RM 48B Commercial Use Authorizations (CUA)

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Chapter TBD – CUA Insurance

Introduction

All commercial operators conducting business in the National Park Service must carry and maintain the appropriate categories of insurance and minimum amounts of coverage. Commercial Use Authorization (CUA) holders must have commercial general liability as well as other coverages specific to the commercial operation.

The Service will identify the coverage types and required minimum insurance coverage amounts prior to issuance of a CUA to provide reasonable assurance that a CUA holder has the ability to: a) cover claims for bodily injury, death, and property damage arising from any action or omission of the operator; b) continue providing services to park visitors; and c) protect the government against potential liability for claims based on the operations of the operator. CUA liability insurance policy requirements will not typically change during the term of the CUA. CUA holders who wish to add services must apply for a new CUA and obtain the insurance required for that authorization.

Commercial General Liability Insurance Requirement

The Service has established the following commercial general liability insurance requirements:

- 1. Liability insurance policies, and other categories of insurance outlined in the next section, must name the United States of America as additional insured.
- Insurance companies must have a rating of at least A- by the most recent edition of A.M.
 Best's Key Insurance Reports (Property-Casualty edition) or similar insurance rating
 companies (Moody's, Standard and Poor's, or Fitch). This rating must be noted on the
 certificate of insurance or provided in a separate document with the submission of the
 CUA application.

Generally, Commercial General Liability insurance is required for CUA holders in the amount of \$500,000 per occurrence at a minimum. Based on risk potential, some activities require

increased coverage. Currently, the minimums for Commercial General Liability for *recreation-based* services are:

1,	_ ,		Risk - Number of Participants			
Key Factors			Few	Many		
Risk- Potential for	High	*** Minimums Example Services	\$1M Mountaineering	\$2M Class IV-V Raft		
Multiple- person Accident	Medium	*** Minimums Example Services	\$1M Guided Horse Rides	\$1.5M Class III-IV Raft		
and/or more Serious	Low	*** Minimums Example Services	\$500K Guided Backpacking, Guided Hunting	\$1M Class I-III Raft/Float		
Accident			Guidea Hulling	NaivFloat		

^{***}All commercial general liability insurance minimums are listed as \$ Per Occurrence.

Parks may contact the regional or WASO CUA coordinator for assistance if a service has increased risk potential and is not identified in the above table.

The NPS sets minimum insurance requirements in an amount that should address claims related to a particular service or activity. CUA applicants, however, must consult with their own insurance brokers and secure insurance policies sufficient in scope to cover the potential risks of their unique business operation.

Other Liability Insurance Types

The following describes various types of insurances CUA applicants may submit with the CUA application. Not every CUA is required to provide all of the identified insurance types.

Umbrella Liability Insurance

Excess, or "umbrella," liability insurance is designed to provide protection against catastrophic losses and is generally written in addition to other primary liability policies such as general liability, automobile, and employer's liability.

If the CUA holder's primary policy does not meet the Service established limits for commercial general liability, property liability, or commercial automobile liability, the CUA holder may obtain additional coverage through an umbrella insurance policy. Oftentimes, the umbrella policy can be purchased more economically than purchasing the full required liability insurance under a primary policy. An umbrella insurance policy only extends the limits of the primary policy. For example, if a CUA holder is required to provide commercial general liability and commercial automobile liability and they only have the auto policy, an umbrella policy cannot replace the required commercial general liability policy.

The concept of umbrella insurance is most easily understood in terms of personal insurance. An individual may have homeowners insurance on their primary dwelling that includes liability coverage, perhaps \$100,000 per loss with a \$300,000 annual aggregate limit. An individual may also have liability insurance on one or more automobiles with coverage limits similar to those of the homeowners insurance. A third insurance policy may provide liability coverage for any injury caused by a watercraft. If the homeowner is concerned that these individual primary insurance limits may not be adequate, the most cost effective way to obtain additional coverage may be to increase all these limits at once but not specifically increase the limit of each policy. An umbrella policy provides additional insurance coverage over these individual policies. One

umbrella policy of \$1 million, for example, would increase the limit of liability on each of the primary policies.

Commercial Automobile Liability and Physical Damage Insurance

If a CUA holder transports passengers or uses a vehicle in the performance of the authorized service in the park, they are required to obtain commercial automobile liability and physical damage insurance. This ensures the CUA holder possesses the financial capability to cover claims for bodily injury, death, and property damage arising from the use of a vehicle.

Commercial auto insurance policies have three basic components: (a) *physical damage* insurance, which includes collision insurance; (b) *liability insurance*, which includes coverage for bodily injury, property damage, uninsured motorists, and underinsured motorists, and; (c) *other coverage*, which includes medical payments, towing and labor, rental reimbursement, and auto loan coverage.

