings for NPS approval for the upcoming year within 120 days of the effective date of the Contract, and thereafter on an annual basis by April 15 if changes occur. The policy must include how the Concessioner will balance group/tour bookings and bookings for the general public, times of year targeted for group/tour bookings, and billing policies.

(c) **Deposits/Refunds.** The Concessioner must have a cancellation/refund policy approved by the Superintendent, which is equivalent to comparable services, and should notify and offer refunds to guests with reservations under the following conditions:

   i. The Concessioner may require a deposit to hold a reservation. The Concessioner will accept deposits by cash, check, money order, or major credit card.

   ii. Deposits will be refunded if, in the opinion of the Park, the river is determined to be too hazardous for authorized vessel use.

   iii. The Concessioner will process refunds within two weeks of cancellation.

   iv. The Concessioner will include the cancellation/refund policy in all proposed brochures and reservation confirmations.

(d) **Guest Donation Program.** Should the Concessioner choose to participate in the NPS Guest Donation program, the Concessioner must comply with all program requirements which are available on the NPS Commercial Service website (https://www.nps.gov/subjects/concessions/gdp.htm).

(3) **Credit Cards.** The Concessioner must honor government issued credit cards, and at a minimum: American Express, Mastercard, Visa, and Discover. The Concessioner must accept debit cards.
(4) **Special Events.** The Concessioner must seek NPS approval for special events. In accordance with Applicable Laws, including current NPS policy, the NPS will review and approve proposed special events before the events are scheduled and may require the Concessioner to complete a Special Use Permit application. Requests for special events must be submitted at least 30 days in advance of their intended effective date.

(5) **Lost and Found.** The Concessioner must operate an effective program (plan) for handling lost and found or unattended property in Concession Facilities. This program must include vehicles or other property that may have been abandoned by Concession employees. The Concessioner must submit the plan to the Concessions Management Office for review and approval within 60 days of the Contract effective date, and thereafter on an annual basis, by April 15, if changes occur. Any changes to the plan are also subject to prior review and approval.

(a) Procedures for the handling of lost and found property must conform to Directors Order (D.O.) 44 and 41 C.F.R. 102-41. Information relating to these documents can be found online or upon request of the NPS.

(b) The Concessioner will work closely with the Park’s Lost and Found Office when handling lost, found, or unattended property in Concession Facilities. The Concessioner’s lost and found procedures and operation are subject to audit by the NPS.

(c) The Concessioner will assist any visitor who has lost property by providing assistance in contacting a Park Ranger or by providing them with the Park’s Lost and Found Office phone number at 573-323-4236 to file a report.

(d) Items that are not claimed by the owner within 30 days are considered abandoned to the United States and may be disposed of in accordance with 41 CFR 102-41.

(6) **Vehicles and Vessels**

(a) **Licensing, Maintenance, and Registration.** The Concessioner must register, license, insure, and maintain all vehicles, including trailers and vehicles belonging to the Concessioner’s employees, used to perform services under the contract in accordance with all Applicable Laws. The only maintenance allowed within the Park is topping off fluids in the maintenance area. All other maintenance activities including, but not limited to washing, fluid changes, and painting must take place outside the Park preferably at a licensed motor vehicle repair shop.

(b) **Drivers.** Operators of all Concessioner owned, or hired-but-non-owned vehicles must have a valid state operator’s license for the size and class of vehicle driven.

(c) **Parking.** The Concessioner must ensure that NPS-approved designated areas are used to park and store trailers, vehicles, and equipment in a safe, organized manner. The Concessioner must maintain egress in or out of the NPS-approved designated area at all times. The Concessioner will discourage its employees from parking personal vehicles in the primary lots near Concession Facilities.

(d) **Condition of vehicles.** All vehicular equipment used by the Concessioner must be in sound mechanical condition and have an overall well-maintained, clean and professional appearance. Interior and exterior must be in good to excellent physical condition, and be reasonably free of rust, with no chipped, faded or discolored paint.

(e) **Identification.** The Concessioner must ensure that its vehicles discreetly display the Concessioner name and logo. Printing should be in at least a 4 to 6-inch print type of a contrasting color that allows for good visual identification.
(f) **School Buses.** In the event a school bus/van is put into service for the use of shuttling visitors, the words “School Bus” and the extension arm “Stop” sign, and all flashing lights must be removed, as required by Applicable Laws.

(g) **Vehicle Inspection Requirements.** The Concessioner must inspect each of its vehicles daily when in regular use, as required by Applicable Laws, including without limitation the Federal Motor Carrier Safety Regulations (49 CFR 390). The Concessioner will retain records (a maintenance log) of each inspection. The Concessioner will correct all safety defects found before the vehicle resumes service. Such inspections will include, but not be limited to: brakes, steering, tires, doors, interiors (loose seats, loose/broken stanchions, flooring), lights, safety equipment, leaks from gasoline, coolant, or other substances, visual inspections of emissions, dents, scrapes, and other body damage that may be considered a hazard to passengers. In addition, all vehicles are subject to random and unannounced inspections by the State of Missouri and the NPS. Copies of concessioner inspection records and State of Missouri inspections must be provided to the NPS upon request.

(h) **Required safety items.** The following items must be maintained and carried in concession vehicles at all times:

   i. Fire extinguisher   
   ii. Flares or triangles   
   iii. First aid kit   
   iv. Vehicle Maintenance Log   
   v. Current, valid vehicle registration, and   
   vi. Current vehicle proof of insurance certificate

(i) **Deliveries.** The Concessioner must schedule deliveries so that they do not interfere with business operations during peak visitor times of day. Deliveries should use non-public areas to the maximum extent possible. Idling by delivery trucks is not permitted.

(7) **Interaction with Wildlife.** Wildlife management is a critical resource management issue in the Park. The NPS prohibits feeding and harassing of wildlife within all units of the National Park System. This prohibition of the feeding of wildlife includes birdfeeders of any type.

   a) Every effort must be made to prevent wildlife from having access to human food sources. Concessioners are required to utilize wildlife-resistant containers at all solid waste collection areas and around the Concession Facilities in general. The Concessioner must provide adequate education for guests regarding the NPS’s wildlife management policies and regulations.

   b) The Concessioner must display NPS approved signage discouraging visitors from feeding wildlife.

   c) The Concessioner must make all buildings and other structures wildlife resistant and pest-proof.

   d) **Prevention of Vector Borne Illnesses.** The Concessioner must have preventive measures in place to limit exposure to vector borne diseases such as Hantavirus.

   e) **Wildlife Incident Reporting.** The Concessioner must notify the Park of any wildlife incidents or sightings that need immediate attention such as car or building break-ins, sightings of bears in developed areas, incidents where a bear is still present, or if visitors are seen feeding or approaching wildlife.

(8) **Signs and Labels.** The Concessioner must obtain NPS approval for all exterior signs prior to being used.
(9) **Visitor Satisfaction and Monitoring.** The Concessioner must maintain a visitor satisfaction program to measure service and quality standards, product mix, pricing and overall Park experience.

(a) **Comment Cards.** The Concessioner must provide an adequate inventory of Park-approved comment cards to visitors at visible and accessible locations within the Concession Facilities. Additionally, the Concessioner may use an internet-based or electronic system for visitors to provide comments about the Concession operations. This system must be capable of creating reports and summaries of electronically submitted comments.

(b) **Visitor Satisfaction Monthly Summary.** The Concessioner must forward to the Park within fifteen (15) days of the last day of each month a summary of all comments and complaints received on comment cards, letter, email, or other internet-based or electronic system.

(c) The Concessioner must promptly provide to the Park visitor comments that allege misconduct by Concession or NPS employees, pertain to the safety of visitors or Concession or NPS employees, or concern the protection of Park resources.

(d) The Concessioner must investigate and make an initial response to all visitor complaints regarding the Concession Facilities and its services within 48 hours of receipt. The Concessioner must provide the Park with copies of the Concessioner’s response to complaints as soon as possible, and within a maximum of five days of the response.

(e) The Park will forward to the Concessioner any comments and complaints received regarding the Concession Facilities or services. The Park will provide the Concessioner with copies of its responses to comments or complaints about Concession operations.

