


**Subject: 2018 Gross Receipts and Franchise Fees Report**
**Date:** June 11, 2020

National Park Service (NPS) concessioners receive revenue from visitors for commercial visitor services being provided under the terms of their concession contracts. Concession contracts provide for payment to the government of a franchise fee based upon the probable value to the concessioner of the privileges granted by the contract. That franchise fee amount is specified in the contract and is typically calculated as a percentage of gross receipts.

The NPS receives an annual financial report (AFR) for each concessioner within 180 days following the end of the concessioner's fiscal year. These AFRs report the gross receipts received by the concessioner, those subject to franchise fees and the franchise fees that were paid. Due to the timing of the AFR submittals and the review process, the consolidated reporting of this data by the NPS can lag by more than a year.

The following table lists the gross receipts subject to franchise fees and the franchise fees received for the 2018 AFRs.

**2018 AFR Data<sup>1,2</sup>**

Concession ID	Gross Receipts Subject to Franchise Fees <sup>3,4</sup>	Franchise Fee Reported
ACAD001	\$ 7,509,838	\$ 600,787
ACAD010	\$ 555,433	\$ 16,663
ACAD011	\$ 1,435,957	\$ 43,079
ACAD014	\$ 702,720	\$ 70,272
ANIA903	\$ 127,950	\$ 3,389
ANIA904	\$ 36,000	\$ -
ANIA906	\$ 257,500	\$ -
APIS001	\$ 1,549,569	\$ 92,974
ASIS001	\$ 371,213	\$ 28,660
BADL001	\$ 3,203,473	\$ 160,174
BIBE002	\$ 8,458,792	\$ 338,352
BICA007	\$ 119,380	\$ -
BISO001	\$ 218,801	\$ 3,214
BISO003	\$ 51,945	\$ -
BLRI001	\$ 349,934	\$ 24,495
BLRI002	\$ 323,984	\$ 1,620
BLRI003	\$ 4,705,690	\$ 94,114
BLRI004	\$ 3,761,183	\$ 187,743
BLRI008	\$ 1,593,287	\$ 111,530
BLRI009	\$ 628,164	\$ 9,422
BLRI010	\$ 78,901	\$ 2,369
BOST002	\$ 426,201	\$ -
BRCA001	\$ 52,022	\$ 2,081
BRCA002	\$ 1,507,759	\$ 113,755
BRCA003	\$ 11,049,658	\$ 1,547,285
BUFF001	\$ 208,130	\$ 12,491



Concession ID	Gross Receipts Subject to Franchise Fees <sup>3,4</sup>	Franchise Fee Reported
BUFF002	\$ 114,261	\$ 5,711
BUFF004	\$ 49,025	\$ 2,046
BUFF005	\$ 187,432	\$ 7,497
BUFF009	\$ 312,028	\$ 12,481
BUFF010	\$ 665,174	\$ 26,607
BUFF011	\$ 45,007	\$ 1,800
BUFF014	\$ 35,805	\$ 1,881
BUFF015	\$ 217,587	\$ 8,703
BUFF016	\$ 227,406	\$ 9,096
BUFF018	\$ 138,775	\$ 5,551
BUFF019	\$ 112,119	\$ 4,484
BUFF022	\$ 469,075	\$ 18,812
BUIS001	\$ 852,387	\$ 34,095
BUIS006	\$ 109,320	\$ 2,000
BUIS008	\$ 43,275	\$ 866
BUIS014	\$ 27,727	\$ 555
BUIS015	\$ 568,581	\$ 16,057
BUIS019	\$ 37,050	\$ 741
CABR001	\$ 15,748	\$ 472
CACO002	\$ 343,605	\$ 30,694
CACO003	\$ 674,307	\$ 108,488
CACO004	\$ 339,323	\$ 20,359
CAHA001	\$ 409,918	\$ 6,173
CALO001	\$ 1,426,396	\$ 156,214
CANY001	\$ 93,738	\$ 4,050
CANY002	\$ 45,804	\$ 1,374
CANY003	\$ 186,179	\$ 7,447
CANY004	\$ 264,505	\$ -
CANY005	\$ 38,603	\$ 1,351
CANY006	\$ 213,985	\$ 7,489
CANY007	\$ 232,882	\$ 8,151
CANY008	\$ 193,674	\$ 5,810
CANY010	\$ 396,390	\$ 13,874
CANY011	\$ 440,702	\$ 15,425
CANY014	\$ 40,920	\$ 1,228
CANY015	\$ 6,377	\$ 255
CANY016	\$ 20,522	\$ 1,026
CANY017	\$ 428,290	\$ 13,240
CANY018	\$ 137,766	\$ 5,511
CANY019	\$ -	\$ -
CANY020	\$ 136,420	\$ 6,821
CANY022	\$ -	\$ -