Commercial automobile insurance coverage types are identified as auto designation symbols (1-9). Each symbol represents the type of vehicle protected by the applicable automobile liability policy. CUA insurance certificates will typically reflect one or more of the following symbols:

- 1. Symbol 1, "Any auto" provides coverage for any owned, hired, or non-owned automobile used in conjunction with the business. This is the most comprehensive auto designation symbol available.
- 2. Symbol 2, "Owned autos" provides coverage only for those vehicles owned by the CUA holder. It does not include autos hired or non-owned vehicles.
- 3. Symbol 7, "Specified auto" provides coverage for vehicles specifically listed on the CUA insurance policy.
- 4. Symbol 8, "Hired autos" provides coverage only for autos leased, hired, rented, or borrowed by the CUA holder. It does not include autos leased, hired, rented, or borrowed from an employee, partner, or member of an insured's household.
- 5. Symbol 9, "Non-owned" provides coverage only for autos owned by employees, partners, or members of an insured's household, but only while those non-owned autos are used either in the conduct of the insured's business or personal affairs. It does not include autos leased, hired, or borrowed from other sources.

Currently, the commercial automobile liability insurance requirements for *interstate* transport of passengers by CUA holders are:

Commercial Vehicle Insurance – Interstate Passenger Transport (bodily injury and property damage)	Minimum per Occurrence Liability Limits
Up to 6 passengers	\$1,000,000
7 – 15 passengers	\$1,500,000
16 – 25 passengers	\$3,000,000
26+ passengers	\$5,000,000

The commercial automobile liability insurance requirements for *interstate* operation of autos used in performance of the service in the park, but not to transport passengers, are:

Commercial Vehicle Insurance – Interstate Operations	Minimum per Occurrence Liability Limits
Small fleet vehicles under 10,001 pounds	\$300,000
Fleet vehicles 10,001 pounds or more	\$750,000

There are no Service established commercial automobile liability minimums for *intrastate* auto use by CUA holders because each state has unique rules and regulations. Parks should refer to individual state requirements.

Protection & Indemnity (P&I) Vessel Insurance

CUA holders authorized to transport passengers aboard or use a motor vessel in the park are required to have P&I vessel insurance to cover claims for bodily injury, death, and property damage arising from the use of the vessel.

These operators do not need to purchase general liability insurance, but should secure at a minimum a \$500K per occurrence P&I vessel policy.

P&I vessel insurance covers passengers only while onboard the vessel. When passengers step ashore, they are not covered by the P&I vessel policy. CUA holders must obtain shore excursion coverage or commercial general liability insurance to cover additionally authorized services.

Aircraft Liability Insurance

CUA holders authorized to transport passengers by aircraft or use an aircraft in the park are required to obtain aircraft liability to cover claims for bodily injury, death, and property damage arising from the use of the aircraft.

These operators not need to purchase general liability insurance, but should secure at a minimum a \$1M per occurrence aircraft liability policy.

Aircraft liability insurance covers passengers only while onboard the aircraft. When passengers step off the plane, they are not covered by the aircraft liability policy. CUA holders must obtain commercial general liability insurance to cover additionally authorized services.

Property Insurance

In limited circumstances, parks may assign the use of park property to a CUA holder. In those circumstances, the CUA holder must secure property insurance. Property insurance provides the financial means for CUA holders to repair or replace damaged park property within their care and control. The Service will provide the Insurance Replacement Values (IRVs).

Required Certificate of Liability Insurance

Evidence of liability insurance is typically provided through an Acord 25 Certificate of Liability Insurance. NPS may accept other insurance certificates provided they contain the information included on the Acord 25 certificate (Exhibit A). The CUA holder must provide the park a current copy of the insurance certificate.

The insurance certificate must:

- Be written in English with monetary amounts reflected in \$USD;
- Show the current policy period;
- Name as insured the business or person shown on CUA application;

- Name the United States of America as additional insured;
- Reflect at a minimum the coverage amount required in the CUA application;
- Show any additionally required insurances in the amount required in the CUA application;
- Include insurance provider rating (may appear in an additional document).

Visitor Acknowledgement of Risk

CUA holders are not allowed to request or require visitors sign a waiver of liability statement, insurance disclaimer, or indemnification agreement. Park staff must ensure CUA holders who violate this condition discontinue the practice immediately or suspend in-park operations.

The Service allows CUA holders providing high-risk commercial services to advise visitors of risks associated with the activity through the use of a visitor acknowledgement of risk form (VAR). The VAR describes the inherent risks of the activity and warns visitors of those risks.

CUA holders may use the VAR provided in Exhibit B and available for download <u>here</u> on inside.nps.gov. The CUA holder may modify the VAR to provide a description of the authorized service, as specified in the available template. Operators may not modify the VAR to include language alluding to "waiver of liability". If the CUA holder proposes to use an alternate VAR, they should send a copy of the form to the park for approval.