**Human Resources Management.**

(1) **Employee Identification and Appearance.** All concession employees must wear standardized clothing with a personal nametag and be neat and clean in appearance. Clothing or ball cap/hat must identify the wearer as concession staff. Employees will project a hospitable, friendly, helpful, positive attitude, and be capable and willing to answer visitors’ questions and provide visitor assistance.

(2) **Employee Conduct.** The Concessioner will review the conduct of any of its employees whose actions or activities are considered by the NPS or Concessioner to be inconsistent with the proper administration of the Park and the enjoyment, protection, and/or assistance of visitors, including but not limited to criminal conduct. The Concessioner will take all actions needed to fully correct any such situation.

(3) **Firearms.** Concessioner employees must not possess firearms while on duty or within structures in the Park. The NPS may grant exceptions to this prohibition upon consideration of a written request from the Concessioner’s general manager with a thorough explanation of the basis of the request. The NPS will provide a written response to the Concessioner.

(4) **Employee Lists.** The Concessioner must submit to the NPS a list of the names, job titles, and contact information (on-site and after hours) for all employees, seasonal or fulltime. The Concessioner must provide this information within 30 days of the Contract and annually by April 15. The Concessioner must update these lists with any changes.

(5) **Employee Hiring Procedures**

(a) **General Manager.** The general manager will have an extensive background as a manager or administrator that indicates his or her ability to efficiently manage this operation.

(b) **Staffing Requirements.** The Concessioner will hire a sufficient number of employees to ensure high-quality visitor services throughout the operating season.

(c) **Age Restrictions.** No person under 14 years of age may be employed by a Concessioner in any occupation. Persons under 18 years of age may be employed for no more hours than the lowest maximum set by Applicable Laws.
(d) **Work Schedule.** Prior to employment, the Concessioner will inform employees of salary, schedules, holiday pay, overtime requirements, and any possibility that less-than-full-time employment may occur during slow periods.

(e) **Drug-free Awareness and Testing.** The Concessioner must provide its employees with a statement of its policies regarding drug and alcohol abuse, and conduct educational program(s) for its employees to deter drug and alcohol abuse.
   i. The Concessioner must require any employee who is in a safety-sensitive position such as an equipment operator to participate as appropriate in pre-employment and random drug testing.
   ii. The Concessioner will take appropriate personnel action, up to and including termination or requiring satisfactory participation in a drug abuse or rehabilitation program for any employee that is found to be in violation of the prohibition on the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance.
   iii. Should the Concessioner become aware of illegal drug use, the Concessioner must promptly report it to the Park’s District Ranger.

(f) **Background Checks.** The Concessioner must ensure that appropriate background checks are performed on all employee hires as appropriate for the position. These may include wants/warrants check, local criminal history check, federal criminal records check, national multi-jurisdictional database and sexual offender search, social security number trace, and driving history check. The Concessioner must not hire an employee with any active warrants (current fugitive from justice). Prospective employees must be made aware in advance of hire that this information may be made available to the NPS.

(g) **Driver Requirements.** Drivers of all Concessioner delivery trucks or passenger carrying vehicles must have a valid Missouri operator’s license for the size and class of vehicle being driven, which is currently a Commercial Driver’s License (CDL). Any additional requirements established by the Missouri Highway Patrol for the vehicle driven or passengers carried will be obtained.

(h) **NPS Employees.** The Concessioner must not employ in any status a NPS employee, his/her spouse, or his/her dependent child without prior Superintendent written approval. Potential employees who meet this description must submit a written request to the Park, as found in Attachment A-03 to this Operating Plan. The Concessioner will retain the approved request as part of the employee’s personnel file.

(6) **Training.** The Concessioner must maintain records of appropriate training as set forth below and must provide those records to the NPS upon request.
   (a) **General.** The Concessioner must provide appropriate job training and orientation to each employee prior to duty assignments and working with the public. Training must include all those required by Applicable Laws. The NPS periodically audits Concessioner training sessions.
   (b) **Concessions Management and Park Specific Training.** The Concessioner must orient its managers to NPS evaluation standards and rate policies, as provided on the NPS Commercial Services website. The Concessioner must provide Park specific training to all employees. Examples of topics to address include, but are not limited to: information regarding natural and cultural resources of the Park including floating and hiking information, history of the area, wildlife, fish, and vegetation management; history and mission of the Park; mission and responsibility of the NPS; and other services and facilities available.
   (c) **Wildlife, Fish, and Vegetation Management.** The Concessioner must provide NPS approved training in fish, wildlife, and vegetation management, including measures to prevent wildlife species from becoming habituated to human foods and to prevent the spread of invasive plant species.
   (d) **Environmental and Risk Management.** The Concessioner must provide training in environmental and risk management to employees in accordance with the Concessioner’s Environmental Management Program, Risk Management Plan, and as required by Applicable Laws.
(e) **Customer Service Training.** The Concessioner must provide customer service training for employees who have direct visitor contact. This training must adequately prepare employees to provide exemplary customer service.

(f) **Interpretive Training.** The Concessioner must provide interpretive skills training for all employees, who provide interpretive, informational, and safety information and services. The Concessioner must work closely with the NPS to improve the methods of preparing and presenting effective interpretive information. The terms “interpretive” and “interpretation” mean messaging and communications to visitors relaying the purpose and significance of the Park. Park staff may conduct an orientation/training session prior to Memorial Day to which all concession staff are welcome free of charge.

(g) **Employee Knowledge.** Employees must demonstrate their knowledge of cultural and natural resources in the Park and about the NPS, its mission, and values. Staff must utilize appropriate interpretive techniques in their interactions with visitors when performing such functions as giving directions and answering basic Park questions.

(h) **Employee Handbook.** The Concessioner must provide all employees with a copy of the Concessioner’s employee handbook, which must specifically identify the policies and rules of the Concessioner and applicable regulations of the NPS. Whenever updated, the Concessioner must provide a copy of the employee handbook to the NPS for a 30-day review prior to distribution to employees.

(7) **Employee Responsibilities.** The Concessioner must require that its employees adhere to all Federal and State laws while in the Park including, but not limited to, use or possession of illegal substances, and criminal activity. The Concessioner must emphasize that Federal law applies in the Park with respect to marijuana use.

(8) **Labor Relations.** The Concessioner is required to comply fully with the National Labor Relations Act (NLRA), 29 U.S.C. §§ 151–169, and the applicable rules, regulations, and orders of the Secretary of Labor. The NLRA prohibits employers from interfering with, restraining, or coercing employees in the exercise of their rights relating to organizing, forming, joining, or assisting a labor organization for collective bargaining purposes; working together to improve terms and conditions of employment; or refraining from any such activity. Similarly, labor organizations may not restrain or coerce employees in the exercise of these rights.

**Environmental Management Program**

The Concessioner must develop, maintain, and implement an Environmental Management Program ("EMP") in accordance with Section 6 of the Contract and NPS Environmental Management Standards for Concessioners located on the NPS Commercial Services website at https://www.nps.gov/subjects/concessions/environmental-management.htm. The Concessioner must submit to the NPS an initial EMP within 60 days of the Contract effective date and an updated EMP including a summary of its performance on the EMP for the previous calendar year annually, by November 15.

Further environmental specifications and requirements are found in the Maintenance Plan, Exhibit H, to this Contract and other sections of this Operating Plan.

**Risk Management Program**

(1) **Risk Management Plan.** The Concessioner must develop, maintain, and fully implement its own Risk Management Program in accordance with NPS Risk Management Program Standards for Concessioners located on the NPS Commercial Services website (https://concessions.nps.gov/tools_others.htm) (see also Attachment A-04 for Risk Management Program Standards). The Concessioner must submit its initial plan to the NPS within 120 days of the effective date of Contract and must submit any revisions by November 15 of each following year thereafter. The Concessioner must update its Concessioner Risk Management Program to comply with Applicable Laws.
(2) Emergency Response. The Concessioner must provide plans and procedures, equipment and training to employees to effectively respond to releases of hazardous substances for the purpose of stopping the release in accordance with Applicable Laws. These may include, as appropriate, an Emergency Action Plan, Emergency Response Plan, and may include a Spill Prevention Control and Countermeasure Plan. The Concessioner must provide emergency response equipment and maintain it in good condition. The Concessioner must provide these plans to the NPS upon request.

