

**AMENDMENT NO. 1
SOLICITATION #: CC-ACAD014-24**

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Regarding: Prospectus, CC-ACAD014-24, to provide carriage tours and equestrian services within Acadia National Park on Mount Desert Island, Maine.

In the Prospectus issued July 13, 2023, the National Park Service ("Service") stated it would respond to questions about the Prospectus if submitted in writing and received by August 7, 2023. Questions were received timely, and the National Park Service responds to questions as described below.

Service Responses to Questions on Solicitation #: CC-ACAD014-24

Glossary of terms used throughout this document.

Concessioner: refers to the new concessioner to be awarded the Draft Contract through this solicitation process.

Draft Contract: refers to the new concession contract(s) to be awarded through this solicitation process (CC-ACAD01X-24).

Offeror(s): refers to the entities that submit a proposal in response to the solicitation for the Draft Contract.

BUSINESS OPPORTUNITY

QUESTION 1. Day Use Rates and Users. Business Opportunity, Page 8, Exhibit 5. What is the approved rate for Day Use? How many day users were there in 2022?

SERVICE RESPONSE: The approved day use fee for 2018-2022 was ten dollars. In 2022, the Concessioner received 30 day use fee payments

QUESTION 2. Revenue Figures. Business Opportunity, Page 9, Exhibit 6: Revenue Breakdown by Services. 2021 numbers don't add up. Can you clarify the dollar amount of carriage tours and the total?

SERVICE RESPONSE: The 2021 carriage tour revenue was \$578,118 and the 2021 total revenue was \$682,370. The Service has updated Exhibit 6, page 9, of the Business Opportunity with this correction.

See below – **Service Amendments to Prospectus Documents for Solicitation #: CC-ACAD01X-24**

QUESTION 3. Passenger Numbers. How many passengers were there in 2022?

SERVICE RESPONSE: In 2022, there were 9,783 passengers on 1674 trips, or approximately 5.8 riders per trip on average.

EXHIBIT B – DRAFT OPERATING PLAN

QUESTION 4. Day Mountain Bridge Repair Project. Operating Plan, Page A2. Exhibit A:, section 3A (3)(c). During Day Mountain Bridge repair (May 1, 2024 through July 1, 2024), will a concessioner still have access to the carriage road system via the Wildwood Connector, a.k.a. "the Hill," and will there be enough room to turn a carriage at the top for an alternate tour route?

SERVICE RESPONSE: There will be no closures of the carriage road related to this bridge repair project. The full width of the carriage road and the Wildwood Connector will remain accessible to the Concessioner for use. Alternate tour routes will not be required.

EXHIBIT F - INSURANCE

QUESTION 5. Flood Insurance. Exhibit F, page F-5. SEC. 3. PROPERTY INSURANCE, (a) Building(s) and Contents Coverage, in reference to (6), regarding flood coverage. Are the Concession Facilities partially or fully within a Special Flood Hazard Area? If so, A or V?

SERVICE RESPONSE: No concession facilities are partially or fully within FEMA Flood Hazard Zones A or V. The entire assigned Area under the Draft Contract is within FEMA Flood Hazard Zone X – An area of minimal flood hazard.

Service Amendments to Prospectus Documents for Solicitation #: CC-ACAD014-24

1) Business Opportunity, Page 9

Delete the following, in its entirety:

Exhibit 6: Revenue Breakdown by Services

Department	2017	2018	2019	2020	2021	2022⁴
Hay/Shavings/Day Use	\$3,444	\$1,905	\$2,251	\$1,591	\$1,584	\$1,758
Books	\$3,783	\$5,067	\$4,167	\$271	\$4,728	\$7,626
Campsites	\$11,140	\$15,200	\$17,075	\$18,840	\$30,660	\$29,340
Carriage Tours	\$493,512	\$613,168	\$509,480	\$326,123	\$682,370	\$741,883
Stall Rentals	\$75,570	\$67,380	\$67,920	\$56,400	\$67,280	\$64,480
Total	\$587,449	\$702,720	\$600,893	\$403,225	\$682,370	\$845,087

Replace with the following:

Exhibit 6: Revenue Breakdown by Services

Department	2017	2018	2019	2020	2021	2022⁴
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Total	\$587,449	\$702,720	\$600,893	\$403,225	\$682,370	\$845,087