Concession ID	Gross Receipts Subject to Franchise Fees <sup>3,4</sup>	Franchise Fee Reported
CANY024	\$ 361,899	\$ 18,095
CANY025	\$ 585,151	\$ 23,406
CANY026	\$ 32,392	\$ -
CANY027	\$ 266,468	\$ 7,994
CANY031	\$ 25,642	\$ 1,026
CANY032	\$ 82,711	\$ 3,308
CANY033	\$ 110,647	\$ 4,438
CANY034	\$ 276,691	\$ 11,068
CANY035	\$ 232,413	\$ -
CAVE001	\$ 3,353,682	\$ 570,126
CHAT002	\$ 236,354	\$ 23,656
CHIS001	\$ 4,640,076	\$ 324,805
CHIS004	\$ 1,905,281	\$ 293,413
COLO001	\$ 31,779	\$ -
CRLA001	\$ 12,527,412	\$ 626,371
CRLA003	\$ 220,904	\$ 13,254
CRMO001	\$ -	\$ -
CUIS001	\$ 1,398,304	\$ 153,813
CURE001	\$ 786,304	\$ 31,452
DENA001	\$ 31,025,316	\$ 4,188,418
DENA005	\$ 493,979	\$ 39,518
DENA006	\$ 708,844	\$ 43,711
DENA008	\$ 278,495	\$ 22,280
DENA009	\$ 784,694	\$ 62,776
DENA010	\$ 409,711	\$ 32,777
DENA011	\$ 175,756	\$ 14,060
DENA013	\$ 475,410	\$ 12,121
DENA015	\$ 56,311	\$ 6,624
DENA016	\$ 87,798	\$ 9,104
DENA018	\$ 56,510	\$ 2,260
DENA024	\$ 235,606	\$ 4,720
DENA025	\$ 740,907	\$ 61,973
DENA028	\$ 304,110	\$ 17,064
DENA029	\$ 1,382,914	\$ -
DENA030	\$ 369,405	\$ 11,082
DENA901	\$ 57,387	\$ 2,295
DENA904	\$ 39,000	\$ 1,682
DEVA002	\$ 9,388,019	\$ 305,111
DEVA004	\$ 286,025	\$ 8,581
DEWA001	\$ 253,577	\$ 17,770
DINO001	\$ 105,286	\$ 2,611
DINO002	\$ 171,657	\$ 5,149