(3) Acknowledgement of Risk. The Concessioner may require clients participating in activities to sign an acknowledgement of risk form. All such forms must comply with NPS requirements (as these may be amended during the term of the Contract). The Concessioner may not require Park visitors to sign a liability waiver form, insurance disclaimer, or to indemnify or hold harmless the Concessioner. If the Concessioner proposes any changes to the standard form, the Concessioner must provide these changes to the NPS for approval at least 30 days in advance of need. See Attachment A-05 for a standard visitor acknowledgment of risk form.

(4) Employee Accident/Injury Report. The Concessioner must provide the NPS with an annual summary listing the types of injury/accident employees sustained and employee lost days incurred during the previous calendar year. The report must include a comparison of that year’s data to previous years. This report is due by November 15 each year.

Utilities
Responsibilities and procedures to supply, assess costs, and bill utilities for Concession Facilities and operations are described in this section. Additional requirements are described in the Maintenance Plan of this Contract.

NPS.

(1) The NPS provides potable water and wastewater services at the Concession Facilities.

(2) The Concessioner will be billed for these services once per year in January for the preceding year’s water and wastewater usage.

(3) The NPS bills the Concessioner in accordance with Applicable Laws, including without limitation, the NPS’s policy, including DO 35B, which requires that utility rates charged to the Concessioner reflect actual costs incurred by the NPS.

(4) The NPS reviews operating costs for utility systems and services annually and will notify the Concessioner in writing 90 days before new rates for the upcoming year become effective, in accordance with DO 35B.

Concessioner.

(1) The Concessioner must contract with independent suppliers to provide utility services not provided by the NPS, including electricity, phone, internet, and propane. The Concessioner must promptly pay for these services.

(2) The Concessioner must encourage conservation of energy, water, and other resources through policies, programs, and goals. The Concessioner must participate in energy audits and incentives if offered by its power provider.

(3) Utility Add-on. The NPS has not approved a utility add-on for this contract.
Protection and Emergency Services

Law Enforcement
The NPS provides visitor protection services, including responding to emergencies involving public safety, civil disturbances, and violations of the law. The NPS has concurrent jurisdiction within the Park, including law enforcement, search and rescue, emergency medical services, public health, and structural fire.

1. The NPS will provide year-round law enforcement patrols of the Park.

2. Concessioner-employed security personnel have only the authority of private citizens in their interaction with Park visitors. They have no authority to take law enforcement action or to carry firearms.

3. The Concessioner must report all emergencies to the NPS by telephoning 911.

4. The Concessioner may be required to provide security guards during periods of vandalism, break-ins, thefts, etc., at Concession Facilities.

5. The Concessioner must secure buildings, equipment, and facilities assigned to it under the Contract.

6. The Concessioner must immediately report to the Park all suspected and known criminal violation to the Area District Ranger or, if not available, to the Concession Specialist office at 573-323-4236.

Structural Fire Protection
The Concessioner must make fire prevention and protection a priority at all Concession Facilities and take reasonable steps to prevent and protect against structural and other fires. The NPS has primary responsibility for fire response. Eminence Fire Department will assist these efforts under mutual aid response.

1. **Concessioner**

   a. The Concessioner must comply with all Applicable Laws related to the installation, operation, maintenance and repair of fire detection and suppression equipment, fire protection planning and training including OSHA and National Fire Protection Association (NFPA) standards and RM-58.

   b. The Concessioner must prepare and maintain a Fire Prevention Plan in accordance with Part 1910.39 of Occupational Safety and Health Standards. This plan must be made available to the NPS upon request.

   c. The Concessioner structural fire, wildland fire, and life safety plans and procedures must be integrated in the Concessioner's Risk Management Program.

   d. The Concessioner must designate a Structural Fire Manager to ensure the Concessioner's compliance with its fire program responsibilities.

   e. The Concessioner must conduct fire prevention equipment and system inspection, testing, maintenance, and repairs. These must address fire extinguisher requirements under NFPA 10, fire suppression systems (sprinklers) under NFPA 25, fire detection and notification systems (i.e., fire alarms) and other fire suppression systems (e.g., kitchen hoods and computer rooms) under NFPA 72, and emergency lighting and illuminated exit signs under NFPA 101. Inspections must include an occupancy inspection covering building interiors and exteriors within 30 days of occupancy for new facilities and prior to each opening for any seasonal operations. The Concessioner must utilize a licensed fire professional for inspection, testing, maintenance, and repair. Licensed fire professionals include fire inspectors, fire protection engineers, or contractors licensed and approved by the State. Concession employees with adequate education, training, and insurance approved by the NPS may conduct weekly/monthly visual inspections.

   f. The Concessioner must maintain written records verifying the completion of such inspections through the term of the Contract and must provide the records to the NPS upon request.

   g. The Concessioner must promptly complete the repair and replacement of fire protection systems and life safety systems and components that are found to not be functioning properly during inspections or through other means.

   h. The Concessioner must conduct applicable fire prevention awareness training for staff, including fire drills and portable fire extinguisher training.
(i) The Concessioner must post a fire or emergency exit plan in each of its buildings.

(2) NPS.
   (a) The NPS may conduct fire safety inspections at its discretion over the course of the Contract term. The NPS will contact the Concessioner at the time of the inspections so that a representative of the Concessioner may accompany the NPS inspector.
   (b) The NPS provides and maintains hydrants within the Park.
   (c) The NPS reserves the right to conduct periodic prescribed fire according to the NPS’s Fuels and Fire Management Plan, which may produce smoke impacts to visitors.

Emergency Medical Care

(1) NPS. The NPS is the primary entity that provides emergency medical services.

(2) Concessioner
   (a) First Aid. The Concessioner must maintain basic first aid supplies at all Concession Facilities.
   (b) Training. An employee certified in standard First Aid and Cardiopulmonary Resuscitation (CPR) training must be staffed and available during operating hours. The NPS encourages the Concessioner to allow all employees to attend emergency medical training, including Emergency Medical Responder courses.

(3) Emergency Reporting Requirements. The Concessioner must train all Concessioner employees in proper emergency reporting procedures, including how to provide essential information (e.g., a call back number at their location). The NPS will dispatch Rangers and emergency personnel as needed. The NPS will investigate all visitor and employee accidents that require medical attention.
   (a) Life-threatening emergencies (or unknown status): 911
   (b) Non-emergencies: call NPS Dispatch at 844-460-3604.

Public Relations

Required Notices.

The Concessioner must prominently post the following at all Concessioner points-of-sale:

“This service is operated by [Concessioner’s name], a Concessioner under Contract with the U.S. Government and administered by the National Park Service. The Concessioner is responsible for conducting these operations in a satisfactory manner. Prices are approved by the National Park Service.”

Please address comments to:
Superintendent
Ozark National Scenic Riverways
P.O. Box 490
Van Buren, MO 63965
OZAR_Superintendent@nps.gov

“This is a facility operated in an area under the jurisdiction of the U.S. Department of the Interior. No discrimination by segregation or other means in the furnishing of accommodations, facilities, services, or privileges on the basis of race, creed, color, ancestry, sex, age, disabling condition or national origin is permitted in the use of this facility. Violations of this prohibition are punishable by fine, imprisonment, or both.”

Public Statements.

(1) All media inquiries concerning operations within the Park, questions about the Park, or concerning any incidents occurring within the Park, must be referred to the Superintendent. This includes all media interviews. However, media interviews and visits to Concession Facilities to report on Concessioner operations may be done with a courtesy notification to the Concessions Specialist Office.

Advertisements and Promotional Material.

(1) Promotional Materials
(a) Approval. The Concessioner must obtain approval from the NPS for all promotional material prior to publication, distribution, broadcast, etc. This includes website information and social media. The Concessioner must contact the NPS well in advance to establish specific time frames for each project review. The NPS may require the Concessioner to remove unapproved promotional material from circulation.

