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Halls Crossing Marina  
Hite Marina

- **Antelope Point Holdings, LLC operates:**

Antelope Point Marina

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8. Lake Havasu Marina – Lake Havasu City, AZ
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7. Paradise Point Marina - Irvine, CA
8. Riverbank Marina - Sacramento, CA
9. Sunnyside Marina - Tahoe City, CA
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11. Tower Park Marina - Lodi, CA
12. Village West Marina - Stockton, CA
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## I. INTRODUCTION

### 2008/2009 MARINA & MARINA-BASED SERVICES COMPARABILITY ANALYSIS GLEN CANYON NATIONAL RECREATION AREA

The following marina based services comparability analysis was completed by Business Management to obtain a base for future rate requests/approvals for rental slips/buoys, rental houseboats, power boats, water toys, water-based fuel, and boat tours.

During the weeks of April 28, 2008, May 11, 2009 & June 8, 2009, representatives from the National Park Service (NPS) and ARAMARK Lake Powell Resorts and Marinas (ARAMARK) visited operations in Arizona, California, Utah, and New Mexico. The potential comparable marinas were determined jointly by the NPS, Antelope Point Holdings, and ARAMARK officials prior to the on-site visits.

The survey team included the following individuals:

Lou Good, Chief of Business Management, Glen Canyon NRA  
Julie Drugatz, Uplake/Antelope Pt. Concessions Specialist, Glen Canyon NRA  
Jacki Blais, Downlake Concessions Specialist, Glen Canyon NRA  
Dan Resmondo, District Manager, ARAMARK Lake Powell Resorts and Marinas  
Jon Maris, Director Marina Development, ARAMARK Lake Powell Resorts and Marinas  
Karen Rinker, Rate Coordinator, ARAMARK Lake Powell Resorts and Marinas

This comparability analysis and survey was compiled in accordance with the National Park Service Concessions Management Improvement Act of 1998, P.L. 105-391, 112 Stat. 3596, 16 U.S.C. which states:

#### **Sec. 406. Reasonableness of Rates.**

Sec. (a). Each concession contract shall permit the concessioner to set reasonable and appropriate rates and charges for facilities, goods, and services provided to the public, subject to approval under subsection (b).

Sec. (b). A concessioner's rates and charges to the public shall be subject to approval by the Secretary. The approval process utilized by the secretary shall be as prompt and as unburdensome to the concessioner as possible and shall rely on market forces to establish reasonableness or rates and charges to the maximum extent practicable. The Secretary shall approve rates and charges that the Secretary determines to be reasonable and appropriate. Unless otherwise provided in the contract, the reasonableness and appropriateness of rates and charges shall be determined primarily by comparison with those rates and charges for facilities, goods, and services of comparable character under similar conditions, with due consideration to the following factors and other factors deemed relevant by the Secretary: length of season, peak loads, average percentage of occupancy, accessibility, availability and costs of labor and materials, and type of patronage. Such rates and charges may not exceed the market rates and charges for comparable facilities, goods, and services, after taking into account the factors referred to in the preceding sentence.

In addition, the 2006 National Park Service Management Policies, Chapter 10, provides the following guidance:

#### **10.2.4.7 Rates.**

The National Park Service must approve all rates charged to visitors by concessioner. The reasonableness of a concessioner's rates and charges to the public will, unless otherwise provided in the contract, be judged primarily on the basis of comparison with current rates and charges for facilities and services of comparable character under similar conditions. Due consideration will be given to length of season, provision of peak loads, average percentage of occupancy, accessibility, availability and costs of labor and materials, type of patronage and other factors deemed significant by the Director.

There are six rate approval methods that the Superintendent may use when reviewing a concessioner's rate request. Each of these methods conforms to and is in compliance with the The Concessions Policy Act of 1998 (PL 105-391). The rate approval method used for this survey is the Direct Comparability Method.

The Direct Comparability Method consists of two processes; the Full Review and the Limited Review. The Full Review is the process used for this comparability survey and required on-site collection of information from businesses that were identified as potential comparables and most similar to the concession operations. This information was analyzed and those properties determined to be most similar will be used as actual comparables in the assessment and approval of concessioner's rate requests.

On-site visits to collect information included the following potential comparable facilities:

1. Bartlett Lake Marina	Carefree, AZ	<a href="http://www.bartlettlakemarina.com">www.bartlettlakemarina.com</a>
2. Canyon Lake Marina	Canyon Lake, AZ	<a href="http://www.canyonlakemarina.com">www.canyonlakemarina.com</a>
3. Lake Pleasant Marina	Peoria, AZ	<a href="http://www.azmarinas.com">www.azmarinas.com</a>
4. Havasu Springs Resort	Parker, AZ	<a href="http://www.havasuspringsresort.com">www.havasuspringsresort.com</a>
5. Lake Havasu Marina	Lake Havasu City, AZ	<a href="http://www.lakehavasumarina.com">www.lakehavasumarina.com</a>
6. Roosevelt Lake Marina	Roosevelt, AZ	<a href="http://www.rlmaz.com">www.rlmaz.com</a>
7. Saguaro Lake Marina	Mesa, AZ	<a href="http://www.saguarolakemarina.com">www.saguarolakemarina.com</a>
8. Scorpion Bay Marina	Lake Pleasant, AZ	<a href="http://www.scorpionbaymarina.com">www.scorpionbaymarina.com</a>
9. Moccasin Point Marina	Jamestown, CA	<a href="http://www.moccasinpointmarina.com">www.moccasinpointmarina.com</a>
10. Riverbank Marina	Sacramento, CA	<a href="http://www.riverbank.com">www.riverbank.com</a>
11. Willow Berm Marina	Isleton, CA	<a href="http://www.willowbermmarina.com">www.willowbermmarina.com</a>
12. Discovery Bay Marina	Byron, CA	<a href="http://www.discoverybayyachtharbor.com">www.discoverybayyachtharbor.com</a>
13. Village West Marina	Stockton, CA	<a href="http://www.villagewestmarina.com">www.villagewestmarina.com</a>
14. Paradise Point Marina	Irvine, CA	<a href="http://www.sevencrown.com">www.sevencrown.com</a>
15. Tower Park Marina	Lodi, CA	<a href="http://www.towerparkresort.com">www.towerparkresort.com</a>
16. Holiday Harbor Marina	O'Brien, CA	<a href="http://www.lakeshasta.com">www.lakeshasta.com</a>
17. Bridge Bay Marina	Redding, CA	<a href="http://www.sevencrown.com">www.sevencrown.com</a>
18. Jones Valley Marina	Redding, CA	<a href="http://www.houseboats.com">www.houseboats.com</a>
19. Antlers Resort & Marina	Lakehead, CA	<a href="http://www.shastalakevacations.com">www.shastalakevacations.com</a>
20. Bidwell Canyon Marina	Oroville, CA	<a href="http://www.gobidwell.com">www.gobidwell.com</a>
21. Silverthorn Marina	Bella Vista, CA	<a href="http://www.silverthornresort.com">www.silverthornresort.com</a>
22. Sunnyside Marina	Tahoe City, CA	530-583-7201
23. Tahoe Keys Marina	South Lake Tahoe, CA	<a href="http://www.tahoemarina.com">www.tahoemarina.com</a>

- 24. Homewood Marina Homewood, CA
- 25. Lucerne Marina Manila, UT
- 26. Navajo Lake Marina Navajo Dam, NM
- 27. Herman & Helen's Marina Stockton, CA
- 28. Lake Oroville Marina Paradise, CA

[www.tahoemarinas.com](http://www.tahoemarinas.com)  
[www.flaminggorge.com](http://www.flaminggorge.com)  
[www.navajomarina.com](http://www.navajomarina.com)  
877-468-7326  
[www.lakeorovillemarina.com](http://www.lakeorovillemarina.com)

## II. SELECTION OF COMPARABLES

### METHODOLOGY

As directed by Director's Order NPS-48 4.3 Rate Approval Program, a list of criteria were used to determine which of the facilities visited, would be selected as most similar/comparable to the concessioners' marina and marina-based operations. These criteria have numeric values when added together support decisions in determining the most similar/comparable facilities. After the actual comparables are identified, further analysis will consider Extra Quality Features (EQF) to determine where the concessioner fits among the comparable properties and range of rates.

#### CRITERIA

#### **Marina Criteria (used for moorage (rental slips/buoys), water-based fuel, houseboat/powerboat rentals and boat tours)**

1. Competition
2. Seasonality
3. Similar Area (marinas)
4. Similar Clientele (marinas)
5. Similarity of Operations (marinas)
6. Construction Characteristics (marinas)
7. Similarity of Operations (tour operations)
8. Tour Length (tour operations)

Also included is a review of EQF's. These are additional features/attributes that add merit, but are not assigned a numeric value. EQF's are not intended to be used in the process of selecting actual comparables but only to analyze the variables between the concessioner and comparables.

- Boater Services (porters, linen package, concierge, groceries, etc.)
- Fire Protection/Security
- Fuel Dock and other fuels (propane. etc.)
- Dock Boxes and Dock Carts
- Restroom/Showers
- Environmental Protection (SPCC)
- Overnight/transient slips
- Dock utilities (water, electric, cable TV, phone)
- Zebra/Quagga Regulations
- Dock Staff to assist in docking
- Pumpout Facilities
- Launch/Retrieve
- Dry Storage Facilities
- Shuttle Service/Cart Service
- Campgrounds/RV Sites
- Hotel/Motel
- Restaurant/Lounge/Snack Bar
- Ice, Vending machines
- Recycling
- Launch/Retrieve Service
- Marina Store
- Boat Rentals

### III. ANALYSIS & DETERMINATION

The following marina services comparables were selected based on the criteria as the most similar/comparable to the concessioners, Antelope Point Marina and ARAMARK Lake Powell Resorts & Marinas operations. All selections were determined under the Direct Comparability/Full Review process that requires the National Park Service to collect extensive information/documentation from businesses outside of the recreation/park area.

**Moorage: Rental Slips** – Six criteria were analyzed for selection of comparable properties. Glen Canyon National Recreation Area (NRA) concessioners offer rental slips and have a total of 70 criteria points that the proposed comparable properties will be evaluated against. It was determined under "Similarity of Operations" that point values would only be awarded if the comparable operators managed at least 100 or more slips. The "Construction Characteristics" criteria consists of two selection factors: major construction types and materials and breakwater or protection factors. Points were awarded to comparable marinas with similar or matching facilities. The four other selection criteria were modeled according to the *2006 Concessions Management Rate Administration Guide*. (*Concessions Mgmt. Guide*).

The completed criteria/selection process rated the following Rental Moorage Slip comparables within the range of criteria points and most similar to Glen Canyon NRA concessions operations.

1. Pleasant Harbor Marina - 65 criteria points
2. Scorpion Bay Marina - 65 criteria points
3. Roosevelt Lake Marina - 60 criteria point
4. Bridge Bay Resort and Marina - 60 criteria points

A total of 15 properties were evaluated and the top four properties will be used for rate and service evaluation purposes. The other potential comparables total criteria points ranged from 55 to 40 points.

Slips (Moorage) will have additional fees/charges: Marina configurations differ from property to property in determining utilities; i.e., flat electric rates are added to base slip rates, slip utilities are metered individually, etc.

