

**Criteria B
Comprehensive Plan
April 24, 2008**

No Limits A/V Inc. has been in business since 1997. We have an extremely good grasp on the fundamentals of audio, video and control systems. We are a small company with minimal overhead and much flexibility.

No Limits A/V Inc. is an installation, sales, and service company for audio, video, control and lighting systems. Our company is dedicated to excellence and is a member of Infocomm, (which recently achieved ANSI ISO/IEC 17024 accreditation), and we have two technicians that are certified CTS technicians.

We believe that education is an important part of our industry. We have sent our technicians to AMX programming school, Crestron programming and installation school, Infocomm IT/AV school, as well as attend other industry events such as NAMM, the Infocomm show, etc...

We also have a digital multi track recording studio and video editing suite. These two aspects to our company require us to and achieve excellence in the area of audio and video production.

We are a dealer for many manufacturers and have developed relationships and financial terms with many of them including: AMX, Audio-Technica, Crestron, Crown, Draper, EAW, Extron, Sanyo, Soundcraft, and many others. We will continue to support our manufacturers and participate in their efforts to provide product education.

Service after the sale is very important to us. Our record with customers being repeat customers speaks for itself.

Our accounting department is very detail oriented and continues to interface with clients and manufacturers to facilitate communication before, during, and after the job.

No Limits A/V Inc. currently does not utilize subcontractors. The only part of the installation that we would require a subcontractor is for high voltage work. We would use the IBEW to perform any high voltage work required.

We also have much construction experience as seen in our Craters of the Moon job and others that are listed in our past jobs.

No Limits A/V Inc. has been installing systems in the Category II area for many years.

Our typical operational procedure for a job is as follows:

1. Meet with the client and discuss the needs and requirements of the system.
 - A. Discuss room dimensions, electrical requirements, etc.
 - B. Discuss ambient light sources for video systems.
 - C. Discuss acoustical problems with the room.
 - D. Find out system requirements, number of audio channels, brightness of projector, VGA sources, cable runs...etc.
 - E. Other various needs.
2. Design a system.
 - A. Utilize standard audio and video practices to design systems within tolerances needed for the client.
 - B. Provide pricing options if needed.
 - C. Email quote to customer with itemized pricing and links to products specified.
3. Contact customer after quotation is sent.
 - A. Follow up with customer to see if any questions need answering.

4. After a signed contract is received and down payment (with certain customers) is received, all equipment is ordered. No Limits A/V Inc. does not typically stock items, which provides us with the opportunity to provide custom solutions for each of our customers, and not require us to sell what we have in stock. Do any preprogramming and preassembly available.
5. Follow up with customer and give an estimated arrival date of equipment.
6. When all equipment arrives, contact customer and set up installation date.
7. Arrive at site.
 - A.. Most jobs are multiple day installations, so arrange security for equipment and entrance and exit to and from the facility.
 - B. Clean up after job
 - C. Train customer
 - D. Provide documentation if required.
8. Bill customer after job is complete.
9. Contact customer after installation if needed.
10. Provide free service after the installation.

Our accounting department is very detailed and utilizes Quickbooks to keep track of our financial status. We will not bid on jobs if our credit is extended too far because of other job commitments, or our liquid assets are unavailable to cover the job. Typically, No Limits A/V Inc. has one to three jobs open at any given time. Each job is usually between \$5,000 and \$50,000 dollars.