(b) Changes. The Concessioner must provide all promotional media (including websites) changes and layout to the NPS for review at least 90 days prior to projected need or printing dates. The NPS will make every effort to respond to minor changes to brochure and other texts within 15 days. Longer periods may be required for major projects or where NPS staff assistance is required to help develop the product. The Concessioner must contact the NPS well in advance to establish specific time frames for each project.

(c) Promotional Material. The Concessioner is required to promote the Park’s mission, history, resources, and recreational opportunities within their promotional material. Other promotional material distributed within the Park must only promote services and facilities within the Park, unless the Superintendent approves exceptions.

(d) Park Publications. The Park’s newspaper includes information on services provided by Concessioners within the Park and the Concessioner must make available the Park newspaper and brochure to visitors.

(e) Material. The Concessioner should publish all advertisements and promotional material on minimum 30% post-consumer material paper and/or tree-free products and double-sided. The use of soy-based inks is also recommended.

(2) Social Media & Website. The Concessioner’s websites must link to the NPS website. The Concessioner must monitor its social media pages and remove offensive, inappropriate, or inaccurate postings upon discovery. The Concessioner must use the following NPS-approved language in the description of the Concessioner on social media sites: “(Company Name) is an authorized Concessioner of the National Park Service, Department of the Interior. (Company Name) is authorized to provide canoe & tube rental with shuttle service, camp store and retail merchandise and firewood sales within Ozark National Scenic Riverways.”

(3) Statements. Advertisements must include a statement that the Concessioner is authorized by the NPS and the Department of the Interior to serve the public within the Ozark National Scenic Riverways. Advertisements for employment must state that the company is an equal opportunity employer.

(4) Use of the NPS Authorized Concessioner Mark. The NPS has an approved Mark it allows concessioners to use to advertise the official relationship between the NPS and the Concessioner. The Mark consists of the official NPS Arrowhead and the words “Authorized Concessioner.” The Concessioner must comply with the guidelines for use of the Mark as provided on the Commercial Services website at nps.gov/subjects/concessions/acm.htm. Volunteers in Park (VIP) Program. The Concessioner must permit its employees to participate in the NPS’s VIP program. More information on the VIP Program can be found on the NPS website.

SPECIFIC OPERATING STANDARDS AND REQUIREMENTS
The Concessioner must provide all services in a consistent, environmentally sensitive, and high-quality manner. Standards provided by current NPS Concession Management Guidelines are considered service minimums. The Concessioner must monitor and evaluate its operations to ensure that they meet quality standards. In addition to complying with the following standards and requirements, the Concessioner must comply with the Boat Rental and Retail standards and guidelines located on the NPS Commercial Services website (nps.gov/subjects/concessions/standards-and-evaluations.htm) and as an appendix to this Operating Plan. Additional service-specific requirements are outlined in this section. When in conflict, standards and guidelines described in this Operating Plan supersede those identified in the standards on the website.

Vending
The Concessioner, at its own expense and with prior approval, may provide vending machines. The Concessioner must submit a proposal for vending machine locations, faceplate style/color, and rates to the Concessions Office for approval, within 90 days after Contract effective date.
(1) **Coin acceptance.** If provided, the Concessioner must ensure that vending machines comply with the Presidential $1 Coin Act.

(2) **Location and Illumination.** Vending machine locations must be easily identifiable, conveniently located, and be adequately illuminated without contributing to night sky pollution.

(3) **Maintenance.** The Concessioner must keep machines clean, properly stocked, and in good working condition.

(4) **Out of service.** When vending machine is out of service, seasonally or otherwise, the Concessioner will post appropriate computer-generated signs.

(5) **Faceplate.** Faceplates that only advertise the product are prohibited. Faceplates must relate to Park interpretive themes or be generic in nature.

(6) **Product.** The Concessioner must not offer cigarette vending machines.

**Firewood**

The Concessioner must provide firewood sales for visitors and users of the NPS campground.

(1) Firewood shall only be obtained from local sources within a 50-mile radius. Ash species, for the purpose of firewood use or sales, is prohibited within the Park.

(2) Firewood shall be located in the woodlot within the Alley Spring concession land assignment and available daily from April 15 through October 30 each year.

(3) A limited amount of firewood may also be made available for sale at the camp store location.

(4) For the period prior to Memorial Day or after Labor Day, the Park will accept reduced hours of firewood sale provided that:

   (a) Hours are clearly posted for the public and alternative locations for purchasing firewood are identified;
   
   (b) The Superintendent is notified in writing at least 14 days prior to making any changes; and
   
   (c) Changes without written notification are not approved.

(5) Wood sales conducted by third parties within the campgrounds are not authorized within the Alley Spring Campground.

**Rental General**

(1) **Rental Agreements.** Use of rental agreements, which include the information required for NPS statistical records, will be mandatory and part of the periodic evaluation. Rental agreements will be consecutively numbered and printed by the Concessioner in a form approved by the Park. Refer to Attachment A-06 for an example of an approved Rental Agreement format. Completed rental agreements shall be furnished to the Park by the 25th of each month.

(2) **Standards.** See NPS Commercial Services Website and attachment A-07 for Boat Rental Standards. Standard elements that are exempted and will not be evaluated from Boat Rentals (10-BOA) are:

   a. **Rental Facility—Exterior.** Numbers 1-11. These will be evaluated on the 10-RET form.
   
   b. **Public Areas—Interior.** Numbers 12-19. These will be evaluated on the 10-RET.
   
   c. **Safety.** Numbers 20-24. These will be evaluated on the 10-RET.
   
   d. **Dock/Launch Facilities.** Numbers 25-33. These are not applicable to this Contract.
   
   e. **Maintenance Area/Building.** Number 34. This one is not applicable to this Contract.
   
   f. **Motorized Vessels.** Numbers 51-56. There are no motorized vessels associated with this Contract for rental.

(3) **Park Regulations.** The Concessioner must know and communicate to Park visitors (either verbally or through written material) the following current Park rules, regulations, and policies. These include, but are not limited to:

   a. **Glass Containers.** Glass containers are prohibited in canoes, kayaks, inner tubes, or other non-motorized vessels. (Missouri State Law)
(b) **Litter.** Affix to the vessel a container or bag, capable of being securely closed to contain trash. (Missouri State Law)

(c) **Pack out your trash.** Dispose of waste in proper containers at the end of your trip. Recycle all that you can.

(d) **Disposal of human waste.** Use restroom facilities before and along the way. When none are available, bury human waste 6”-8” deep, at least 100 feet from water, trail or other developed area.

(e) **Alcohol and Controlled Substances.**
   
   (i) All state and federal laws are strictly enforced.
   
   (ii) **Drink responsibly.** Excessive alcohol use is not permitted, including consuming alcohol through the use of beer bongs, kegs, or large volume containers holding more than four gallons of an alcoholic beverage. (Missouri State Law)
   
   (iii) **Unlawful for anyone under age 21 to be in possession of alcohol.** Rangers will inform parents, issue citations, and/or take into custody.
   
   (iv) Possession of a bottle, can or other receptacle containing an alcoholic beverage that is open, or has been opened, or whose seal has been broken or the contents of which have been partially removed in commercial or non-commercial buses or other motor vehicles are prohibited.
   
   (v) **No Illegal Drugs.** The unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited.

(f) **Plan Ahead.** Inform family of those plans, where staying and floating prior to departure.

(g) Always wear your life preserver.

(h) Diving or jumping from cliffs and rope swings can be extremely hazardous.

(i) Tying or lashing two or more canoes, kayaks, rafts or tubes together is prohibited and dangerous.

(j) Entry into all spring pools and spring branches is prohibited.

(k) **Protect bats from White Nose Syndrome.** Do not enter caves.

(l) **Please be considerate of other visitors.** Keep your volume low enough, so it doesn’t interfere with normal conversation.

(m) **Public nudity.** Public nudity or solicitation for nudity will not be tolerated.

(n) **Be respectful.** Do not harass people or animals, destroy plants, disturb archeological sites, deface, or otherwise damage structures.

(4) **Rental Equipment.**

   (a) Concessioners are responsible for inspecting their own equipment to assure that all equipment used in conjunction with concession operations is in good condition with no sharp/rough edges or large dents and show no signs of warping.