**Moorage: Rental Buoys** - Six criteria were analyzed for selection of comparable properties. Glen Canyon NRA concessioners offer rental buoys and have a total of 70 criteria points that the proposed comparable properties will be evaluated against. It was determined under "Similarity of Operations" that point values will only be awarded if the comparable operators manages at least 100 or more buoys. The "Construction Characteristics" criteria consists of two selective factors: grid-anchoring systems and breakwater or protection factors. Points were awarded to comparable operators with similar or matching facilities. The four other selection criteria were modeled according to the *Concessions Mgmt Guide*.

The completed process identified above rated the following Rental Moorage Buoy comparables within the range of criteria points and most similar to Glen Canyon NRA concessions operations.

1. Lake Oroville Marina (Lime Saddle) - 60 criteria points
2. Navajo Lake Marina - 55 criteria points
3. Bidwell Marina - 50 criteria points

A total of six properties were evaluated resulting in the top three properties being used for rate and service evaluation purposes. The other comparables ranged in criteria points from 45 to 35. One operator identified rates and services within a regulated approval process and will not be used as a comparable property. Comparables must operate under free market capabilities in order to qualify as a comparable. Moorage rental buoys systems are not common in the current regional comparables used therefore the selection number of properties is lower than the other rated services in this study. However, the concessions guide states; "No specific number of comparables is required, but as a rule there should never be fewer than three actual comparables selected."

**Water-based Fuel** - Six criteria were analyzed for selection of comparable properties. Glen Canyon NRA concessioners offer six water-based fuel docks. It was determined under "Similarity of Operations" that point values would only be awarded if the comparable operators offer fuel octane levels of 87-91 and Diesel products. The "Construction Characteristics" criteria consists of two selective factors: major construction standards and materials. Points were awarded to comparable operators with similar or matching facilities. The four other selection criteria were modeled according to the *Concessions Mgmt Guide*. Glen Canyon NRA Concessions totaled 60 criteria points in the evaluation of water-based fuel facilities. Glen Canyon Concessioners differed in criteria points based upon whether they had branded fuel products to match ARAMARK criteria grids or all levels of octane available as Antelope Point criteria awards points.

The completed process identified the same four comparables rated the following water-based fuel comparables within the range of criteria points and most similar to Glen Canyon NRA concessions operations.

1. Lake Havasu Marina- ARAMARK 60 criteria points
2. Pleasant Harbor Marina- ARAMARK 58 criteria points
3. Scorpion Bay Marina -ARAMARK 55 criteria points
4. Roosevelt Lake Marina -ARAMARK 50 criteria points

1. Lake Havasu Marina - Antelope Point 60 criteria points
2. Pleasant Harbor Marina - Antelope Point 56 criteria points
3. Scorpion Bay Marina - Antelope Point 51 criteria points
4. Roosevelt Lake Marina - Antelope Point 48 criteria points

A total of 12 properties were evaluated and the same top four properties will be used for rate and service evaluations purposes. The other comparables ranged in criteria points from (ARAMARK) 48 to 34 and (Antelope Point) 46 to 36, and the selection factor breaking at ten points for ARAMARK and twelve for Antelope Point off the range.

Water-based fuels will have additional procedures and agreements:

ARAMARK –

- A) Pre-mix fuel (50-1) offered at any locations the retail pricing will be a flat \$.09 cents higher than the comparable pricing for unleaded 87 octane product.
- B) Contractual pass-throughs will be allowed - they can consist of Construction Set-Aside (CSA) Project User Fee for Infrastructure Costs, Utility Pass through (UPT) or Energy Surcharge as determined by the Superintendent and Freight pass throughs that may be necessary for remote services as determined by the Superintendent.

- C) Dangling Rope Marina gasoline will have an agreed on added flat price rate structure due to remote water access only approved by the Superintendent.

ARAMARK and Antelope Point –

- A) Concession staff will survey the comparable retail pump price for 87 octane at a minimum monthly. Other fuel octane levels and Diesel will be priced based on a flat margin increase as determined by the Superintendent.
- B) Due to all approved comparable being based in Arizona, and the concessions operating in different states and the concessions offering different grades of fuel products. The following formula will be applied for pricing at all locations and products: (SEE EXAMPLE BELOW)

1. Pump Price minus (-) State taxes equals (=) Net Price
2. Net Prices added (+) together (=) total
3. Divided (/) 4 comparables (=) Average Price
4. Retail Pump Price 87 Octane, taxes, and approved pass throughs for Retail Pump Price.
5. Octane and grade calculations as approved by the Superintendent.

1.

	PUMP	TAX	NET PRICE
1. Lake Havasu Marina, Lk Havasu, AZ.	\$3.599	\$0.374	\$3.225
2. Pleasant Harbor, Peoria, AZ.	\$2.999	\$0.374	\$2.625
3. Roosevelt Marina, Payson, AZ	\$3.959	\$0.374	\$3.503
4. Scorpion Bay Morristown AZ	\$3.999	\$0.374	\$3.625
			12.978

2.

Net Prices added together:

$$\text{Net Prices } 3.225 + 2.625 + 3.503 + 3.625 = 12.978$$

3.

Average Price:

$$\$12.978 / 4 = 3.245$$

4.

Base Price of 87 Octane fuel is 3.245 add state taxes and approved pass through for Retail pump price.

$$3.245 \text{ plus (+) taxes* } \$0.374 \text{ equals (=) } \$3.619$$

\*Taxes will vary with states, grades, environmental storage surcharges it is the concessions responsibility to be complaint within their operations.

5.

Profit margin is calculated by taking retail pump price minus (-) cost of product (\$3.619-\$2.620=\$.999)

Industry octane pricing standards are adjusted daily. Therefore, it has been determined that the profit margin calculated on 87 octane will be applied to other octane grades of fuel and diesel from the point of cost. (i.e. 87 octane = \$3.619 pump price divided (/) by cost \$2.620 equals (=) \$.999 or 38.1%. Then 89 octane cost is \$2.640 times (\*) 38.1% equals (=) \$1.005 applied is \$3.645 retail pump price.) Diesel will be calculated from the cost price point adding the 87 octane profit margin flat dollar or percentage. (i.e Diesel cost is \$2.670 plus (+) \$.999 (87 octane profit margin flat dollar) equals (=) \$3.669 retail pump)

**Rental Houseboats** - Five selection criteria were analyzed for selection of comparable properties. Glen Canyon NRA concessions offer rental houseboats and have a total of 60 criteria points that the proposed comparable properties will be evaluated against. It was determined under "Similarity of Operations" that point values will only be awarded to the comparable operators that manage a fleet of 40 boats or more, at least three or more models available, and an option of rental days. The four other selection criteria were modeled according to the *Concessions Mgmt Guide*.

The completed process identified above rated the following Rental Houseboats comparables within the range of criteria points and most similar to Glen Canyon NRA concessions operations.

1. Bridge Bay Resort and Marina - 70 criteria points
2. Holiday Harbor Lake Shasta Resort & Marina - 70 criteria points
3. Silverthorn Resort-Marina - 70 criteria points
4. Antler's Resort & Marina - 65 criteria points
5. Jones Valley Resort - 65 criteria points

A total of seven properties were evaluated resulting in the top five properties being used for rate and service evaluations purposes. The other comparables ranged in criteria points from 60 to 25 with the selection factor breaking at five points off the range of the concession operators. These properties offer a variety of houseboat rentals, and at times may not reflect the concessioners' fleet on a model to model comparison; however, the industry changes are always being demonstrated within the comparable properties houseboat fleet.

**Small Boat Rentals, PWC's & Water Toys** - Five selection criteria were analyzed for selection of comparable properties. Glen Canyon NRA concessions offer rental powerboats, Personal Water Crafts (PWC) and Water Toys (Tubes, Skies, Wakeboards, Kneeboards, etc) and have a total of 60 criteria points that the proposed comparable properties will be evaluated against. It was determined under "Similarity of Operations" that point values will only be awarded to the comparable operators that manage a fleet of 40 boats or more and multiple models available. The four other selection criteria were modeled according to the *Concessions Mgmt Guide*.

The completed process identified above rated the following Rental powerboats, PWC's and water toys comparables within the range of criteria points and most similar to Glen Canyon NRA concessions operations.

1. Bridge Bay Resort and Marina - 60 criteria points
2. Antler's Resort & Marina - 55 criteria points
3. Holiday Harbor Lake Shasta Resort & Marina - 55 criteria points
4. Jones Valley Resort - 55 criteria points
5. Silverthorn Resort-Marina - 55 criteria points

A total of ten properties were evaluated resulting in the top five properties being used for rate and service evaluation purposes. The other comparables ranged in criteria points from 50 to 40, and the selection factor breaking at five points off the range of the concession operators. These properties offer a variety of powerboats, PWC's and water toys rentals, and at times may not reflect the concessioners fleet on a model to model comparison. The local market at Lake Powell will also be included in the evaluation of product, rates, and services. At this point the local market outside of the recreation area will not be ranked with the criteria of this study. They

reflect constant change, and therefore will be used for additional comparisons and points of reference.

**Boat Tours** - Four criteria were analyzed for selection of comparable properties. Glen Canyon NRA concessions (ARAMARK) offers boat tours and have a total of 40 criteria points that the proposed comparable properties will be evaluated against. It was determined under "Similarity of Operations" that point values would be awarded to the comparable operators that manage a tour boat fleet versus single tour boat and diesel powered engines versus gasoline powered engines. The other selection criteria were modeled according to the *Concessions Mgmt. Guide*.

The completed process identified the following comparables within the range of criteria points most similar to Glen Canyon NRA concessions operations.

1. Red and White Fleet – 38 criteria points
2. Blue and Gold Fleet – 31 criteria points
3. Canyon Lake Marina (Dolly Steamboat) – 26 criteria points
4. Saguaro Lake Marina (Desert Belle) – 24 criteria points

A total of four properties were evaluated resulting in all the properties being used for the rate and service evaluation purposes. Boat tour operations are not common in the current regional area. The two local/regional properties offer boat tours with a single tour boat. Historically, two companies have been used previously that operate in a different setting, but utilize a larger fleet similar to the concessioner. All four properties add value in determining future Glen Canyon NRA concession boat tour rates.

