



National Park Service
U.S. Department of the Interior

Grand Teton
National Park

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Grand Teton National Park News Release

Grand Teton Lodge Company Selected for Award of Concession Contract at Grand Teton National Park

The Grand Teton Lodge Company (GTLC) has been selected to provide lodging, food and beverage, retail, visitor activities and other services at Grand Teton National Park under concession contract GRTE001-07. National Park Service Intermountain Regional Director Michael D. Snyder made the announcement today in Denver, Colorado. The contract will begin January 1, 2007 with a term of 15 years.

The Grand Teton Lodge Company currently provides visitor services under a concession contract that took effect in 1973. The GTLC has operated in Grand Teton National Park since 1936.

“We are very pleased to welcome the Grand Teton Lodge Company to a new concession contract term. The Lodge Company has provided outstanding visitor services and facilities to the public for decades, and they have a longstanding relationship with both Grand Teton National Park and the greater Jackson Hole community,” said Superintendent Mary Gibson Scott.

The Grand Teton Lodge Company’s proposal was selected under the provisions of the 1998 Concessions Management Improvement Act (CMIA). The Act made a number of changes in how concession contracts are awarded with the intent of insuring quality visitor services, protecting park resources, and enhancing the competitive contract process for NPS concession contracts.

The NPS solicited offers for this business opportunity and received two offers in October 2005 – one from GTLC and another from Xanterra Parks and Resorts, LLC. A review team of industry experts and NPS employees analyzed the proposals based on criteria specified in the CMIA. The next step in the process requires the NPS and GTLC to incorporate the elements of the GTLC’s proposal into the concession contract that NPS will execute in a few months.

Guidelines used to evaluate the proposals can be found at: <http://concessions.nps.gov/policy.cfm>.

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