   (b) Skid plate installation or vessel repair requires a neat, professional appearance.

   (c) The required concession vessel identification (decal or painted format) should be in good condition with no chipped, torn or faded paint or signs.

   (d) Rental equipment colors will remain consistent with Concessioner’s authorized color, as approved by the Superintendent.

   (e) The Concessioner is required to adhere to the Park policy for decal administration and replacement as described in detail in Attachment A-08 to this Operating Plan.

**Vessel Allotments, Identification, and Condition Requirements**

(1) **Vessel Allotments.**

   (a) The NPS reserves the right to regulate, limit, apportion, allocate and/or adjust the Concessioner’s authorized allotment of vessels and to withdraw such allotment in whole or in part as may be necessary for resource protection and visitor use and enjoyment. Such
apportionment, allocations, or adjustments between authorized Concessioners will be made on an equitable basis. If a withdrawn allotment of vessels is to be continued, the Superintendent may reassign such allotments to other Concessioners or reduce total allotted numbers.

(b) The Superintendent may also determine, establish, and adjust the number of vessels during any day or year and other similar measures of river use as may be consistent with NPS policies. The number of tubes or personal inflatables rented cannot exceed the Concessioner’s permitted allotment, at any given time, within the boundary of the Park.

(c) With the Superintendent’s approval, Concessioners may exchange one canoe for one kayak. Likewise, with the Superintendent’s approval, the Concessioner may exchange two canoes for one 4-6-person raft. Rafts cannot exceed a length of 14 feet. The Superintendent will not authorize the Concessioner to exchange more than 10% of its canoe allocation for rafts.

2) **Number of Authorized Vessels and Tubes:**

   (a) This concession is authorized to rent:

<table>
<thead>
<tr>
<th>163</th>
<th>Canoes</th>
</tr>
</thead>
<tbody>
<tr>
<td>37</td>
<td>Tubes or Personal Inflatables</td>
</tr>
<tr>
<td></td>
<td>Kayaks (subject to exchange approval)</td>
</tr>
<tr>
<td></td>
<td>Rafts, not to exceed 14 feet (subject to exchange approval)</td>
</tr>
</tbody>
</table>

   (b) The Concessioner may, with the submission of a written request and the Superintendent’s approval as described in Attachment A-09 to this Operating Plan, exchange inventory vessel types as described below:

   (i) 1 canoe allocation for 1 kayak; or  
   (ii) 2 canoe allocations for 1 raft, or

   (c) The number of vessels and tubes or personal inflatables authorized by this Contract is the maximum number of vessels regardless of type, based on the normal occupancy allowed.

   (d) The NPS will not adjust upward the maximum number of vessels, tubes (personal inflatables) or the total occupancy rating based on normal occupancy or U.S. Coast Guard standards. The Concessioner will not exceed any carrying capacity per vessel type.

3) **Trading, Borrowing, or Subleasing:**

Trading or borrowing vessels among Concessioners will not be permitted unless the Concessioners have submitted to the Superintendent a written document signed by the parties that explains the details of the trade or loan. Subleasing of vessels or tubes (personal inflatables) among Concessioners within their own district must be supported by rental receipts, applied to the gross receipts reported to the NPS, and are subject to franchise fees.

4) **Vessel Identification.** Concessioners will be required to identify their vessels in the following manner.

   (a) Authorized tubes and tube covers or personal inflatables -

   (i) will be marked with a stripe, patch, cover, Concession name or initials utilizing a consistent Concessioner’s authorized color, as approved by the Superintendent; and
   (ii) must be sequentially numbered in at least 3” high block numbers that sharply contrast with its background, allowing visual identification from an approximate distance of 150 feet.

   (b) Authorized canoe/kayak/raft vessels -

   (i) will be identified with decals furnished by the Park;  
   (ii) decals will be placed on both sides, at the front and rear of the vessel;  
   (iii) will be further identified with the Concessioner’s name in decal or painted format, in at least 3” high block letters that sharply contrast with its background, allowing visual identification from an approximate distance of 150 feet.
(iv) All identifying NPS or Concessioner decals will be removed when canoes/kayaks/rafts are taken out of service and/or sold. The old decals will be removed by the Concessioner and given to a Law Enforcement Ranger or the Concession Specialist for processing and issuance of replacement decals as required.

(v) In the case of rafts, the Concessioner is required to have the name or initials of its company and the assigned permit number painted or permanently attached to the raft on both the left and right sides. These letters and numbers on the raft shall meet the other requirements in this section.

(5) **Condition Requirements.** Concessioners are responsible for inspecting their own equipment to assure that the following conditions are met and that all vessel identification (decal, painted format, or cloth) is in good condition with no torn cloth, chipped or faded paint or signs. The Concessioner is required to adhere to the Park policy for decal installation and replacement.

(a) Inner tubes or personal inflatables will be in good condition, free of holes and sufficiently aired. Tube covers will be in good condition with no frayed edges, holes or major fading.

(b) Canoe/kayak vessels will be in good condition with no sharp/rough edges, large dents, broken or unattached seats and braces, and show no signs of warping. Skid plate installation or vessel repair requires a neat, professional appearance.

(c) The Concessioner is required to maintain a list of canoes/kayak/rafts by manufacturer’s identification number in the event a vessel is stolen and the vessel must be identified as the Concessioner’s property.

(d) Canoes rented to anyone who uses a motor, including trolling motor, must be registered in the State of Missouri. The registration number must be clearly visible and meet all state and federal requirements.

(e) Vessels that do not meet these standards, as described entirely in Attachment A-10 of this Operation Plan, will be removed from service until standards are met or a replacement is provided, if required.

**Assigned/Authorized Accesses**

(1) **District of Operation:** The Assigned District for Operations is the Jacks Fork District. The Concessioner will be required to maintain its base of operation at the Alley Spring area for the purposes of conducting canoe rental, shuttle, and related services. Except for internet business transactions, all business transactions related to the rental of canoes and shuttle services must take place at this approved business location. Rental offices will not be permitted within areas other than the one approved.

(2) **Authorized Accesses:** Rental operations will be restricted to the facility location as described in the Contract. River sections for commercial use will be designated by the Superintendent. Canoe and tube rentals will be restricted to the district/zone in which allotted as noted below. District limits may be set, raised, lowered, or eliminated by the Superintendent at any time based on needs for resource protection and visitor use and enjoyment.

(a) **Upper Current Concessioners.** Concessioners permitted to operate in the Upper Current District (as defined by the River Use Management Plan) will be allowed to use the following river access points only:

<table>
<thead>
<tr>
<th>Tan Vat</th>
<th>Cedar Grove</th>
<th>Welch Landing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Akers Ferry</td>
<td>Pullite</td>
<td>Round Spring</td>
</tr>
<tr>
<td>Williams</td>
<td>Jerktail</td>
<td>Baptist Access</td>
</tr>
<tr>
<td>Flying W*</td>
<td>Two Rivers**</td>
<td></td>
</tr>
</tbody>
</table>

*For inner tubes or personal inflatables only.

**Take out only.

(b) **Lower Current Concessioners.** Concessioners permitted to operate in the Lower Current District (as defined in the River Use Management Plan) will be allowed to use the following river access points only:

| Powder Mill | Roberts Field | Logyard |


<table>
<thead>
<tr>
<th>Beal Landing</th>
<th>Paint Rock</th>
<th>Waymeyer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Big Spring</td>
<td>Cataract</td>
<td>Hickory</td>
</tr>
<tr>
<td>Hawes</td>
<td>Raftyard*</td>
<td></td>
</tr>
</tbody>
</table>

*For inner tubes or personal inflatables only.
(c) **Jacks Fork Concessioners.** Concessioners permitted to operate in the Jacks Fork District will be allowed to use the following river access points only:

<table>
<thead>
<tr>
<th>Buck Hollow</th>
<th>Bluff View</th>
<th>Blue Spring</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rymers</td>
<td>Bay Creek</td>
<td>Alley Spring</td>
</tr>
<tr>
<td>Shawnee Creek</td>
<td>Two Rivers</td>
<td>Round Spring</td>
</tr>
<tr>
<td>Jerktail</td>
<td>Powder Mill</td>
<td>Roberts Field</td>
</tr>
<tr>
<td>Logyard</td>
<td>Culpepper Landing/Horse Camp*</td>
<td></td>
</tr>
</tbody>
</table>

*For inner tubes or personal inflatables only.*

(d) Additionally, the Jacks Fork Concessioners may put-in at Pulltite for two (2) day trips originating Monday through Friday only.