Concession ID	Gross Receipts Subject to Franchise Fees <sup>3,4</sup>	Franchise Fee Reported
DINO003	\$ 64,810	\$ -
DINO005	\$ 488,498	\$ 14,655
DINO006	\$ 953,477	\$ 28,604
DINO008	\$ -	\$ -
DINO009	\$ 263,097	\$ 7,893
DINO010	\$ 11,018	\$ -
DINO011	\$ 92,115	\$ -
DINO012	\$ 6,716	\$ 202
DINO014	\$ 5,600	\$ 1,000
DINO016	\$ 238,271	\$ -
DRTO002	\$ 4,723,468	\$ 604,604
EISE001	\$ 156,641	\$ 4,699
EVER001	\$ 974,129	\$ 9,748
EVER004	\$ 2,361,200	\$ 94,448
EVER102	\$ 4,138,666	\$ 187,734
EVER103	\$ 4,104,045	\$ 60,277
FIIS003	\$ 228,222	\$ 4,564
FIIS004	\$ 115,562	\$ -
FIIS007	\$ 915,691	\$ 82,412
FOMC001	\$ 568,103	\$ 56,810
FOSU001	\$ 6,123,819	\$ 1,109,942
GATE003	\$ 1,335,032	\$ 146,854
GATE021	\$ 4,290,585	\$ 683,884
GATE023	\$ 4,324,844	\$ 560,441
GLAC001	\$ 1,951,009	\$ 78,040
GLAC002	\$ 23,444,781	\$ 468,896
GLAC003	\$ 831,728	\$ 58,221
GLAC004	\$ 660,450	\$ 23,256
GLAC006	\$ 726,113	\$ 56,089
GLAC010	\$ 366,748	\$ 7,335
GLBA001	\$ 2,601,238	\$ 25,081
GLBA004	\$ 70,487,205	\$ 4,136,431
GLBA005	\$ 57,008,772	\$ 3,071,308
GLBA006	\$ -	\$ -
GLBA007	\$ 19,628,663	\$ -
GLBA008	\$ 35,024	\$ 1,000
GLBA009	\$ 154,982	\$ 2,560
GLBA011	\$ 51,565	\$ -
GLBA012	\$ -	\$ -
GLBA014	\$ 32,544	\$ 1,280
GLBA015	\$ 35,250	\$ 1,938
GLBA017	\$ -	\$ -



Concession ID	Gross Receipts Subject to Franchise Fees <sup>3,4</sup>	Franchise Fee Reported
GLBA018	\$ 73,359	\$ 4,035
GLBA019	\$ 10,369	\$ -
GLBA021	\$ 41,408	\$ 2,883
GLBA022	\$ 20,453	\$ 1,125
GLBA023	\$ 58,758	\$ 3,231
GLBA024	\$ 52,590	\$ 2,630
GLBA025	\$ 123,686	\$ 6,803
GLBA029	\$ 85,139	\$ 3,406
GLBA031	\$ 29,798	\$ -
GLBA032	\$ 393,083	\$ 21,614
GLBA035	\$ 94,303	\$ 2,829
GLBA036	\$ -	\$ 500
GLBA038	\$ 3,187,959	\$ 74,216
GLBA041	\$ 15,460,697	\$ 71,907
GLBA043	\$ 1,847,686	\$ -
GLBA048	\$ 110,643	\$ -
GLBA050	\$ 3,564,550	\$ -
GLBA901	\$ 55,000	\$ 2,200
GLCA001	\$ 3,499,432	\$ 1,172,310
GLCA002	\$ 17,390,445	\$ -
GLCA002	\$ 3,860,513	\$ -
GLCA002	\$ 103,857	\$ -
GLCA002	\$ 3,499,432	\$ 1,172,310
GLCA003	\$ 59,826,242	\$ -
GLCA007	\$ 28,134,613	\$ -
GOGA001	\$ 43,213,508	\$ 11,019,445
GOGA002	\$ 3,488,545	\$ 244,198
GOGA004	\$ 713,633	\$ 46,386
GOGA007	\$ 188,288	\$ 5,649
GOGA010	\$ 14,810,036	\$ 184,813
GRCA001	\$ 79,454,445	\$ 6,435,810
GRCA002	\$ 12,004,122	\$ 1,350,465
GRCA003	\$ 40,697,191	\$ 3,825,536
GRCA004	\$ 579,168	\$ 24,361
GRCA006	\$ 3,039,402	\$ 367,092
GRCA007	\$ 5,434,938	\$ 798,289
GRCA010	\$ 1,583,614	\$ 130,034
GRCA011	\$ 1,187,443	\$ 82,493
GRCA015	\$ 4,085,720	\$ 555,430
GRCA016	\$ 871,226	\$ 49,698
GRCA017	\$ 2,454,070	\$ 261,733
GRCA018	\$ 4,341,806	\$ 599,209