**A. CONCESSIONERS**

**Lake Powell Resorts and Marinas**

**Antelope Point Holdings, LLC**

**LAKE POWELL RESORTS AND MARINAS managed by ARAMARK SPORTS  
AND ENTERTAINMENT SERVICES, LLC.**

Lake Powell Resorts and Marinas operations within Glen Canyon National Recreation Area are full-service marinas with fuel, moorage (slips/buoys) rentals, marina/retail stores, overnight accommodations, food and beverage (snack bars), dry storage facilities, boat repair services, boat tours and boat rentals. Boat rentals include houseboats ranging from 46-foot to 75-foot sizes, small boats, i.e., fishing boats, ski boats, etc., personal watercraft (PWC), kayaks, and water toys. [www.lakepowell.com](http://www.lakepowell.com)

**BULLFROG MARINA  
P.O. Box 4055  
Bullfrog, Utah 84533**



**HALLS CROSSING MARINA  
P.O. Box 5101  
Halls Crossing, Utah 84533**

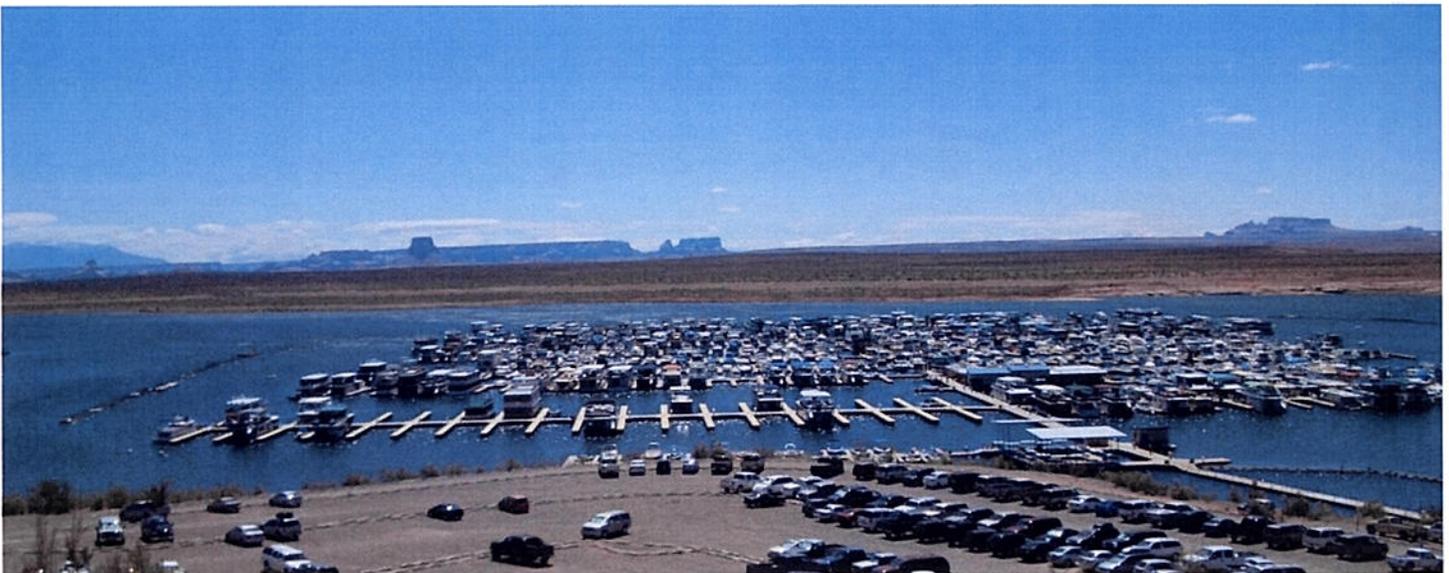


**HITE MARINA  
P.O. Box 501  
Hite, Utah 84533**

Hite Marina does not offer water-based services. Visitor services include land-based store, fuel, overnight lodging and primitive camping. The launch ramp is accessible/usable depending on lake levels.



**WAHWEAP MARINA  
P.O. Box 1597  
Page, Arizona 86040**



**The following is a review of each houseboat type and related extra quality features/amenities:**



**46-foot/46-foot XL Voyager**

- Capacity up to 10 persons/sleeps 8
- CD Stereo (multi speaker)
- Water slide with safety gate
- 2 State Rooms with double beds
- Marine Radio
- 1 bathroom with shower
- 2 gauchos (pullout double beds)
- RV size gas stove
- 1-8 cubic foot refrigerator/freezer
- Outdoor gas grill w/filled propane tank
- Pots & Pans for cooking
- Dishes & utensils
- 2 fuel efficient 4-stroke 60HP Mercury outboard engines
- Evaporative Cooling
- Air cooled Generator
- Cabin Size 402 Square Feet

**46-foot Voyager XL Features**

- 2 State rooms with queen beds
- 3 Queen sized cushions for upper deck sleeping under the stars (stored on upper deck)
- TV for VHS and DVD playback
- GPS (Global Positioning System) (4-inch screen)
- Depth finder
- Rear deck camera
- 12 cubic-foot refrigerator/freezer
- Air conditioning
- Water cooled 8KW generator with vertical exhaust
- Cabin Size 432 Square Feet

**48-foot Navigator Features**

- Cabin Size 470 Square Feet
- Capacity up to 12 persons/sleeps 10
- 2 State rooms with queen beds
- Queen sofa sleeper
- Marine Radio
- TV for VHS and DVD playback
- Water slide
- Rear deck camera
- GPS(Global Positioning System)(4-inch screen)
- 1 Queen dining booth conversion bed
- 2 Queen-sized cushions for deck top sleeping (stored on upper deck)
- 1 Bathroom with shower
- Upper deck driving helm (fly bridge)
- Large capacity ice chest
- Depth finder
- 2 Stereo systems – inside home system & upper deck car stereo
- Full-size gas stove
- 2-8 cubic foot refrigerator/freezer
- Outdoor gas grill w/filled propane tank
- Microwave, blender, toaster, coffeemaker
- Dishes & utensils
- Pots & Pans for cooking
- Central heat & air conditioning
- Electric inverter system sized to operate the refrigerator, freezer and lights without using the generator
- Water cooled generator
- 2 Fuel efficient 4-stroke 60HP Mercury outboard engines
- Remote fuel tank pump to fuel water toys & powerboats



**48-foot Navigator**

**48-foot Navigator features continued**

- 3 Cushions for upper deck sleeping
- GPS (Global Positioning System) (4-inch screen)
- Depth finder, rear deck camera
- TV for VHS and DVD playback, home theater system and upper deck CD stereo system
- Upper deck driving helm (fly bridge)

## 53/54-foot Adventurer



- Cabin Size 540 Square Feet
- **PWC Ramps (on XL models only)**
- Capacity up to 12 persons/sleeps 12
- 2 State rooms with double beds
- 2 Gauchos (pullout double beds)
- CD Stereo (multi-speaker)
- Water slide with safety gate
- 2 Lower berth rooms with double beds
- Marine Radio
- 2 Bathrooms with showers
- Large capacity ice chest
- RV size gas stove
- 2-8 cubic foot side by side refrigerator/freezer
- Outdoor gas grill w/filled propane tank
- Microwave, blender, toaster, coffeemaker
- Dishes & Utensils, Pots & Pans for cooking
- Air cooled generator
- 2 fuel efficient 4-stroke 60HP Mercury outboard engines
- Forced air heat & evaporative cooling



**59-foot/59-foot XL Discovery**

### **XL Features**

- 3 Queen-sized cushions for upper deck sleeping under the stars (stored on upper deck)
- Deluxe patio furniture, upper deck
- Electric freezer chest for extra freezer space (front deck)
- Remote fuel tank pump to fuel water toys & powerboats
- Electric inverter system sized to operate the refrigerator/freezer and lights without using the generator
- GPS(Global Positioning System)(5-inchscreen)
- Depth finder
- 2 Outdoor gas grills
- **Limited number available with 4-stroke engines**

- Cabin Size 615 Square Feet
- Capacity up to 12 persons/sleeps 12
- 2 State rooms with 1 queen bed and 1 double bed
- TV for VHS playback, CD Stereo (multi-speaker)
- 1 ¾ Bathrooms (1 shower)
- Lounge chairs
- Driving helm (fly bridge) on upper deck
- Side Staircase and rear ladder to upper deck
- 2 Lower berth rooms with double beds – 2 gauchos (pullout double beds)
- Bed linens and towels supplied
- Shade canopy with lights
- Wetbar and mini-refrigerator (upper deck)
- Waterslide and safety gate
- Marine radio
- Full-size electric stove
- 1-20 cubic foot side by side refrigerator/freezer
- Outdoor gas grill w/filled propane tank
- Microwave, blender, toaster, coffeemaker
- Dishes & utensils
- Pots & Pans for cooking
- Central heating & air conditioning
- 2 fuel efficient 4 stroke 115HP Mercury outboard engines
- 12V & 110V interior/exterior lighting
- Electric water heater
- 15KW water cooled generator

## 54-foot Escape



- Cabin size 628 square feet
- Capacity up to 12 persons/sleeps 12
- Command Bridge
- Crows nest dining area
- Two staterooms with queen beds
- Two lower berths with queen beds
- Three queen cushions on upper deck for sleeping under the stars
- 8 person hot tub on upper deck
- Designer 'Y' wet bar
- Retractable boarding ramp
- Shade area on upper deck
- Waterslide
- 30" Residential Range
- Microwave oven
- Two 8 cu. ft. two way refrigerators
- 5.3 cu. ft. freezer
- Large capacity ice chest
- 26" TV in salon
- DV/VCR in salon
- AM/FM/CD on upper deck
- Auto tracking TV satellite system
- Marine radio
- 10 gallon hot water heater
- Dishwasher
- Bar refrigerator at wet bar
- Wine cooler in Galley
- Outdoor gas grill

## 62-foot Journey Features

- Capacity up to 12 persons/sleeps 12
- 3 Staterooms with queen beds
- Lower berth with queen bed
- Convertible dinette table (sleeps 2)
- Convertible sofa (sleeps 2)
- Cushions for sleeping on the upper deck
- Hot tub
- Side by side Electric Refrigerator
- 30" Residential range
- Microwave/Convection oven
- Dishwasher
- 5 cu. ft. electric chest freezer
- Outdoor gas grill
- Upper driving helm
- 2 bathrooms
- Tracking satellite system



## 75-foot Odyssey and Features



- 6 State rooms with queen beds
- Convertible dinette table and chairs (sleeps 2)
- Upgraded bed linens supplied
- Towels supplied
- Satellite TV with auto tracking surround sound (reception may vary with location)
- Marine Radio
- 5 disc CD player
- Gas Fireplace
- Hot Tub
- Deluxe patio furniture for upper deck
- Lounge chairs (upper deck)
- Upper deck driving helm (fly bridge)
- Side staircase and rear ladder to upper deck
- GPS (5" screen)

- Convertible sofa w/storage drawers underneath (sleeps 2)
- 3 queen sized cushions for deck top sleeping (stored on upper deck)
- 3 ¾ in-suite bathrooms (3 showers)
- 8 TV's with DVD/VCR – each state room has TV/DVD combo
- XM Satellite Radio
- 2 Stereo systems-inside home system and upper deck car stereo
- Ceiling fans
- Wet bar and mini fridge (upper deck)
- Shade canopy with lights
- Intercom system
- Waterslide with safety gate and water feed
- Depth Finder

- Full size electric stove
- Side by side refrigerator/freezer with water and ice maker
- Stackable Washer/Dryer
- Dishwasher
- Electric freezer chest (front deck)
- Outdoor gas grill on upper and lower decks with filled propane tanks
- Blender, toaster, coffeemaker
- Dishes & utensils
- Trash compactor
- Wine cooler (holds up to 24 bottles)
- Microwave/Convection oven

- Remote fuel tank pump to fuel water toys & powerboats
- Central heating & air conditioning
- Electric inverter system sized to operate the refrigerator, freezer and lights without using the generator
- Twin 220HP fuel injected stern drive engines
- 20Kw water cooled generator
- Electric water heater

