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U.S. Department of the Interior

Grand Canyon National Park

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## Grand Canyon News Release

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### **National Park Service Seeks Providers for Hospitality Services on the North Rim of Grand Canyon National Park**

**Grand Canyon, Ariz.** – Intermountain Regional Director Mike Snyder today announced the availability of a prospectus that invites a proposal for a concession contract to provide hospitality services on the North Rim of Grand Canyon National Park. The prospectus explains the business opportunity and the terms and conditions under which the National Park Service will award this contract.

This prospectus is issued under the authority of the National Park Service Concessions Management Improvement Act of 1998, 16 U.S.C. §§ 5951-5966, 112 Stat. 3503, Public Law 105-391 as implemented by Title 36 of the Code of Federal Regulations, Part 51.

The prospectus invites proposals for a single contract that represents the sole opportunity for hospitality services on the North Rim of Grand Canyon National Park.

The concessioner will be required to provide the following services:

- Overnight accommodations, including cabins and motel units
- Food and beverage services, including full service, counter, café and coffee bar/saloon
- Retail facility featuring gifts and souvenirs
- Camper store featuring groceries, camping supplies and souvenirs
- Service station providing gasoline dispensing and limited auto convenience items
- Shower and laundry facility
- Limited vending throughout the North Rim, including beverages and pay telephones

The concessioner will be authorized but not required to provide the following visitor services during the term of the contract.

- Step-on guide service, providing interpretive services for tour bus groups
  - Transportation and tour service to and from trailheads and viewpoints
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The contract will be issued for a term of 10 years, with an anticipated beginning date of January 1, 2008 and expiration date of December 31, 2017. The current contract expires on December 31, 2006, but is expected to be extended during the transition year.

The new concessioner will be required to pay the federal government a franchise fee that will be calculated based on gross receipts. Franchise fees are used by the federal government for support of park facilities and operations.

The prospectus was issued with a 90-day response period with offers due to the Intermountain Regional Office on February 2, 2007. Copies of the prospectus are available by contacting Tom Williamson, Chief of Concessions, Intermountain Region, National Park Service, P.O. Box 25287, Denver, Colorado 80228 (the Federal Express address is 12795 West Alameda Parkway, Lakewood, Colorado 80228). There is a \$35.00 charge for each prospectus requested. Telephone inquiries can be made by calling (303) 969-2792. Prospectus packages will also be available on-line at <http://www.concessions.nps.gov/news.cfm>.

For additional information, please contact Laura Shearin at (928) 226-0169.

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