Concession ID	Gross Receipts Subject to Franchise Fees <sup>3,4</sup>	Franchise Fee Reported
GRCA020	\$ 1,158,153	\$ 78,978
GRCA021	\$ 3,840,390	\$ 511,270
GRCA022	\$ 1,701,014	\$ 144,122
GRCA024	\$ 3,321,207	\$ 417,817
GRCA025	\$ 1,891,030	\$ 166,924
GRCA026	\$ 7,940,254	\$ 1,249,246
GRCA028	\$ 1,207,108	\$ 84,853
GRCA029	\$ 989,118	\$ 59,129
GRCA033	\$ 81,896	\$ 1,638
GRCA034	\$ 3,088,967	\$ 463,345
GRSM001	\$ 2,499,799	\$ 299,976
GRSM002	\$ 2,206,269	\$ 346,384
GRSM004	\$ 630,318	\$ 47,274
GRSM006	\$ 1,400,272	\$ 39,040
GRSM007	\$ 413,892	\$ 16,556
GRSM010	\$ 153,192	\$ 4,596
GRTE001	\$ 48,961,812	\$ 3,937,948
GRTE003	\$ 9,436,480	\$ 306,686
GRTE004	\$ 2,810,495	\$ 207,977
GRTE005	\$ 118,219	\$ 5,075
GRTE006	\$ 1,093,794	\$ 108,755
GRTE008	\$ 388,306	\$ 28,364
GRTE009	\$ 1,553,818	\$ 124,401
GRTE010	\$ 329,663	\$ -
GRTE011	\$ 17,010	\$ 510
GRTE012	\$ 593,280	\$ 27,696
GRTE014	\$ 98,470	\$ -
GRTE015	\$ 573,619	\$ 46,334
GRTE017	\$ 501,714	\$ 37,706
GRTE020	\$ 775,451	\$ 70,554
GRTE022	\$ 2,286,060	\$ 502,933
GRTE024	\$ 68,330	\$ 2,904
GRTE025	\$ 12,365	\$ 500
GRTE032	\$ 112,185	\$ -
GRTE033	\$ 78,054	\$ 3,317
GRTE034	\$ 32,162	\$ -
GRTE038	\$ 49,500	\$ -
GRTE040	\$ 116,440	\$ 3,493
GRTE043	\$ 88,644	\$ 27
GRTE045	\$ 162,955	\$ 4,889
GRTE046	\$ 17,300	\$ 1,000
GRTE052	\$ 76,835	\$ 4,610



Concession ID	Gross Receipts Subject to Franchise Fees <sup>3,4</sup>	Franchise Fee Reported
GUIS001	\$ 1,861,546	\$ 111,693
GWMP003	\$ 548,255	\$ 46,602
HALE001	\$ 4,502,037	\$ -
HALE002	\$ 5,268,423	\$ -
HALE003	\$ 1,836,116	\$ 232,470
HALE004	\$ 10,795,861	\$ 391,070
HAVO001	\$ 6,388,415	\$ 415,247
HAVO002	\$ 268,166	\$ -
HOSP001	\$ 1,413,482	\$ 318,033
HOSP002	\$ 1,451,755	\$ 22,541
IMFA001	\$ 116,765	\$ 3,503
INDE001	\$ 3,957,142	\$ -
ISRO001	\$ 849,745	\$ 33,990
ISRO002	\$ 2,616,019	\$ 39,249
ISRO006	\$ 525,120	\$ 31,507
ISRO007	\$ 585,408	\$ 23,416
JEFF001	\$ 28,260	\$ 3,876
JEFF002	\$ 7,352	\$ 450
JEFF003	\$ 1,140,497	\$ 96,942
JODR002	\$ 7,183,090	\$ 380,794
KATM001	\$ 2,131,212	\$ 101,233
KATM002	\$ 46,200	\$ -
KATM003	\$ 21,560	\$ 2,156
KATM004	\$ 12,600	\$ 1,260
KATM005	\$ 4,500	\$ 1,000
KATM006	\$ 14,300	\$ 1,716
KATM007	\$ 12,600	\$ -
KATM901	\$ 133,250	\$ 10,000
KATM902	\$ 199,450	\$ 9,973
LABE001	\$ 23,285	\$ 699
LACH003	\$ 1,464,591	\$ 73,299
LACL901	\$ -	\$ -
LACL902	\$ -	\$ -
LACL903	\$ -	\$ -
LAKE001	\$ 3,934,478	\$ 98,362
LAKE002	\$ 2,222,153	\$ 227,654
LAKE004	\$ 1,691,909	\$ 84,595
LAKE005	\$ 6,536,618	\$ 163,415
LAKE006	\$ 10,418,073	\$ 156,271
LAKE007	\$ 4,511,007	\$ 202,995
LAKE009	\$ 2,193,971	\$ 43,879
LAKE017	\$ 2,781,414	\$ 241,983