Exhibit A Acord 25 Certificate

	ACORD	CERT	IFICA	TE OF LIA	BILITY	INSURA	ANCE	DATE (MMDDYYYY)
	THIS CERTIFICATE IS CERTIFICATE DOES N BELOW. THIS CERTI REPRESENTATIVE OR	OT AFFIRMATIV	VELY OR I	NEGATIVELY AMEND	EXTEND OR	ALTER THE C	OVERAGE AFFORDED	BY THE POLICIES
	IMPORTANT: If the certificate holder in lieu	of the policy, car	tain policie					
	PRODUCER				CONTACT NAME:			
					PHONE (A/C, No, Ext):		FAX (A/C, No	8
					PHONE (A/C, No, Ext): E-MAIL ACOPIESS: PRODUCER CUSTOMERIO F.		District 1	A-1
					CUSTOMER ID F		ADING COVERAGE	NAIC #
	INSURED				INSURER A :	INSURER(S) AFFC	MOING COVERAGE	1000
This section names the CUA holder.	▶				INDURER B :			
·					INGURER C			
					INSURER D :			_
This section sets out the policy					INSURER E :			
	COVERAGES	CERT	IFICATE N	IUMBER:	I response r	1000 414 44 UK	REVISION NUMBER:	
period. —	THIS IS TO CERTIFY THA INDICATED. NOTWITHST CERTIFICATE MAY BE IS EXCLUSIONS AND CONDI	ANDING ANY RESULD OR MAY F TIONS OF SUCH F	QUIREMENT PERTAIN, TH	TERM OR CONDITION TE INSURANCE AFFORI MITS SHOWN MAY HAVE	OF ANY CONT DED BY THE PO BEEN REDUCE	RACT OR OTHER LICIES DESCRIB D BY PAID CLAIM	E DOCUMENT WITH RES ED HEREIN IS SUBJECT S.	TO ALL THE TERMS.
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Lightlity governge and limits	CLAMSMADE	occur			.		MED EXP (Any one person)	4
Liability coverage and limits.							PERSONAL & ADVINUARY	1
							GENERAL AGGREGATE PRODUCTS - COMPIOP AGG	\$ 5 \$
This section sets out the Automobile	POLICY PRO	Dioc					PRODUCTS - COMPICE AGE	8
This section sets out the Automobile	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea scoding)	6
Liability coverage and limits. Checked	ANY AUTO						BODILY NURY Per person	1 6
,	ALL OWNED AUTOS SCHEDULED AUTOS						BODILY NURY (Fer accider	() \$
boxes indicate if coverage is provided	HRED AUTOS NON-OWNED AUTOS						PROPERTY DAMAGE (Per accident)	s
for Symbol 1, Symbol 8 or Symbol 9.	Hamonico							8
	UMBRELLA LIAB	occur					EACH OCCURRENCE	6
	EXCESS LIAB	CLAMS-MADE					AGGREGATE	8
This section lists any Umbrella Liability	SETENTION \$						_	
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Compensation Liability coverage and.	DESCRIPTION OF OPERATIONS I	LOCATIONS / VEHICL	ES (AMHILLAC)	ORD 101, Additional Remarks	Schedule, if more s	nace is required)		
	CERTIFICATE NO. DER				CANCELLAT	ION		
This section identifies the United States as additional insured.	CERTIFICATE HOLDER				SHOULD ANY EXPRANTION O POLICY PROVI	OF THE ABOVE I	DESCRIBED POLICIES BE C TICE WILL BE DELIVERED IN	ANCELLED BEFORE THE ACCORDANCE WITH THE
					AUTHORIZED REP	RESENTATIVE		
	ACORD 25 (2009/09)		The ACC	ORD name and logo a			CORD CORPORATION	. All rights reserved

Exhibit B

Sample Visitor Acknowledgment of Risk

In consideration of the services of	their officers, agents, employees,
and stockholders, and all other persons or entities associate	ted with those businesses (hereafter collectively
referred to as "") I agree as follows:	
Althoughhas taken reasonable steps to provide I can enjoy an activity for which I may not be skilled,Certain risks are inherent in each activity and cannot be elithe activity. These inherent risks are some of the same ele activity and can be the cause of loss or damage to my equi cases, permanent trauma or deathdoes not was activity, but believes it is important for me to know in advainherent risks. The following describes some, but not all, or	iminated without destroying the unique character of ments that contribute to the unique character of this ipment, or accidental injury, illness, or in extreme nt to frighten me or reduce my enthusiasm for this ance what to expect and to be informed of the
[enter description of risks]	
I am aware thater understand the description of these inherent risks is not connected inherent risks may result in injury or death. I agree to assu identified herein and those inherent risks not specifically involuntary; no one is forcing me to participate, and I elect to inherent risks.	me and accept full responsibility for the inherent risks dentified. My participation in this activity is purely
I acknowledge that engaging in this activity may require a activities and that I have responsibilities as a participant. I has been available to more fulfill this activity and the inherent risks, hazards, and dangers as	acknowledge that the staff of ully explain to me the nature and physical demands of
I certify that I am fully capable of participating in this activ for myself, including all minor children in my care, custody personal property and expenses as a result of those inhere inherent risks and dangers not specifically identified, and a activity.	r, and control, for bodily injury, death, or loss of ent risks and dangers identified herein and those
I have carefully read, clearly understood, and accepted the that this agreement shall be effective and binding upon mand for all members of my family, including minor children	e, my heirs, assigns, personal representative, and estate
Signature	 Date
Signature of Parent of Guardian, if participant is under 18	3 years of age
Signature	 Date