



United States Department of the Interior

NATIONAL PARK SERVICE
National Capital Area
1100 Ohio Drive, S.W.
Washington, D.C. 20242

IN REPLY REFER TO:

5. B. (NCR-OBS)

Memorandum

To: All Requesters of the Request for Proposals to manage the Fort Washington Marina within Piscataway Park in the National Capital Area.

From: Chief of Commercial Services, National Capital Area /*Chad D. Tinney*/

Subject: Amendment #2 – NPS Response to Questions for the Proposals for Solicitation Number NCR-3501-007-20 Fort Washington Marina

In the Prospectus issued September 3, 2019, the National Park Service (“Service”) stated it would respond to questions about the Prospectus if submitted in writing and received by October 1, 2019.

Questions were received timely, and the National Park Service responds to questions as described below.

SECTION: BACKGROUND

QUESTION 1: When was the last RFP?

SERVICE RESPONSE: An RFP was last issued by the State of Maryland in 1991. The period of performance for that award ended on 11/11/16 when the National Park Service took back management of the property. Since 11/11/16, the current operator has been operating under a Temporary Concessions Contract that will expire on 11/11/19. The Temporary Concessions Contract was awarded non-competitively and no RFP was issued.

QUESTION 2: Is there a complete Profit and & Loss or just the revenue totals from the RFP?

SERVICE RESPONSE: The NPS does not have available the concessioner’s total gross receipts for 2016 through 2018.

SECTION: LEASING OPPORTUNITY

QUESTION 3: Was there ever a Hydrology or Bathymetric Study done and when?

SERVICE RESPONSE: In 2016 the Maryland Department of Natural Resources conducted a bathymetric survey and shared it with NPS. That report will be released along with these answers.
