

APPENDIX B**DRAFT CONTRACT OPERATING INFORMATION****Kalaloch Lodge (Midscale Lodging)**

PSF3(a) Data Point	Draft Contract Information
Projected Gross Receipts (2028)	\$4,113,000 - \$4,542,000
Classification of Rooms	Midscale Lodging
Number of Rooms	48 rooms
Annual Occupancy	Approximately 70%
High Season Occupancy	95% (June through September)
Shoulder Season Occupancy	69% (April-May and October-November)
Low Season Occupancy	44% (December through March)
Guest Amenities	On site restaurant and two retail outlets; beach access; EV charging stations; WiFi in lodge; outdoor games. During winter access to an indoor library/game room.
Number of Employees	Year Around: full-time: 9; part-time: 0 Seasonal: full-time: 2; part-time: 1
Operating Season / Hours	24 hours / day, year around

Kalaloch Lodge Restaurant (Upscale Casual Food and Beverage) includes lounge

PSF3(a) Data Point	Draft Contract Information
Projected Gross Receipts (2028)	\$1,860,000- \$2,050,000
Type of Food Service	serves breakfast, lunch, and dinner; guests are seated and served by wait staff at tables; table service and dining ambiance is comfortable with a menu that offers a selection of items featuring familiar and regional favorites (including children's menu and bar service)
Number of Seats	106 seats
Annual Number of Covers (by meal)	Breakfast: 13,210 – 13,890 Lunch: 17,050 – 17,920 Dinner: 34,680 – 36-460
Number of Employees	Year Around: full-time: 7; part-time: 1 Seasonal: full-time: 4; part-time: 2
Operating Season / Hours	May 1 – September 30: 7:00 a.m. – 10:30 a.m. (breakfast); 11:30 a.m. – 3:00 p.m. (lunch); 4:00 p.m. – 9:00 p.m. (dinner) October 1 – April 30: 8:00 a.m. – 10:30 a.m. (breakfast); 11:30 a.m. – 3:00 p.m. (lunch); 5:00 p.m. – 8:00 p.m. (dinner)

Kalaloch Lodge Gift Shop (Retail)*

PSF3(a) Data Point	Draft Contract Information
Projected Gross Receipts (2028)	\$1,330,000 - \$1,470,000
Type of Merchandise	Souvenirs, apparel, and Park themed gifts
Average Annual Number of Transactions	74,000 – 77,700
Square Feet of Retail Space	2,400 (total combined retail area)
Number of Employees	Year Around: full-time: 2; part-time: 1 Seasonal: full-time: 2; part-time: 1
Operating Season / Hours	May 1 – September 30: 6:00 a.m. – 9:00 p.m. October 1 – April 30: 6:00 a.m. – 8:00 p.m.

**Note: the ranges used for annual gross receipts and transactions are for the total retail under the Draft Contract (gift shop space located within the main lodge building and mercantile). Additionally, the gift shop space is also where lodging check-in takes place; so, responsibilities for the front desk and gift shop staff may overlap.*