(e) The Lower Current Concessioners may put in at Two Rivers for two (2) day trips originating Monday through Friday only.

(f) For trips of three (3) days or longer, any Concessioner may use any river access point.

(3) **Put-Ins and Takeouts:** Only the approved put-in and takeout locations listed above will be used for access. The Superintendent may regulate put-in and takeout times and the number of canoes and tubes (personal inflatables) launched at any put-in to avoid congestion. All Concessioners will comply with the limits established in the River Use Management Plan. If unable to comply with established limits, canoe allocations may be implemented at specific river access points or scheduling of put ins will be established by the Superintendent.

(4) **Stockpiling:** Each Concession Contract may stockpile up to ten (10) canoes at a time on gravel bars. Concessioners are responsible for the security of their vessels. The Superintendent may rescind stockpiling altogether as a result of ever-changing gravel bar river accesses and the reduction of operational space.

(a) Tubes or personal inflatables may not be stockpiled on gravel bars.

(5) **Staging:** Canoe trailers may not be staged on gravel bars.

**Personal Flotation Devices**

(1) Each occupant of a permitted craft will be provided a U.S. Coast Guard approved personal flotation device (PFD) of the type required for that craft by Coast Guard regulations. PFD’s must be sized to the individual and be in good condition. The only exception is where the individual supplies their own Coast Guard approved PFD of the proper type in good condition.

(2) Concessioners are required to comply with federal regulations for PFD’s. Type IV throwable devices (cushions) may be rented as an extra or comfort item.

(3) The Concessioner will not launch a canoe with a child under the age of thirteen unless the child is wearing an approved PFD of the proper size and is accompanied by a parent or responsible adult.

**Power Boats (Chase Boats)**

(1) Concessioners are responsible for responding to overdue floaters either through their own chase boats (motorized johnboats occasionally utilized in assisting visitors or locating overdue floaters) or through a contracted service. Concession owned powered boats and operators must meet all U.S. Coast Guard and State of Missouri requirements. The Concessioner may request the assistance of the Park to determine the whereabouts of the overdue floater(s) in the event their efforts are exhausted. If the situation appears to require a search and rescue operation, the Concessioner will notify the Park Rangers for assistance.

(2) Horsepower measurements are the industry standard as measured at the propeller shaft. Vessels are limited to an outboard motor only. The Concessioner operated motorboats will comply with the horsepower limitations in effect for the section of river on which they are operating. The following are the Horsepower (HP) limitations listed by District:
(a) Upper Current District:

<table>
<thead>
<tr>
<th>Location</th>
<th>HP Limit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Two Rivers upstream to Lower Access at Round Spring</td>
<td>40 HP maximum</td>
</tr>
<tr>
<td>Above Round Spring Lower Access</td>
<td>25 HP maximum</td>
</tr>
<tr>
<td>Except above Akers from May 1—Sept 15</td>
<td>10 HP maximum</td>
</tr>
</tbody>
</table>

(b) Lower Current District:

<table>
<thead>
<tr>
<th>Location</th>
<th>HP Limit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Two Rivers downstream to Big Spring johnboat landing</td>
<td>40 HP maximum</td>
</tr>
<tr>
<td>Big Spring johnboat landing downstream to boundary</td>
<td>No limits</td>
</tr>
</tbody>
</table>

(c) Jacks Fork District:

<table>
<thead>
<tr>
<th>Location</th>
<th>HP Limit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Two Rivers upstream to Alley Spring Campground Access</td>
<td>40 HP maximum</td>
</tr>
<tr>
<td>Above Alley Spring Campground Access</td>
<td>25 HP maximum</td>
</tr>
<tr>
<td>Except above Bay Creek from March 1 through the first Saturday before Memorial Day</td>
<td>10 HP maximum</td>
</tr>
</tbody>
</table>

(d) These limitations DO NOT apply from two miles above to two miles below the cities of Van Buren and Eminence, or outside the boundaries of the Park.

**Damaged Equipment**

1. Each Concessioner will be required to remove any of its damaged, submerged or lost equipment from the Park within 48 hours of notification or discovery of its location, river conditions permitting.

2. Replacement of damaged equipment with NPS identifying decals must be cleared with the Concessions Specialist. Old decals will be removed, and a new replacement decal will be issued.

**Customer Damage Liability**

The Concessioner agrees to limit the customer’s liability when settling claims for damage or loss to canoes, paddles, life vests, and other equipment to the fair market value at the time of loss or a reasonable cost of repair to damaged equipment.

**Retail General**

1. **Standards.** See NPS Commercial Services Website and attachment A-11 for Retail Standards. Standard elements that are exempted and will not be evaluated from Retail (10-RET) are:
   1. There are no exempted standards from 10-RET.

2. **Recycling/Re-using.** To minimize waste, the Concessioner will use non-disposable products where feasible. Where this is not feasible, the Concessioner must use recyclable products, to the extent possible, and provide appropriate recycling containers for them.

3. **Gift Shop Mission Statement.** The Concessioner will adhere to the "Gift Shop Mission Statement," provided as Attachment A-12 to this Operating Plan. The Concessioner and the Park will review it annually and the Park will update it as needed.

4. **Items to Be Sold.** The gift shop must offer items that have a direct relationship to Ozark National Scenic Riverways and its history by incorporating the Park’s interpretive themes. The Concessioner must prominently display items of Park interpretive, environmental and cultural educational value.

5. **Range of Merchandise.** The Concessioner must provide a range of merchandise and associated prices.

6. **Gifts and Souvenirs.** The Concessioner must provide visitors with opportunities to buy memorabilia while obtaining information or educational messages related to Park resources.

7. **Labeling and Certification**
   1. The Concessioner must mark all merchandise with a selling price, point of origin, or other identification as available.
(b) Informational Tags. Wherever appropriate, informational tags attached to the items will show the items’ relationship to Park interpretive themes.

(c) Handicraft Labeling. The Concessioner must label handicraft items as such.

(6) Convenience Items.

(a) The camping store will stock a variety of commonly needed convenience and food items, ice, a limited amount of bundled firewood, and supplies for campers, floaters/boaters, hikers and backpackers, including economically priced items related to the above-mentioned activities’ safety.

(b) The Concessioner may sell insect repellant commercially produced to spray on individuals. All other sale of insecticides or pesticides must be submitted to the Superintendent for review and approval.

(7) Alcoholic Beverage Sales.

(a) The Convenience Store may sell alcoholic beverages as provided under Missouri law and as appropriately licensed and insured with proof thereof.

(b) The sale of packaged alcoholic beverages will be limited to aluminum and plastic containers only.

(c) Promotional activities may not center on alcoholic beverages (e.g., happy hours, two-for-one sales, etc.).

(d) Liquor Laws. The Concessioner must train its employees in the responsible practices of selling alcoholic beverages.

(e) The Concessioner must track all alcohol sales and be able to provide the superintendent with an annual report on the gross receipts for alcohol sales.

(8) Items not to be Sold or Displayed. The Superintendent may review and approve all merchandise sold in the Park. The Superintendent may exercise his or her discretion to determine that certain items may be inappropriate and unacceptable for sale.

The Concessioner may not sell or display the following:

(a) Articles that persons of normal taste or sensitivity might consider obscene, offensive, profane, and items that reflect a lack of concern for the environment or culture, including such language on T-shirts or other apparel.

(b) Plant materials and other natural materials if obtained from units of the NPS.

(c) Animal skins, taxidermy specimens, etc., containing parts from threatened or endangered species. Such items must not be incorporated into merchandise or used in displays.

(d) Gifts and souvenirs which are commonly found outside the Park that do not relate to identified Park themes.

(e) Items that may, by their nature, encourage violation of NPS and Park regulations, i.e., collecting kits, birdseed, wildflower or plant seeds, etc.