## 75-foot Excursion and Features



- 5 State rooms with queen beds
- 2 convertible sofas w/storage drawers (sleeps 2)
- Upgraded bed linens supplied
- Towels supplied
- Tracking satellite dish w/feeds to widescreen TV & bridge deck (reception may vary with location)
- Marine radio
- Gas fireplace
- Hot tub
- Upper deck driving helm (fly bridge)
- Spiral staircase
- GPS

- 3 queen-size cushions for sleeping under the stars (stored on upper deck)
- 2 bathrooms
- Wide screen TV & home theater system
- LCD TV w/DVD in master stateroom
- Ceiling fan
- Wet bar and mini fridge (upper deck)
- Shade canopy with lights
- Intercom system
- Waterslide
- Depth finder

- Full-size electric stove
- Side by side refrigerator/freezer with water and ice maker
- Dishwasher
- Electric freezer chest (Kitchen Pantry)
- Outdoor gas grill on bridge deck
- Blender, toaster, coffeemaker
- Dishes and utensils
- Trash compactor
- Wine cooler
- Microwave/convection oven

- Remote fuel tank pump to fuel water toys and powerboats
- Central heating and air conditioning
- Electric inverter system sized to operate the refrigerator, freezer and lights without using the generator
- Twin 220HP fuel injected stern drive engines
- 20KW generator
- Electric water heater

**ANTELOPE POINT HOLDINGS, LLC operates Antelope Point Marina**  
P.O. Box 880  
Page, Arizona 86040

[www.antelopepointlakepowell.com](http://www.antelopepointlakepowell.com)

Antelope Point Marina is the newest full service marina within the boundaries of Glen Canyon National Recreation Area and the Navajo Nation. Antelope Point Marina offers a range of boating visitor services including houseboat/powerboat rentals with 59' to 75' houseboats, boat slip rentals, a marina village, full-service restaurant and lounge on the water, fuel, dry storage, houseboat concierge service.



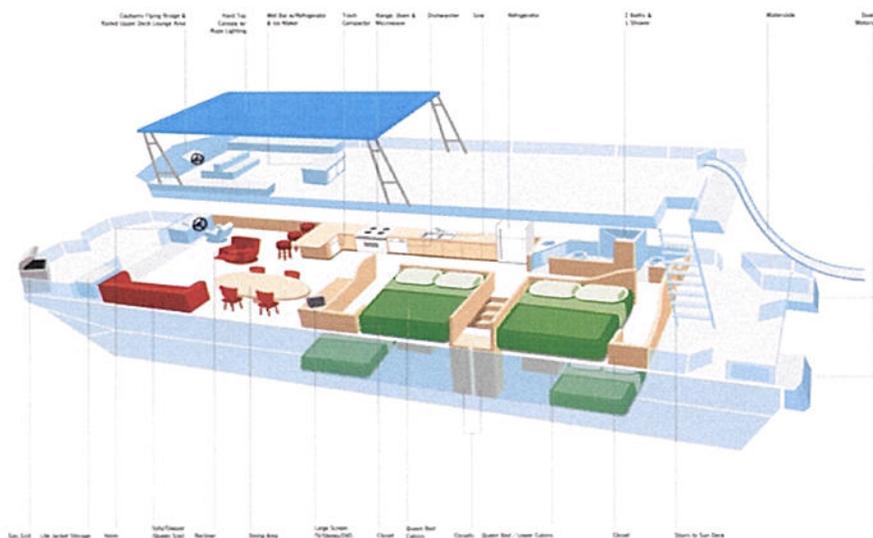
**The following is a review of each houseboat type and related extra quality features/amenities:**

## 59' Deluxe XT Houseboat and Features

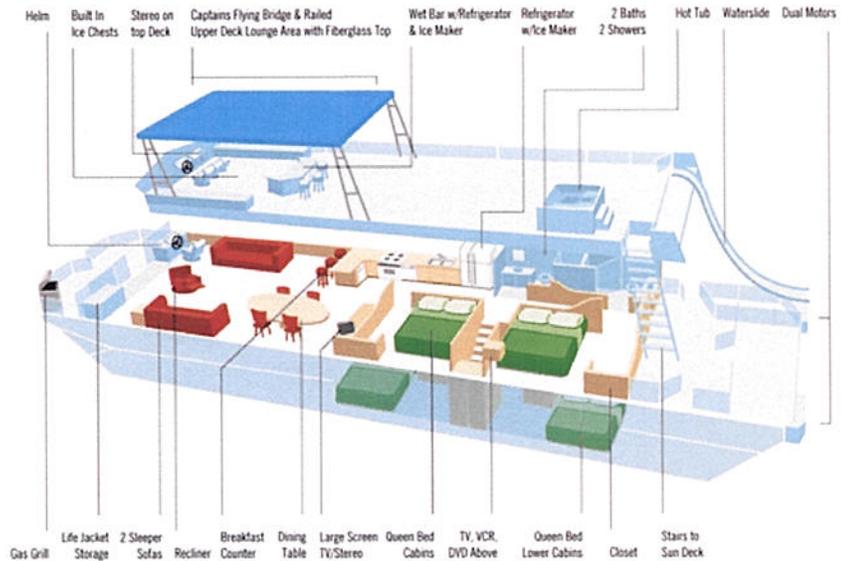
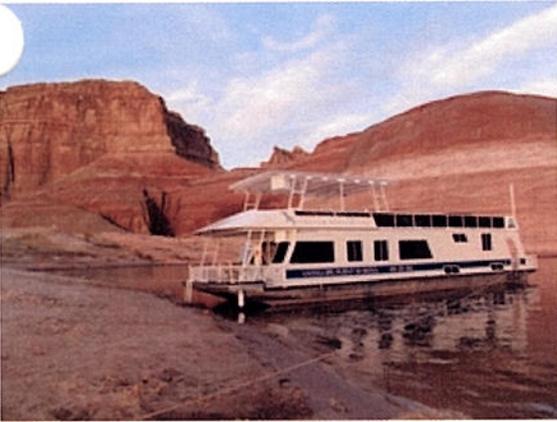
- 4 Private Walk-in Bedrooms w/queen beds
- Queen Size Sofa Sleeper
- GPS Tracking System
- 1 ½ Baths
- Captain's Flying Bridge for Upper Deck Navigation
- Wet Bar w/Icemaker & Refrigerator on Top Deck
- Sun Canopy and Waterslide on Top Deck
- Central Air Conditioning & Heat
- Upgraded Rattan Furniture in Main Salon
- 12' Ceiling w/Ceiling Fan in Main Salon
- Breakfast Counter
- Coffeemaker, Blender & Toaster
- Microwave, Dishwasher & Trash Compactor
- 1 Refrigerator
- Full Size Range & Oven
- Dishes & Kitchen Utensils
- Linens (sheets, towels, blankets, etc.)
- 3 Piece BBQ Set & BBQ Brush



- 6 Dinette Chairs & 3 Bar Stools
- 6 Sundeck Lounge chairs & 10 Deck chairs
- 27" TV/DVD Player/CD Stereo in Main Salon
- TV/DVD Player in Captain's Quarters
- Satellite Dish with 2 Receivers
- Water Heater
- VHF Radio
- Generator & Battery Backup/Inverter (charged by solar panels/generator)
- Power outlets (110v)
- Dual 150hp Outboard Engines
- Mooring ropes, Anchors & Shovel
- Life Jackets
- Carbon Monoxide Detectors, Smoke alarms & Fire Extinguishers
- First Aid Kit & Marine Radio (VHF)
- 5-Gallon Propane Tank for Deluxe BBQ Grill



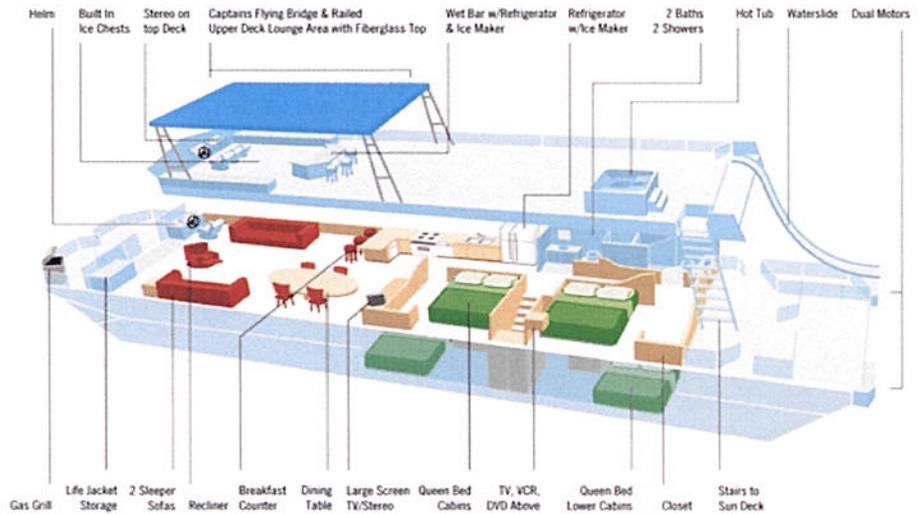
## 70' Millennium Houseboat and Features



- 4 Private Walk-in Bedrooms, w/Queen Beds
- 2 Queen Size Sofa Sleepers
- 2 Full Bathrooms
- Big Screen Color TV w/DVD Player in Main Salon
- Satellite Dish w/2 Receivers
- Wet Bar w/Icemaker & Refrigerator on Top Deck
- Grand Sized Hot Tub on Top Deck - *seats up to 6!*
- Hard Top Sun Canopy w/Rope Lighting
- Captain's Flying Bridge for Upper Deck Navigation
- Waterslide on Top Deck
- GPS Tracking System
- Central Air Conditioning & Heat
- 6 Dining Chairs & 3 Bar Stools
- Upgraded Main Salon furniture & Easy Chair w/Ottoman
- Dishes & Utensils
- Coffeemaker, Blender & Toaster
- Microwave, Dishwasher & Trash Compactor
- 1 26 cubic foot Refrigerator
- Full Size Range & Oven
- 3 Piece BBQ Set & BBQ Brush
- Linens (sheets, towels, blankets, etc.)

- 36" TV & DVD player w/surround sound in Main Salon
- TV/DVD Player in each stateroom, and front/top decks
- Satellite Dish w/2 receivers feeding to 7 separate TV's
- Intercom between Lower & Upper Helm & VHF Radio
- (2) CD Stereos (Top Deck & Main Salon)
- GPS Tracking System
- 2 Generators
- Battery Backup/Inverter
- 110v Power Outlets
- Mooring Ropes, Anchors & Shovel
- Lifejackets
- Carbon Monoxide Detector, Smoke Alarms, Fire Extinguisher
- First Aid Kit & Marine Radio (VHF)
- Dual 175hp Outboard Engines

## 70' Silver Edition Houseboat and Features



- 4 Private Walk-in Bedrooms, w/Queen Beds
- 2 Queen Size Sofa Sleepers
- 2 Full Bathrooms
- 45" Flat Screen Color TV w/DVD Player in Main Salon
- Satellite Dish w/2 Receivers
- Wet Bar w/Propane Gas Barbeque, Icemaker, & Refrigerator on Top Deck
- Grand Sized Hot Tub on top Deck - *seats up to 6!*
- Hard Top Sun Canopy w/Rope Lighting
- Captain's Flying Bridge for Upper Deck navigation
- Waterslide on Top Deck
- GPS Tracking System
- Central Air Conditioning & Heat
- 6 Dining Chairs & 3 Bar Stools
- Upgraded Main Salon furniture & Easy Chair w/Ottoman
- 6 Sundeck Lounge Chairs & 10 Deck Chairs (Patio)
- Dishes & Utensils
- Coffeemaker, Blender & Toaster
- Microwave, Dishwasher & Trash Compactor
- Electric Refrigerator
- Full Size Range & Oven
- 3 Piece BBQ Set & BBQ Brush
- Linens (sheets, towels, blankets, etc.)