Concession ID	Gross Receipts Subject to Franchise Fees <sup>3,4</sup>	Franchise Fee Reported
LAKE018	\$ 78,727	\$ 5,091
LARO001	\$ 1,909,145	\$ 1,909
LAVO001	\$ 2,454,824	\$ 122,741
LIBI003	\$ 117,667	\$ -
MACA002	\$ 6,049,651	\$ 308,108
MEVE001	\$ 7,749,233	\$ 581,192
MORA001	\$ 2,953,428	\$ 509,466
MORA002	\$ 8,652,788	\$ 778,751
MORA004	\$ 44,702	\$ 1,342
MORA005	\$ 1,218,820	\$ 91,412
MORA006	\$ 1,048,243	\$ 78,618
MORU003	\$ 18,216,794	\$ 3,716,226
MUWO001	\$ 5,083,703	\$ 1,118,415
MUWO002	\$ 1,900,498	\$ 703,184
MWRO001	\$ 27,878	\$ -
NACC001	\$ 4,947,803	\$ -
NACC003	\$ 18,239,354	\$ 547,181
NACE006	\$ 1,649,486	\$ 16,495
NACE007	\$ 102,676	\$ 3,080
NAMA002	\$ 10,619,682	\$ 902,673
NERO001	\$ 345,625	\$ 10,013
NOAT906	\$ -	\$ -
OLYM001	\$ 6,907,516	\$ 421,846
OLYM002	\$ 1,145,317	\$ 40,086
OLYM003	\$ 6,888,939	\$ 695,783
OLYM008	\$ 3,773,574	\$ 311,320
ORCA002	\$ 1,132	\$ -
OZAR001	\$ 285,644	\$ 5,713
OZAR002	\$ 31,508	\$ 1,260
OZAR005	\$ 37,471	\$ 1,498
OZAR007	\$ 43,361	\$ 1,734
OZAR008	\$ 57,509	\$ 2,300
OZAR010	\$ 65,492	\$ 2,620
OZAR011	\$ 237,527	\$ 9,501
OZAR012	\$ 209,271	\$ 6,278
OZAR014	\$ 470,040	\$ 19,936
OZAR016	\$ 324,454	\$ 12,978
OZAR018	\$ 132,253	\$ 5,290
OZAR020	\$ 341,750	\$ 13,670
OZAR023	\$ 44,573	\$ 1,783
OZAR024	\$ 485,645	\$ 19,426
OZAR025	\$ 38,043	\$ 1,522