(f) Junior Ranger Badges.

(9) Facility and Merchandise Appearance

(a) Views from the exterior looking in must not be impeded by signs in windows or other obstructions. All signs advertising the sale of liquor or special promotions may appear only within the retail area or facility.

(b) Floor areas must be clean and free of clutter. The Concessioner will carry out a routine cleaning program at a minimum of once per day, either before daily opening or at the end of the day, with special attention to all floors.

(c) The Concessioner will maintain merchandise shelves and/or glass areas (e.g., store windows) in good condition, free of dust and fingerprints.

(d) Safe displays. The Concessioner will ensure that products that might present safety or security concerns for children are stored or displayed in areas that are not within easy reach and can be easily monitored or controlled by an employee. Displays must not be top-heavy.
The Concessioner must pay special attention to the appropriateness of merchandise near checkout areas.

(e) All merchandise must be undamaged, rotated on a regular basis, and checked for cleanliness.

(f) Storage. The Concessioner must keep storage areas neat and clean and, to the extent possible, out of visitors’ view.

B) Public Restrooms

The Concessioner must maintain the public restrooms in clean, sanitary, and well stocked condition. The Concessioner must clean restrooms according to a posted schedule at least every three hours, or more often if needed to ensure cleanliness.

C) Interpretive Services

(1) General. The Concessioner will work with the NPS to develop interpretive messages. The Concessioner will explore a wide array of methods for conveying interpretive messages to visitors on Park-related themes and topics such as resource protection, appreciation of Park values, and NPS goals.

(2) Personal Interpretive Services. Employees will demonstrate their knowledge of the significance of Park resources and history by providing accurate information and assistance to visitors.

(3) Non-Personal Interpretive Services. This refers to the use of printed materials, computer websites, etc.

(a) In retail facilities the Concessioner is encouraged to include thematic messages on a variety of items, including souvenirs, gift items, drink cups, hangtags, receipts, and comment cards. The Concessioner must submit these items for review and approval to the Concessions Management Office prior to implementation.

(b) The Concessioner must provide appropriate locations within Concession Facilities, both interior and exterior, for Park interpretive, environmental, and safety messages.

(c) Locations. The Concessioner is encouraged to integrate Park interpretive themes into the interior decors at retail facilities.

(d) Maps and Guides. The Concessioner will make Park information available at canoe rental desks and the camping store.

(4) Cooperation with Park Programs. The Concessioner will cooperate with the Park in the presentation of Park interpretive programs around Concession Facilities.

REPORTING REQUIREMENTS

(1) NPS Reports Annual Overall Rating. The Concessioner will receive an annual performance evaluation by March 1 for the preceding calendar year. The Superintendent and/or his/her representative(s) are available to meet with the Concessioner to discuss the annual evaluation, which includes contractual, operational, public health, environmental, and safety components.

(2) Concessioner Operational Reports. The Concessioner must provide the Park supporting documentation for all operational reports upon request.

(3) Management Listing. Within 30 days after Contract execution and then annually thereafter, the Concessioner will provide the Park with a list of its key management and supervisory personnel, with office and emergency phone numbers for each. The Concessioner will submit updates of this list as it changes.

(4) Incident Reports. The Concessioner must immediately report the incidents listed below to NPS Dispatch at 844-460-3604, the Jacks Fork District Ranger or one of the Park Rangers at 573-226-3316, or Park Headquarters at 573-226-3316.

   a. Any fatalities, any visitor-related accidents, and any other incidents that could result in a tort claim to the United States or the Concessioner.
b. Death of stock.
c. Property damage estimated to be over $500.
d. Employee or visitor injuries requiring more than minor first aid treatment.
e. Any fires.
f. Any motor vehicle accidents.
g. Any incident that affects Park resources.
h. Any known or suspected violations of the law.

(5) Human Illness Reporting. The Concessioner must promptly report information on all human communicable illnesses, whether illnesses to employees or guests, to the NPS Dispatch at 844-460-3604. This information, along with other information received, may be inspected by the U.S. Public Health Service’s consultant or representative to help identify outbreaks of illness associated with contaminated water or food sources, or caused by other adverse environmental conditions. A suspected outbreak of human illness is two or more persons with common symptoms. Initial reports may be made by telephone. The Concessioner must next notify the Concessions Management Office at 573-323-4864. Illnesses of concern include, but are not limited to: food-related complaints, gastro-intestinal illnesses, and illnesses carried by animals or insects such as Hantavirus, West Nile virus, Rocky Mountain Spotted Fever, Relapsing Fever, etc.

(6) Hazardous or Non-hazardous Substance Spills. The Concessioner must immediately report spills to NPS Dispatch at 844-460-3604. The Concessioner must also call the following numbers:

   a. National Response Center: 800-424-8802
   b. EPA: Region #7 (Lenexa, KS) 24-Hour Hotline: 800-223-0425
   c. Concessions Office at 573-323-4864

(7) Certificates of Insurance. The Concessioner must provide annual updated statements and certificates of insurance not later than 30 days after the insurance(s) renewal date(s) and in accordance with this Contract. The Concessioner should ask its insurance provider to update the Concessioner’s replacement costs every year, and should include demolition and removal costs. The Concessioner should have replacement cost policies rather than actual cash value (ACV) policies.

(8) Survey and Visitor Response Data. Any and all surveys conducted by the Concessioner must be approved in advance in writing by the NPS. All customer satisfaction data collected by a third party that is provided to the Concessioner must be provided to the NPS within 14 days of receipt.

(9) Operational Reports by Use. The Concessioner must include all operational statistics for the individual Concession Facilities in a monthly Concessioner operational report due by the 15th day of the following month. The Concessioner must present this data in a concise spreadsheet form.

   a. Rental (separate out canoe, kayak, raft, tube rental categories) provided as Attachment A-13 and an alternative electronic spreadsheet format as Attachment A-13a to this Operating Plan.
   b. Retail (separate out alcohol, groceries/convenience items, merchandise/gift, wood and ice) included in Attachment A-14 to this Operating Plan.

(10) Concessioner Financial Reporting. In addition to the annual financial report (AFR) required in the Contract, which must be developed and completed based on currently acceptable accounting practices, the Concessioner must provide the following financial report:

   a. Franchise Fee Payments. Franchise Fee payments will be required to be submitted electronically via Pay.gov. Along with their Franchise Fee payment, the Concessioner will submit a Monthly Financial Report, in the form prescribed by the Park budget office (see sample in Attachment A-12) no later than the 15th day of each month, for the previous month (or on the next regular business day if the 15th falls on a weekend or on a federal holiday).
(11) **Summary of Initial and Recurring Due Dates.** The following table summarizes the preceding reporting requirements and details other reports, plans, payments, and inspections that are the responsibility of the Concessioner.