- 45" Flat Screen & DVD player w/surround sound in Main Salon
- Flat Screen TV/DVD in each stateroom, & front/top decks
- Satellite Dish w/2 Receivers feeding to 7 separate flat Screen TV's
- Intercom Between Lower & Upper Helm & VHF Radio
- (2) CD Stereos (Top Deck & Main Salon)
- GPS Tracking System
- 2 Generators
- Battery Backup/Inverter
- 110v Power Outlets
- Mooring Ropes, Anchors & Shovel
- Lifejackets
- Carbon Monoxide Detector, Smoke Alarms, Fire Extinguisher
- First Aid Kit & Marine Radio (VHF)
- Dual 175hp Outboard Engines

## 75' Silver XT Luxury Houseboat and Features



- 5 Private Staterooms
- 2 Full Bathrooms
- 45" Flat Screen LCD TV, DVD Player and Yamaha Surround Sound System in Main Sitting Area
- Captain's Frying Bridge on Top Deck
- 7 Person Hot tub on Top Deck
- Water slide
- Hard Canopy with rope lighting and ceiling fan
- 4 Zone Camera System
- Aft Bathroom features a wall mounted vanity, shower w/low threshold, shower wheelchair/grab bars
- Master Stateroom features a bed lift, rear deck has a wheelchair elevator to the Top Deck
- Full Size Electric Range w/Oven
- Electric Refrigerator
- Microwave
- Dishwasher
- Wine Steward
- Coffeemaker, Toaster & Trash Compactor
- 3 Piece BBQ set w/ Brush
- Dishes & Utensils
- Linens (sheets, towels, blankets, etc.)
- 5 Queen Sized Beds w/Pillow Top Mattresses
- Sleeper sofa in main Living area
- Lower Helm Captain's Chair
- Dining Table w/Chairs
- Lounge Chairs on Top Deck

- Central Air & Heat
- 45" Flat Screen LCD TV with DVD Player & Satellite service in Main Living Area
- Satellite Stereo w/Yamaha Surround Sound System and Klipsch speakers in Main Living Area
- LCD Flat Screen TV with DVD Player & Satellite Service in each Stateroom
- Flat Screen LCD TV on front deck
- Stereo, LCD flat screen TV and electric cook top on Top Deck
- Ceiling Fans on front deck and in Main Living Area
- 80 amp battery charger/inverter
- Blue Sea Electric Panels
- Twin 250hp E-Tek Outboard Engines
- Engine compartment gas fume detector
- Carbon Monoxide (CO) & Smoke Alarm
- Marine 2-Way Radio in both Helms
- GPS & Compass
- Life Jackets & Ring Buoys
- Portable Fire Extinguishers
- Automatic Engine Compartment Fire Suppression System
- 22.5 Kw Safe-CO Generators w/ gas-water separators /stack exhausts

## 75' Silver XTreme Luxury Houseboat and Features



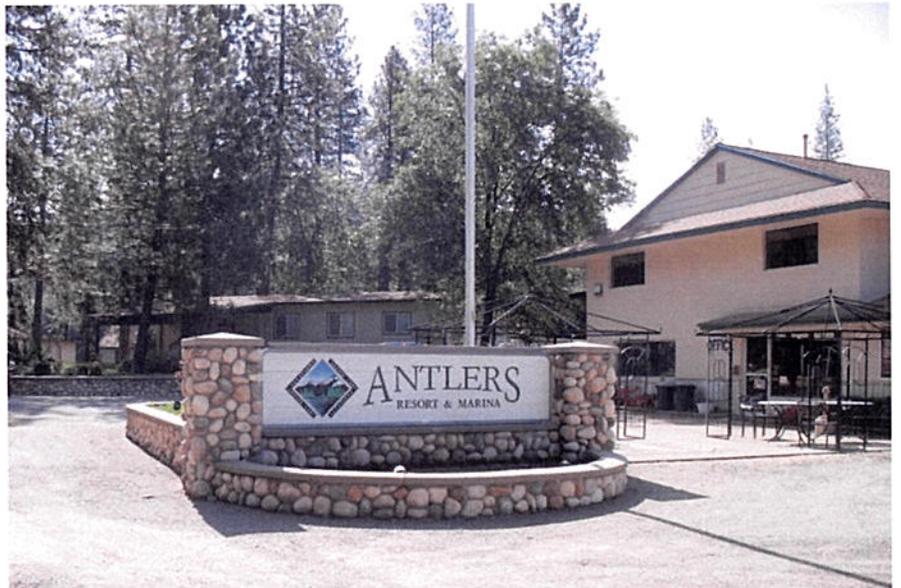
- 6 Private Staterooms
- Sleeper Sofa in Main Living Area
- 2 ½ Baths
- 2 Full-Size Refrigerators
- 7 Person Hot Tub on Top Deck
- Canopy on Top Deck
- Flying Bridge w/Wet Bar
- Gas BBQ Grill
- Water Slide
- LCD Flat Screen TV w/DVD & Direct TV Satellite Service in Living Room & Each Stateroom
- Full Size Electric Range w/Oven
- (2) 25 cu. ft. Electric Refrigerators & Deck mounted 5 cu. ft. Freezer
- Microwave
- Dishwasher
- Coffeemaker, Cool Touch toaster Trash Compactor
- Ice Maker (22lbs. per day)
- Dishes & Utensils
- 3 Piece BBQ Set w/Brush
- Linens (sheets, towels, blankets, etc.)
- 6 Queen Sized Beds w/Pillow Top Mattresses
- Lower Helm Captain's Chair
- Dining Table w/Chairs
- Lounge Chairs on Top Deck

- Central Air & Heat
- 45" Flat Screen LCD TV w/DVD Player & Satellite Service in Main Living Area
- Satellite Stereo w/Yamaha Surround Sound System & Klipsch Speakers in Main Living Area
- LCD Flat Screen TV w/ DVD Player & Satellite service in each Stateroom
- Flat Screen LCD TV on Front Deck
- Stereo, LCD Flat Screen TV & Electric Cook top, refrigerator & ice maker on Top Deck
- Ceiling Fans on Front Deck & in Main Living Area
- 20 amp battery charger
- Blue Sea Electric Panels
- Engine Compartment Gas Fume Detector
- Carbon Monoxide (CO) & Smoke Alarms
- Marine 2-Way Radio (upper/lower station)
- GPS & Compass
- Life Jackets & Ring Buoys
- Portable Fire Extinguishers
- Automatic Engine Compartment Fire Suppression system
- (2) 22.5 Kw Safe-CO Generators w/gen-seps & stack exhausts
- Twin 250hp E-Tek Outboard Engines

## **B. COMPARABLE FACILITY INFORMATION**

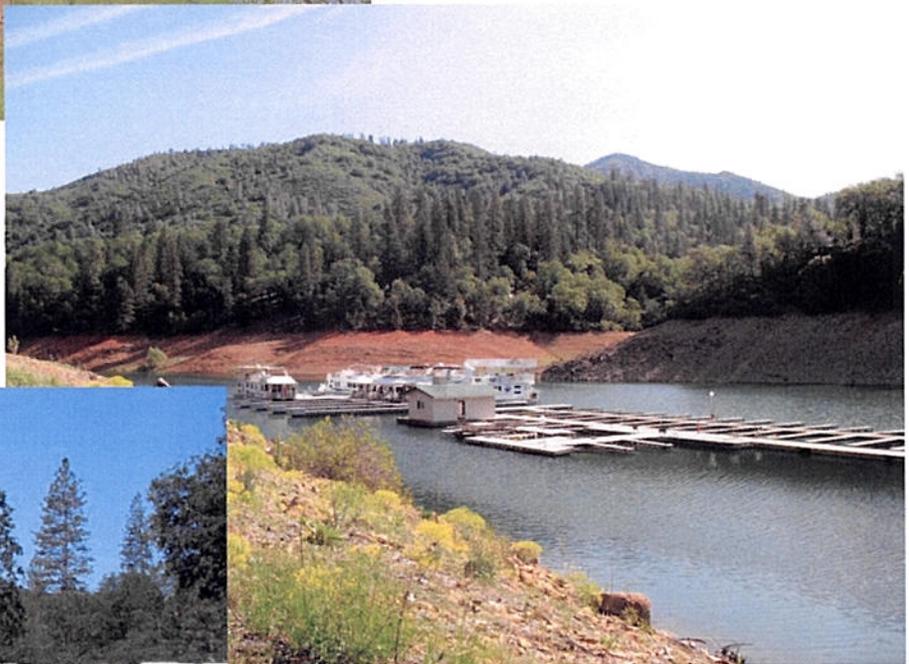
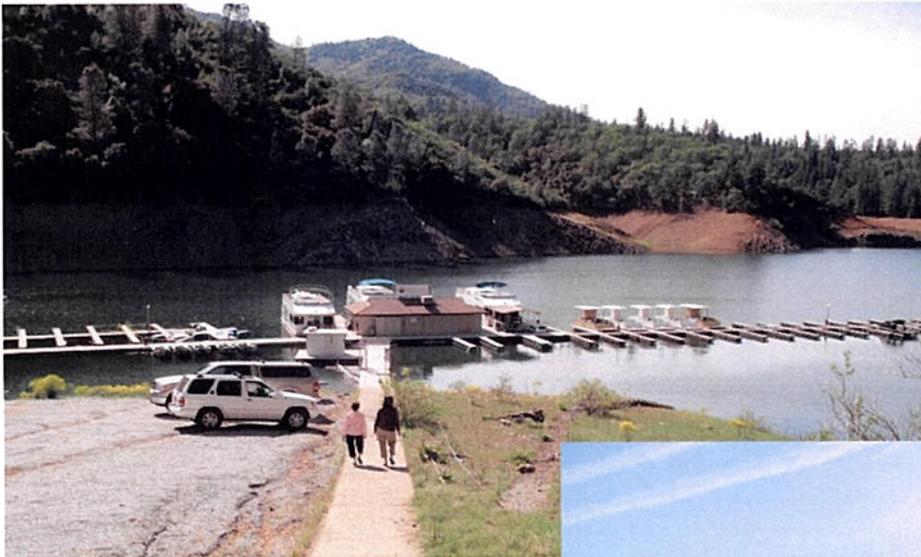
1. Antlers Resort & Marina - Lakehead, CA
2. Bartlett Lake Marina – Carefree, AZ
3. Bidwell Canyon Marina - Oroville, CA
4. Bridge Bay Marina - Redding, CA
5. Canyon Lake Marina – Canyon Lake, AZ
6. Holiday Harbor Marina - O'Brien, CA
7. Jones Valley Marina - Redding, CA
8. Lake Havasu Marina – Lake Havasu City, AZ
9. Lake Orville Marina (Lime Saddle) - Paradise, CA
10. Navajo Lake Marina - Navajo Dam, NM
11. Pleasant Harbor Marina –Lake Pleasant, AZ
12. Roosevelt Lake Marina – Roosevelt, AZ
13. Saguaro Lake Marina – Mesa, AZ
14. Scorpion Bay Marina - (new 20008) Lake Pleasant, AZ
15. Silverthorn Marina - Bella Vista, CA