Concession ID	Gross Receipts Subject to Franchise Fees <sup>3,4</sup>	Franchise Fee Reported
OZAR028	\$ 30,858	\$ 1,234
OZAR050	\$ 22,174	\$ 886
PAIS002	\$ 232,040	\$ 6,961
PEFO001	\$ 2,740,351	\$ 150,240
PINN001	\$ 941,498	\$ 61,197
PIRO001	\$ 5,825,537	\$ 233,021
PORE002	\$ 245,592	\$ 9,824
PORE003	\$ 389,173	\$ 4,059
PRWI001	\$ 620,756	\$ 43,453
PWRO001	\$ 570	\$ -
ROCR005	\$ 1,885,495	\$ 216,832
ROLA003	\$ 1,215,333	\$ 36,460
ROMO001	\$ 5,611,002	\$ 605,988
ROMO002	\$ 519,055	\$ 18,167
ROMO003	\$ 8,012	\$ 1,000
ROMO007	\$ 9,628	\$ 289
ROMO009	\$ 1,040	\$ 500
ROMO011	\$ 329,540	\$ 19,920
ROMO012	\$ 2,000	\$ -
ROMO013	\$ 20,085	\$ 773
ROMO016	\$ 662,144	\$ 41,539
ROMO017	\$ -	\$ 500
ROMO018	\$ 162,000	\$ 9,030
ROMO019	\$ 24,081	\$ 1,204
ROMO021	\$ 12,487	\$ 624
ROMO022	\$ -	\$ 500
ROMO028	\$ -	\$ 500
ROMO029	\$ -	\$ 500
ROMO030	\$ -	\$ -
ROMO031	\$ 483,980	\$ 14,519
ROMO032	\$ 17,115	\$ 1,000
ROMO033	\$ 25,185	\$ 1,133
ROMO034	\$ 22,133	\$ 1,107
ROMO035	\$ 12,110	\$ -
SEKI001	\$ 233,900	\$ 6,688
SEKI004	\$ 13,764,583	\$ 935,992
SEKI006	\$ 8,496,468	\$ 424,823
SHEN001	\$ 18,155,700	\$ 381,256
SLBE005	\$ 421,298	\$ 16,852
STLI001	\$ 63,843,747	\$ 13,407,187
STLI004	\$ 34,819,928	\$ 7,312,185
VALR002	\$ 26,470	\$ 794



Concession ID	Gross Receipts Subject to Franchise Fees <sup>3,4</sup>	Franchise Fee Reported
VIIS003	\$ 224,548	\$ 6,736
VOYA002	\$ 754,932	\$ 15,099
WHIS001-Forever	\$ 552,973	\$ 19,354
WHIS001-Oak Bottom	\$ 217,417	\$ 7,277
WHTA001	\$ 1,839,086	\$ 294,254
WRST002	\$ 40,078	\$ 1,020
WRST003	\$ 44,500	\$ 1,335
WRST004	\$ 14,250	\$ 428
WRST005	\$ 94,500	\$ 2,835
WRST006	\$ 220,198	\$ 5,775
WRST007	\$ -	\$ 500
WRST010	\$ 94,500	\$ 2,835
WRST013	\$ 69,000	\$ 2,070
WRST016	\$ 113,518	\$ 3,406
WRST017	\$ 40,078	\$ 1,020
WRST018	\$ 157,050	\$ 4,711
YELL001	\$ 1,156,658	\$ 23,133
YELL002	\$ 36,523,198	\$ 365,232
YELL004	\$ 10,538,934	\$ -
YELL077	\$ 146,097,663	\$ 6,574,395
YELL102	\$ 32,464	\$ 974
YELL103	\$ -	\$ 500
YELL105	\$ 2,750	\$ 500
YELL106	\$ 149,522	\$ 7,476
YELL107	\$ 34,450	\$ -
YELL108	\$ 60,772	\$ 1,653
YELL110	\$ 7,790	\$ -
YELL113	\$ -	\$ -
YELL115	\$ -	\$ -
YELL117	\$ 22,000	\$ 1,320
YELL118	\$ 15,645	\$ 626
YELL120	\$ 26,500	\$ 1,590
YELL121	\$ 22,900	\$ 916
YELL122	\$ 6,300	\$ 500
YELL123	\$ -	\$ 500
YELL124	\$ 2,120	\$ 500
YELL125	\$ 59,725	\$ 1,792
YELL126	\$ 60,772	\$ 1,653
YELL127	\$ 5,200	\$ 500
YELL130	\$ 73,717	\$ 2,949
YELL131	\$ 5,000	\$ -
YELL132	\$ -	\$ 500