<table>
<thead>
<tr>
<th>Title</th>
<th>Reference Location</th>
<th>Schedule</th>
<th>Due Date</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Initial Requirements</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Balance Sheet</td>
<td>CC-page 16</td>
<td>Initial</td>
<td>Within 90 days of the execution of this Contract or its effective date, whichever is later.</td>
</tr>
<tr>
<td>Concessioner Fiscal Year</td>
<td></td>
<td>Initial</td>
<td>Report intended fiscal year within 30 days of the Contract effective date</td>
</tr>
<tr>
<td>List of Management Personnel</td>
<td>A-2</td>
<td>Initial and annually</td>
<td>Within 30 days of the Contract effective date and prior to season each year or as updated</td>
</tr>
<tr>
<td>Perform interior and exterior fire inspections of concession-assigned facilities.</td>
<td>A-06</td>
<td>Initial and annually</td>
<td>Within 30 days of the Contract effective date and prior to season each year or as updated</td>
</tr>
<tr>
<td>Group Booking Policy</td>
<td>A-07</td>
<td>Initial and annually</td>
<td>Within 120 days of the Contract effective date and by April 15 annually if changes are made.</td>
</tr>
<tr>
<td>Lost and Found Policy</td>
<td>A-08</td>
<td>Initial and annually</td>
<td>Within 60 days of the Contract effective date and by April 15</td>
</tr>
<tr>
<td>Visitor comment cards</td>
<td>A-10</td>
<td>Initial and as updated</td>
<td>As soon as developed and prior to distribution</td>
</tr>
<tr>
<td>Hiring policies</td>
<td>A-12</td>
<td>Initial and as updated</td>
<td>Within 90 days following the Contract effective date</td>
</tr>
<tr>
<td>Employee Handbook</td>
<td>A-12</td>
<td>Initial and as updated</td>
<td>At least 30 days prior to publication and/or distribution</td>
</tr>
<tr>
<td>Environmental Management Program (EMP) Plan</td>
<td>A-12</td>
<td>Initial and annually</td>
<td>Within 60 days of the Contract effective date, updated annually by November 15.</td>
</tr>
<tr>
<td>Risk Management Plan</td>
<td>A-13</td>
<td>Initial and as updated</td>
<td>Within 120 days of the Contract effective date, updates annually by November 15.</td>
</tr>
<tr>
<td>Informational, Interpretive and Promotional Materials</td>
<td>A-16</td>
<td>Initial and as updated</td>
<td>At least 90 days of the Contract effective date, promotional media (including websites) submitted for review and approval prior to projected need or printing dates, thereafter changes should be submitted at least 14 days prior to commencement of</td>
</tr>
<tr>
<td>Title</td>
<td>Reference Location</td>
<td>Schedule</td>
<td>Due Date</td>
</tr>
<tr>
<td>----------------------------------------------------------------------</td>
<td>--------------------</td>
<td>-------------------------------</td>
<td>--------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Request for use of the Mark</td>
<td>A-17</td>
<td>Initial</td>
<td>Prior to use</td>
</tr>
<tr>
<td>Vending Machine Location Proposal, if applicable</td>
<td>A-17</td>
<td>Initial</td>
<td>90 days after Contract effective date</td>
</tr>
<tr>
<td>Merchandise Plan</td>
<td>A-23</td>
<td>Initial and as updated</td>
<td>Within 120 days of the Contract effective date</td>
</tr>
<tr>
<td>Certificate of Insurance</td>
<td>A-26</td>
<td>Initial and annually</td>
<td>14 days prior to commencing operations; prior to expiration annually.</td>
</tr>
<tr>
<td><strong>Annually</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hours and Schedule of Operations</td>
<td>A-03</td>
<td>Annually</td>
<td>90 days prior to commencement of the opening season</td>
</tr>
<tr>
<td>Rate Approvals</td>
<td>A-04</td>
<td>Annually</td>
<td>90 days prior to commencement of the opening season</td>
</tr>
<tr>
<td>Visitor comment cards</td>
<td>A-10</td>
<td>Initial and as updated</td>
<td>As soon as developed and prior to distribution</td>
</tr>
<tr>
<td>Concessioner Employee List, indicating position held</td>
<td>A-11</td>
<td>Annually</td>
<td>April 15 annually, and again if/when changes occur</td>
</tr>
<tr>
<td>Employee Handbook</td>
<td>A-12</td>
<td>Initial and as updated</td>
<td>At least 30 days prior to publication and/or distribution</td>
</tr>
<tr>
<td>Environmental Management Program (EMP) Summary of Performance</td>
<td>A-12</td>
<td>Annually</td>
<td>Updates annually by November 15</td>
</tr>
<tr>
<td>Risk Management Plan Changes</td>
<td>A-13</td>
<td>Annually</td>
<td>Updates annually by November 15</td>
</tr>
<tr>
<td>Utility (electronic deposit)</td>
<td>A-13</td>
<td>Annually</td>
<td>Billed in January for the preceding year’s water and wastewater usage.</td>
</tr>
<tr>
<td>Employee Accident/Injury Analysis</td>
<td>A-13</td>
<td>Annually</td>
<td>November 15</td>
</tr>
<tr>
<td>Informational, Interpretive and Promotional Materials</td>
<td>A-16</td>
<td>Initial and as updated</td>
<td>Updates annually 14 days prior to commencing operations.</td>
</tr>
<tr>
<td>Merchandise Plan</td>
<td>A-23</td>
<td>Initial and as updated</td>
<td>April 15 annually, if/when changes occur</td>
</tr>
<tr>
<td>Certificate of Insurance</td>
<td>A-26</td>
<td>Initial and annually</td>
<td>14 days prior to commencing operations; prior to expiration annually.</td>
</tr>
<tr>
<td>Annual Financial Report</td>
<td>CC-page 16</td>
<td>Annually</td>
<td>120 days from the end of the Concessioner’s fiscal year. Due April</td>
</tr>
<tr>
<td>Title</td>
<td>Reference Location</td>
<td>Schedule</td>
<td>Due Date</td>
</tr>
<tr>
<td>---------------------------------------------------------</td>
<td>--------------------</td>
<td>----------</td>
<td>-----------------------------------------------</td>
</tr>
<tr>
<td><strong>Monthly</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Visitor Satisfaction Monitoring (comments and complaints from cards and internet)</td>
<td>A-10</td>
<td>Monthly</td>
<td>By the 15th day after the final day of each month of operation</td>
</tr>
<tr>
<td>Vessel/Tube Rental Report (Visitation Statistics), spreadsheet format</td>
<td>A-26</td>
<td>Monthly</td>
<td>By the 25th day after the final day of each month of operation</td>
</tr>
<tr>
<td>Financial/Operational Report, spreadsheet form</td>
<td>A-26</td>
<td>Monthly</td>
<td>By the 15th day after the final day of each month of operation</td>
</tr>
<tr>
<td>Franchise Fee (electronic deposit)</td>
<td>A-26</td>
<td>Monthly</td>
<td>By the 15th day after the final day of each month of operation</td>
</tr>
<tr>
<td><strong>Immediately</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Visitor complaints</td>
<td>A-10</td>
<td>As needed</td>
<td>Initial response to visitors within 48 hours, copy of response to NPS within 5 days</td>
</tr>
<tr>
<td>External Regulatory Agencies</td>
<td>A-25</td>
<td>As needed</td>
<td>As soon as possible, but not later than ten days after receipt</td>
</tr>
<tr>
<td>Human Illness</td>
<td>A-25</td>
<td>As needed</td>
<td>Immediately</td>
</tr>
<tr>
<td>Incident Report</td>
<td>A-25</td>
<td>As needed</td>
<td>Immediately</td>
</tr>
</tbody>
</table>
## ATTACHMENTS

<table>
<thead>
<tr>
<th>Attachment Title</th>
<th>Reference Location</th>
<th>Schedule - Responsibility</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Park’s points of contact for emergencies</td>
<td>A-01</td>
<td>Annually--Park</td>
</tr>
<tr>
<td>2. CMD Rate Approval Form</td>
<td>A-02</td>
<td>Annually--Park</td>
</tr>
<tr>
<td>3. NPS employees</td>
<td>A-03</td>
<td>As necessary--Concessioner</td>
</tr>
<tr>
<td>4. Risk Management Program Standards</td>
<td>A-04</td>
<td>Initially, and as updated - Park</td>
</tr>
<tr>
<td>5. Acknowledgement of Risk Form Standard</td>
<td>A-05</td>
<td>Initially if utilized--Concessioner</td>
</tr>
<tr>
<td>6. Rental Agreement Example</td>
<td>A-06</td>
<td>Initially, and as updated--Concessioner</td>
</tr>
<tr>
<td>7. 10-BOA, Boat Rental PE Form</td>
<td>A-07</td>
<td></td>
</tr>
<tr>
<td>8. Vessel Decal Replacement</td>
<td>A-08</td>
<td>As necessary--Concessioner</td>
</tr>
<tr>
<td>9. Vessel Exchange Form</td>
<td>A-09</td>
<td>As necessary--Concessioner</td>
</tr>
<tr>
<td>10. Vessel Standards</td>
<td>A-10</td>
<td>Park</td>
</tr>
<tr>
<td>11. 10-RET, Retail PE Form</td>
<td>A-11</td>
<td></td>
</tr>
<tr>
<td>12. Gift Shop Mission Statement</td>
<td>A-12</td>
<td>Park</td>
</tr>
</tbody>
</table>