**Antler's Resort & Marina**  
P.O. Box 140  
Lakehead, California 96051  
530-238-2553  
1-800-238-3924  
Fax: 530-238-2340  
[www.shastalakevacations.com](http://www.shastalakevacations.com)  
Email:  
[antlers@shastalakevacations.com](mailto:antlers@shastalakevacations.com)



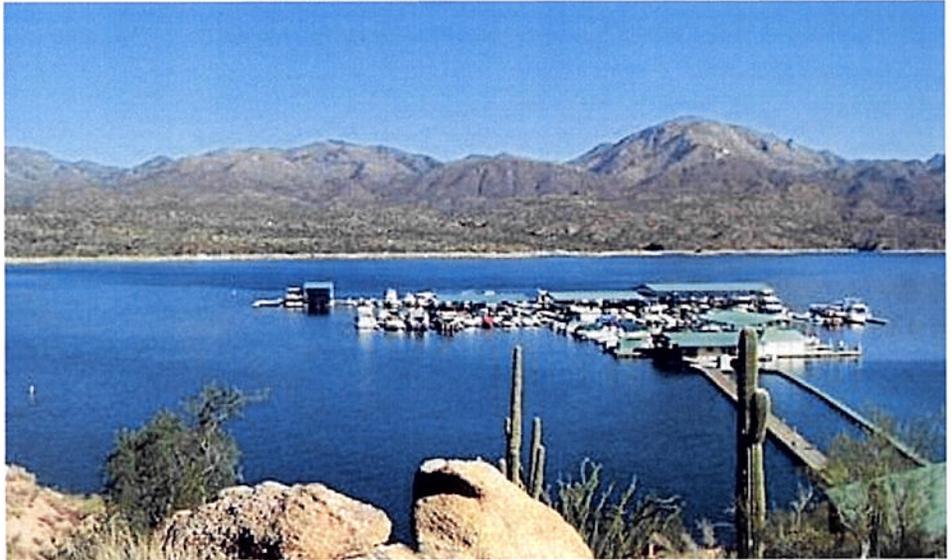
Antler's Resort and Marina is located on Shasta Lake just outside of Redding, California. Antler's is a full service marina offering houseboat (15 houseboats) and small boat rentals (fishing boats, patio boats, ski boats and PWC's), fuel dock (87 octane) and marina store. Antler's also offers overnight slips (\$25 per night, no utilities), RV/Campground

facilities with rental cabins, a store and public laundry. Antler's operates under a special use permit on land under the jurisdiction of the U.S. Forest Service.



**Bartlett Lake Marina**  
P.O. Box 3817  
Carefree, Arizona 85377  
(602) 316-3378  
[www.bartlettlake.com](http://www.bartlettlake.com)

Bartlett Lake Marina operates under a permit with the Tonto National Forest. They provide a variety of visitor services including: small boat rentals, covered/uncovered dry storage, fuel dock, dock store, boat pump-out, and open/covered slips and Agua Lodges (floating overnight accommodations – non motorized). The marina's main season is March through October.



Monthly slip rental fees include water, dock box and Forest Service Entry Fee.

Bartlett Lake Marina also has a charter membership boat club where members have daily access to a fleet of outfitted boats, complete with accessories such as water skis, tubes, water boards, ski vests and CD players. They can reserve a boat for the same day or up to 30 days in advance at reduced rates.

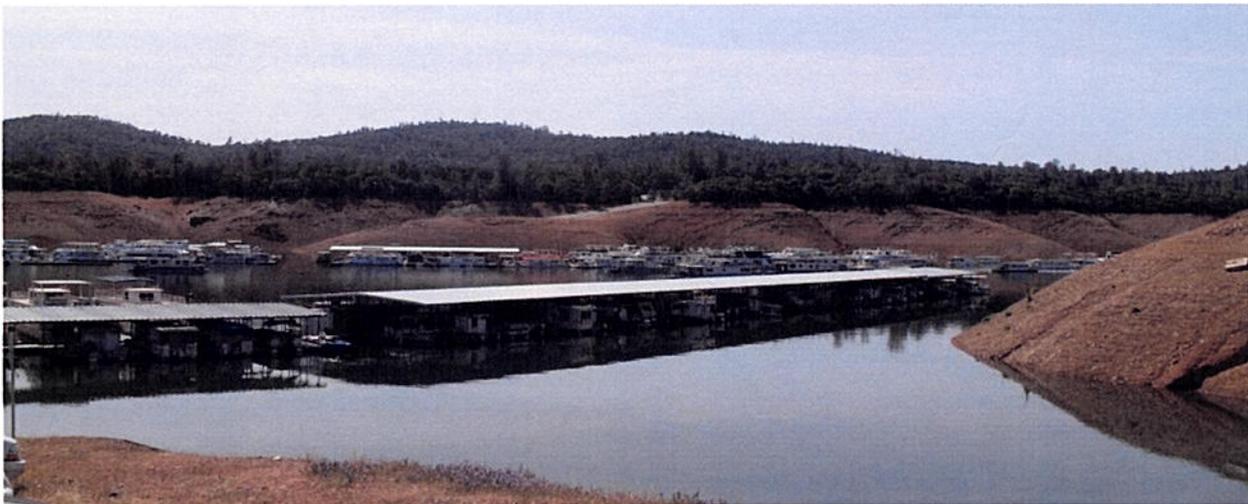


Boat Bunker –containment using chlorine tablet(s) to keep algae off boats.



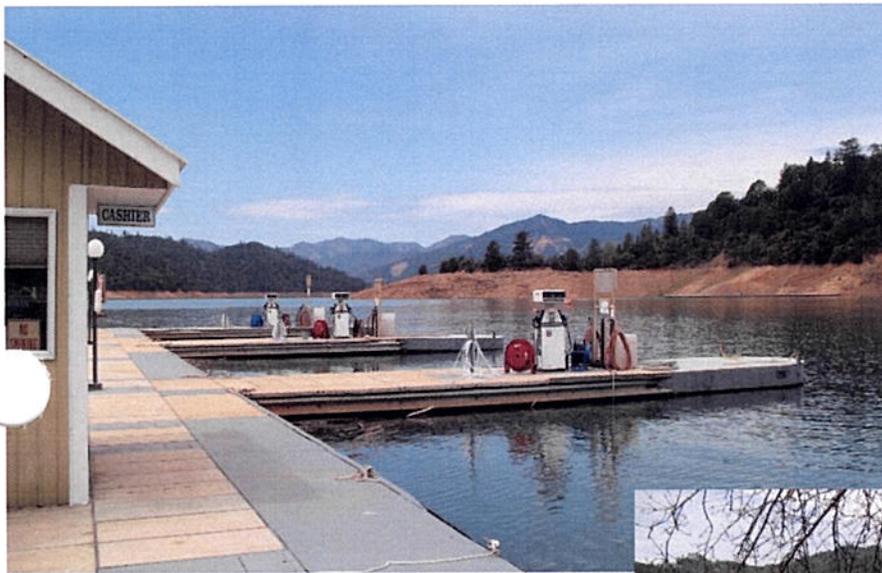
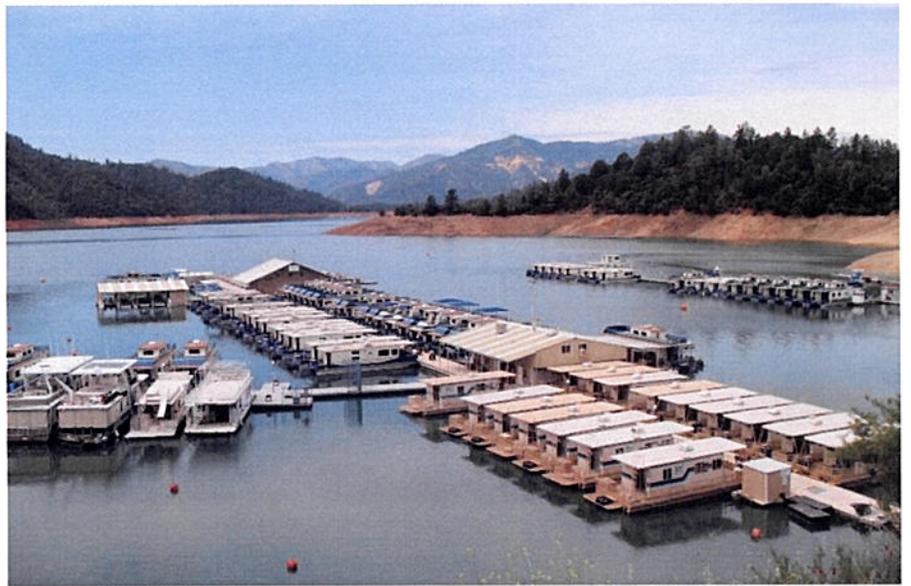
**Bidwell Canyon Marina**  
**FUNTIME - FULLTIME, INC.**  
801 Bidwell Canyon Road  
Oroville, California 95966  
530-589-3165  
1-800-637-1767  
Fax: 530-589-4873  
[www.GoBidwell.com](http://www.GoBidwell.com)

Bidwell Canyon Marina is a California State Recreation Area located on Lake Oroville. The marina is a full-service marina offering houseboat, patio, fishing, ski boat rentals, covered/open slips and buoy system with walkways, fuel dock, pumpout, dry storage, bar/grill and store. Bidwell Canyon Marina has 150 open slips, 220 covered slips, 300 buoys, 50 walkways and 16 houseboats, 10 patio boats, 8 fishing boats, 8 jet skis and 5 ski boats. Free shuttle service for customers.