Concession ID	Gross Receipts Subject to Franchise Fees <sup>3,4</sup>	Franchise Fee Reported
YELL137	\$ 203,500	\$ 6,105
YELL138	\$ 15,090	\$ 604
YELL139	\$ 13,800	\$ 500
YELL140	\$ 150	\$ -
YELL141	\$ 36,100	\$ 1,144
YELL144	\$ -	\$ -
YELL146	\$ 13,195	\$ 528
YELL147	\$ 12,600	\$ 507
YELL148	\$ 27,270	\$ 1,091
YELL157	\$ 1,200	\$ 500
YELL158	\$ 61,019	\$ 2,441
YELL162	\$ -	\$ 500
YELL164	\$ 20,273	\$ 811
YELL165	\$ 98,650	\$ -
YELL166	\$ 2,175	\$ 500
YELL168	\$ 15,600	\$ 605
YELL170	\$ 108,700	\$ 3,261
YELL500	\$ 437,265	\$ 15,491
YELL501	\$ 406,858	\$ 67,525
YELL502	\$ 473,077	\$ 36,025
YELL503	\$ 499,137	\$ 59,896
YELL505	\$ 480,994	\$ 57,719
YELL506	\$ 816,797	\$ 53,092
YELL507	\$ 454,343	\$ 54,521
YELL508	\$ 423,381	\$ 50,806
YELL509	\$ 816,797	\$ 53,092
YELL510	\$ 816,797	\$ 53,092
YELL511	\$ 277,799	\$ 33,336
YELL512	\$ 414,573	\$ 23,089
YELL513	\$ 424,384	\$ 23,687
YELL514	\$ 440,375	\$ 24,663
YELL515	\$ 433,388	\$ 24,237
YELL516	\$ 432,995	\$ 24,213
YELL517	\$ 389,531	\$ 21,561
YELL518	\$ 389,419	\$ 21,561
YELL522	\$ 78,689	\$ 2,361
YELL523	\$ 278,406	\$ 15,488
YOSE001	\$ 2,126,159	\$ 47,839
YOSE003	\$ 1,055,222	\$ 84,418
YOSE004	\$ 132,042,418	\$ 15,514,984
YUCH001	\$ 46,800	\$ 2,340
ZION001	\$ 628,165	\$ 43,992



Concession ID	Gross Receipts Subject to Franchise Fees <sup>3,4</sup>	Franchise Fee Reported
ZION003	\$ 17,150,846	\$ 3,430,169
<b>TOTAL</b>	<b>\$ 1,540,295,173</b>	<b>\$ 126,311,697</b>

1. Source: 2018 AFR Forms submitted by Concessioners
2. Excludes 33 contracts that have not yet submitted 2018 AFRs.
3. Gross receipts means the total amount received or realized by, or accruing to, the Concessioner from all sales for cash or credit, of services, accommodations, materials, and other merchandise made pursuant to the rights granted by this Contract, including gross receipts of subconcessioners, commissions earned on contracts or agreements with other persons or companies operating in the Area, and gross receipts earned from electronic media sales,
4. Gross receipts subject to franchise fees are those that exclude:
  - a. Intracompany earnings on account of charges to other departments of the operation (such as laundry);
  - b. Charges for employees' meals, lodgings, and transportation;
  - c. Cash discounts on purchases;
  - d. Cash discounts on sales;
  - e. Returned sales and allowances;
  - f. Interest on money loaned or in bank accounts;
  - g. Income from investments;
  - h. Income from subsidiary companies outside of the Area;
  - i. Sale of property other than that purchased in the regular course of business for the purpose of resale;
  - j. Sales and excise taxes that are added as separate charges to sales prices, gasoline taxes, fishing license fees, and postage stamps, provided that the amount excluded shall not exceed the amount actually due or paid government agencies; and
  - k. Receipts from the sale of handicrafts that have been approved for sale by the Director as constituting authentic American Indian, Alaskan Native, Native Samoan, or Native Hawaiian handicrafts.