**Bridge Bay Resort & Marina**  
10300 Bridge Bay Road  
Redding, California 96003-9419  
530-275-3021  
Fax: 530-275-8365  
[www.sevencrown.com](http://www.sevencrown.com)

Bridge Bay Resort and Marina is located on Lake Shasta. The resort offers houseboats (180 houseboat fleet), ski, fishing, patio boats as rentals as well as a full service marina (free pumpouts for moorage customers, free oil collection), fuel

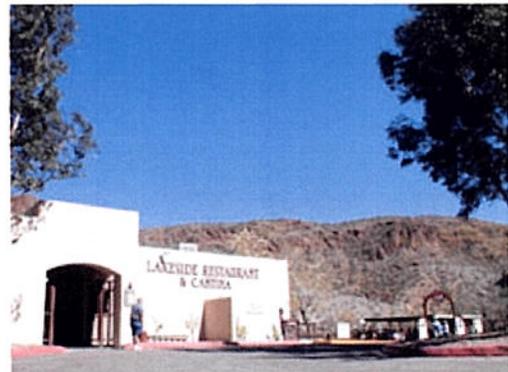
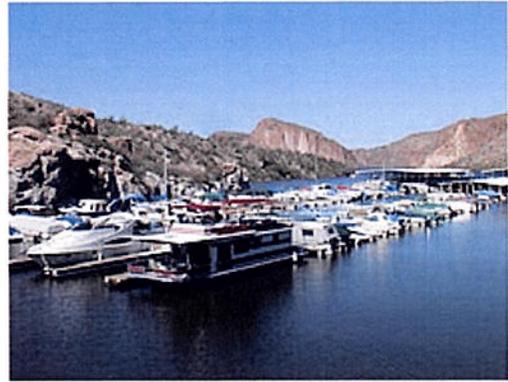


dock, dock box rental, launch ramp, and boat slips. Towing is available - \$126-\$128 plus fuel; sheriff will tow if needed. Also, a store, restaurant and lodging facilities is on site.



**Canyon Lake Marina & Campground**  
16802 N.E. Highway 88  
Tortilla Flat, Arizona 85219-9898  
420-288-9233  
[www.canyonlakemarina.com](http://www.canyonlakemarina.com)

Canyon Lake Marina is operated by Westrec under a permit with Tonto National Forest. The marina includes 202 covered slips, 130 open slips and 29 hydroports for jet ski's.. Hydrohoists can be installed in rental slip to lift boats out of the water. The marina also has a new fuel dock and small store. Dock boxes are included at no charge on several of the docks. Other services offered are dry storage facilities, pumpout facilities, restrooms/showers, Lakeside Restaurant and Cantina, small boat rentals through Precision Marine and the Dolly Steamboat cruises.



**Holiday Harbor**  
**Shasta Lake Resort & Marina**  
**20061 Shasta Caverns Road**  
**O'Brien, California 96051**  
**530-238-2383**  
**1-800-776-2628**  
[www.lakeshasta.com](http://www.lakeshasta.com)

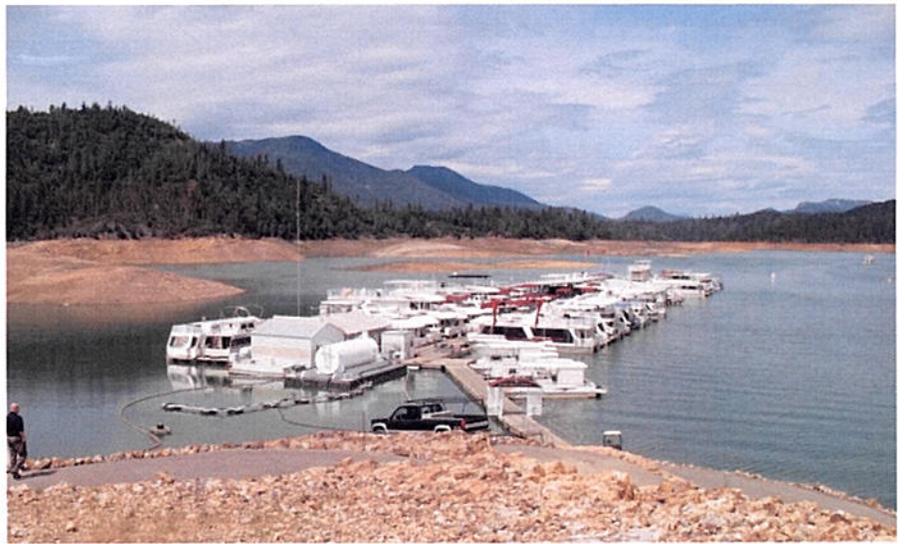
Holiday Harbor is located on Shasta Lake just 18 miles from Redding, California. The marina offers houseboat, small boat and PWC rentals. Holiday Harbor also offers RV

Park/Campground, full-service restaurant, gift shop and general store. Mechanical services are also available. Holiday Harbor operations un a special use permit on land under the jurisdiction of the U.S. Forest Service.



**Jones Valley Resort**  
**22300 Jones Valley Marina Drive**  
**Redding, California 96003**  
**530-275-7950**  
**1-877-HOUSEBOAT (468-7326)**  
**Fax: 530-275-3523**  
[www.houseboats.com](http://www.houseboats.com)

Jones Valley Resort located on Shasta Lake is only short distance from Redding, California. The marina offers houseboat and small boat rentals, marina store, and recreation center. Jones Valley is open year round and operates under a special use permit with the U.S. Forest Service.



**Lake Havasu Marina**  
**1100 N. McCulloch Blvd.**  
**Lake Havasu City, Arizona 86403**  
**800-734-7142**  
**928-855-2159**  
[www.lakehavasumarina.com](http://www.lakehavasumarina.com)



The Lake Havasu Marina is located on the island within walking distance of the London Bridge. The mild winter climate allows true year-round boating & fishing enjoyment. The dock area is constructed out of recycled wood product and redwood. All dock boxes are uniform in size and installation, with one dock box per slip. For those customers requiring wet slips (1,000) or dry storage, the marina provides both services subject to availability. The wet slip sizes range from 60' to 20' in length with the most common being 26'. The rentals are taken care of on a first-come-first-serve basis at the marina office. Dry storage is available at \$100 per month and is subject to availability.



There's a full-service marina store as well as a complete marine repair facility. The marina also operates a fuel dock seven days a week.



The Lake Havasu Marina launch ramp is available to the public for a day use fee. Currently the fee is \$10.00 Monday - Thursday, \$15.00 Friday - Sunday and Holidays. A free shuttle service is provided on Saturday & Sunday during June, July & August from the ramp to the parking lots.



**Lake Oroville Marina (Lime Saddle Recreation Area)**

**3428 Pentz Road**

**Paradise, California 95969**

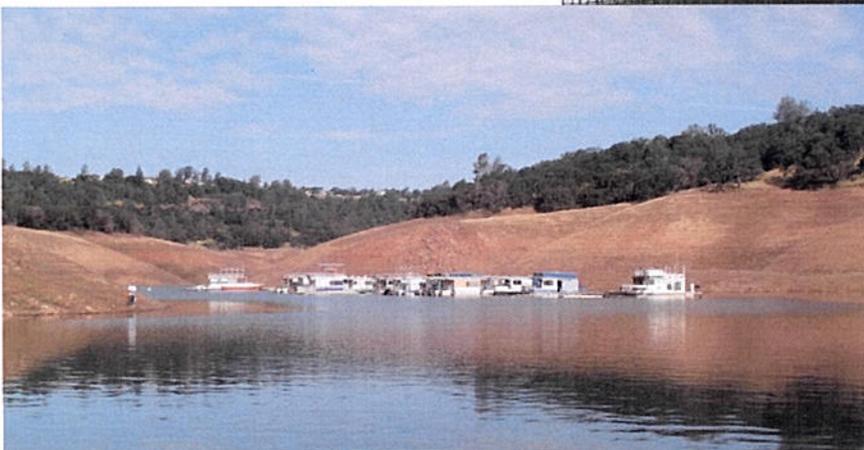
**530-877-2414**

**Fax: 530-877-6552**

**[www.lakeorovillemarina.com](http://www.lakeorovillemarina.com)**

Lake Oroville Marina is located in the Lake Oroville State Recreation Area. The marina offers houseboat and small boat rentals, fuel dock, floating campsites and boat-in and group camping, marina store and snack bar.

Lake Oroville Marina operates under a contract with California State Parks.



**Navajo Lake Marina and Resorts**  
1448 NM 511 NBU #6  
Navajo Dam, New Mexico 87419  
505-632-3245  
1-800-582-5687  
Fax: 505-632-5345  
[www.navajomarina.com](http://www.navajomarina.com)  
Email: [marina@navajomarina.com](mailto:marina@navajomarina.com)

The Navajo Lake Marina is located on Navajo Lake in New Mexico's second largest State Park. Visitor services offered include rental slips, (covered/uncovered), rental buoys (100), overnight/transient slips, dry storage, fuel, small boat rentals, general store and the Galley Grill(pizza).

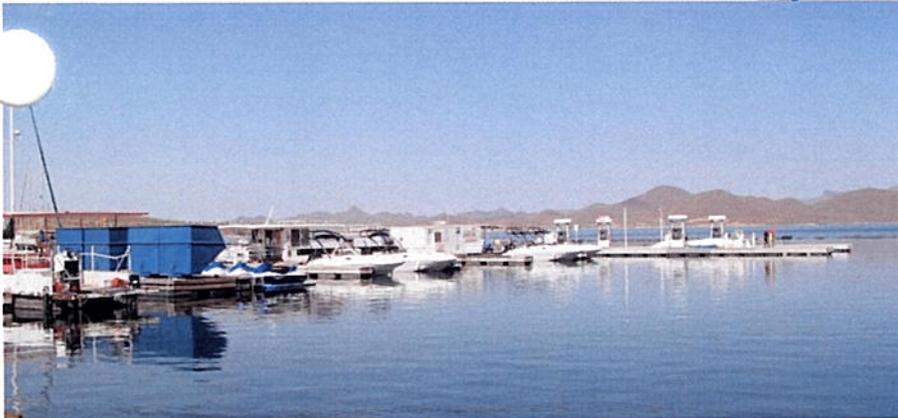


**Pleasant Harbor Marina**  
**40202 N. 87<sup>th</sup> Avenue**  
**Peoria, Arizona 85383**  
**602-977-7377 or 928-501-1801**  
**Fax: 602-977-7366**  
[www.azmarinas.com](http://www.azmarinas.com)

Pleasant Harbor Marina offers a wide variety of services that include, but is not limited to mechanical and repair service, pressure washing, detailing, fueling, boat salvage and crane service, pilot services and lessons, boat towing, pump-out, dry storage facilities, and vessel inspection. The marina has 640 rental slips from 30 to 60 feet in length. Boat rentals offers jet skis, sport and pontoon boats.

The marina also has a dock store and the "Water Front Grill & Bar" that is open Thursday through Sunday and is available for private parties Monday through Wednesday.

An annual "Port-of-Entry pass is required for vehicle entry into Pleasant Harbor. The \$200 annual pass must be purchased from the Maricopa Water District.



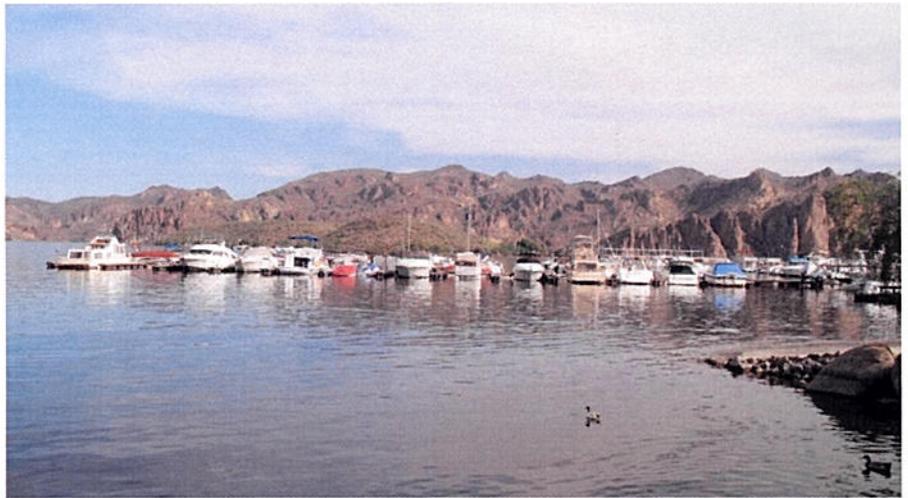
**Roosevelt Lake Marina**  
**HC02 Box 4850, Hwy. 180**  
**Roosevelt, Arizona 85545**  
**928-467-2245**  
**Fax: 928-467-2862**  
[www.rlmaz.com](http://www.rlmaz.com)



Roosevelt Lake Marina operates under a permit with Tonto National Forest. The marina has a ship's store, small boat and water toy rental services, 253 covered and uncovered rental slips (dock boxes are included with slip), boater services, covered fuel dock, boat pumpout facilities and dry storage facilities. Additional future services included floating cabins and boat brokerage.

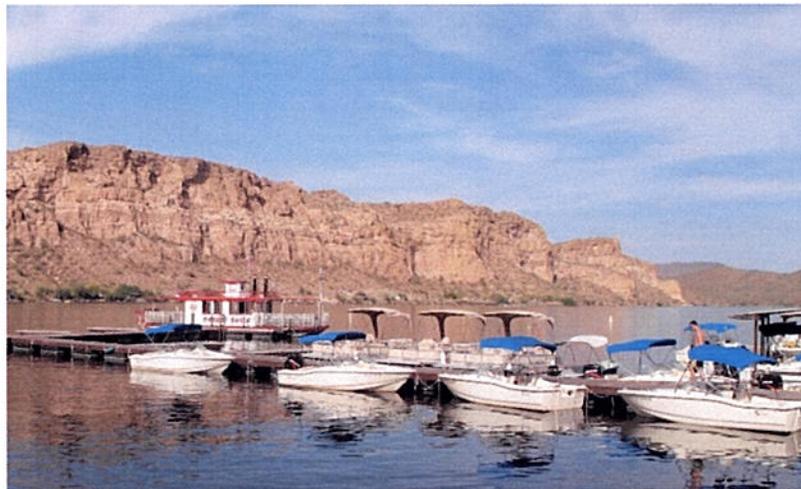
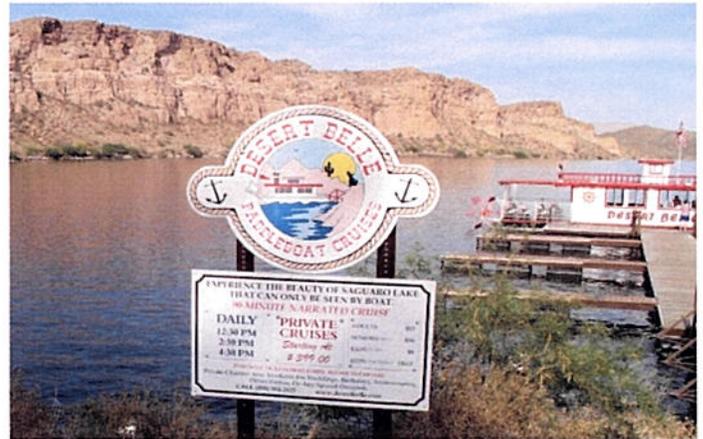


**Saguaro Lake Marina**  
**P.O. Box 5880**  
**Mesa, Arizona 85211-5880**  
**480-986-5546**  
**Fax: 480-986-8867**  
[www.saguarolakemarina.com](http://www.saguarolakemarina.com)



Saguaro Lake Marina operates under a permit with the U.S. Forest Service and is located within the Tonto National Forest outside of Mesa, Arizona.

Saguaro Lake Marina has 400 uncovered/open rental slips, (24,30,35,40,50 and 55-foot slips), fuel dock, a ship's store, free boat pumpout service, dry storage, boat rentals through Precision Marine, dry storage and Desert Belle Paddleboat Tours along with the Lakeshore Restaurant.

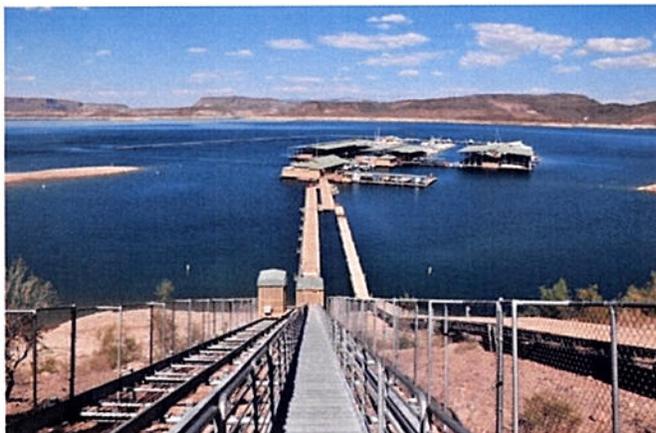


**Scorpion Bay Marina & Yacht Club**  
10970 W. Peninsula Road  
Morristown, Arizona 85342  
928-501-2628  
[info@scorpionbaymarina.com](mailto:info@scorpionbaymarina.com)



Scorpion Bay Marina and Yacht Club is the newest marina on Lake Pleasant.

The marina offers a motorized tram to transport people and boating gear from the parking area to the main dock walkway. Marina services includes 240 covered and uncovered rental slips, fuel dock, convenience store and deli, Dillon's Restaurant, small boat and water toy rentals, floating restrooms, and boat brokerage.



**Silverthorn Resort & Marina**  
**P.O. Box 1090**  
**Bella Vista, California 96008**  
**1-800-332-3044**  
[www.silverthornresort.com](http://www.silverthornresort.com)

Silverthorn Resort & Marina is located on Shasta Lake in California. The full-service marina offers houseboat rentals, cabins, pizza & pub, store, and more. Silverthorn operates under a special use permit with the U.S. Forest Service.



## C. COMPARABLE CRITERIA RATING SHEETS

ARAMARK Marina Rental Slips  
ARAMARK Rental Buoys  
ARAMARK Rental Houseboats  
ARAMARK Rental Powerboats & Water Toys  
ARAMARK Boat Tours  
ARAMARK Water Based Fuel  
Antelope Point Marina Rental Slips  
Antelope Point Marina Rental Houseboats  
Antelope Point Marina Rental Powerboats & Water Toys  
Antelope Point Marina Water Based Fuel

**GLEN CANYON NATIONAL RECREATION AREA  
2008/2009 MARINA SLIP COMPARABILITY STUDY-ARAMARK**

The following criteria is the established standard by which marina rental slip operations were evaluated and analyzed for comparability.

<b>COMPARABILITY CRITERIA</b>	<b>WW</b>	<b>BF</b>	<b>HC</b>	<b>BL</b>	<b>BB</b>	<b>CL</b>	<b>DB</b>	<b>LH</b>	<b>RL</b>	<b>NL</b>	<b>PH</b>	<b>SL</b>	<b>SB</b>	<b>TK</b>	<b>TP</b>	<b>VW</b>	<b>WB</b>	<b>RB</b>
<b>Lake Powell Resorts &amp; Marinas (ARAMARK)</b>																		
Open Slips:	870	60	14	110	203	122	0	1000	162	70	500	400	0	300	0	50	0	76
Covered Slips:	0	200	151	90	522	150	266	0	91	122	140	0	240	0	140	650	340	132
<b>1. SIMILARITY OF OPERATIONS</b> 100 (covered/open)slips or more (10) 99 slips or less (0)	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10
<b>2. COMPETITION</b> (10)	10	10	10	0	10	0	10	10	0	0	10	0	10	10	10	10	10	10
<b>3. CONSTRUCTION CHARACTERISTICS</b>																		
Steel/Wood/Tank - Anchoring System (10)	10																	
Steel/Encapsulated Foam - Anchoring System (10)		10	10		10	10			10		10		10					5
Other type construction (5)				5			5	5		5		5		5		5	5	5
Breakwater (10)	10	10	10	0	0	0	5	0	10	10	10	0	10	0	5	5	5	0
Other (berm, cove, etc.) (5)																		
<b>4. SIMILAR CLIENTELE</b>																		
Vacationing Public (10)	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10
Commercial Groups/Club Members (5)																		
<b>5. SEASONALITY</b>																		
Year round (10)	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10
Seasonal (5)																		
<b>6. SIMILAR AREA</b>																		
Destination (10)	10	10	10	5	10	5	5	10	10	10	5	5	5	10	5	0	5	0
Rural(5)																		
Urban (0)																		
<b>TOTAL CRITERIA POINTS</b>	<b>70</b>	<b>70</b>	<b>70</b>	<b>40</b>	<b>60</b>	<b>45</b>	<b>55</b>	<b>55</b>	<b>60</b>	<b>55</b>	<b>65</b>	<b>40</b>	<b>65</b>	<b>55</b>	<b>55</b>	<b>50</b>	<b>55</b>	<b>45</b>

EXTRA QUALITY FEATURES	MARINA KEY CHART (RANK ORDER)																	
	WW	BF	HC	BL 1	BB 2	CL 3	DB 4	LH 5	RL 6	NL 7	PH 8	SL 9	SB 10	TK 11	TP 12	VW 13	WB 14	RB 15
Boater Services	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Fire Protection/Security	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Dry Storage Facilities	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Dock Boxes and Carts	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Environmental protection (SPCC)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Overnight /Transient Slips	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Dock Utilities (water, electric, cable TV, phone)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Recycling	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Ice, Vending machines	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Pumpout Facilities	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Launch /Retrieve	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Zebra/Quagga Regulations	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Restrooms/Shower	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Fuel Dock and other fuels (propane, etc.)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Hotel/Motel	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Restaurant/Lounge/Snack Bar	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Marina Store	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Dock Staff to assist in docking	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Boat Rentals	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Campgrounds/RV sites	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Boat Repair Facilities/Services	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Shuttle Service	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

**MARINA KEY CHART**

- Wahweap Marina (WW)
- Bullfrog Marina (BF)
- Halls Crossing Marina (HC)

**MARINA KEY CHART (RANK ORDER)**

- Wahweap Marina 70
- Bullfrog Marina 70
- Halls Crossing Marina 70

**Marinas Visited:**

- Bartlett Lake Marina (BL)
- Bridge Bay Resort (BB)
- Canyon Lake Marina (CL)
- Discovery Bay Marina (DB)
- Lake Havasu Marina (LH)
- Roosevelt Lake Marina (RL)
- Navajo Lake Marina (NL)
- Pleasant Harbor Marina (PH)
- Saguaro Lake Marina (SL)
- Scorpion Bay Marina (SB)
- Tahoe Keys Marina (TK)
- Tower Park Marina (TP)
- Village West Marina (VW)
- Willow Berm Marina (WB)
- Riverbank Marina (RB)

**Comparables in ranking order**

- Pleasant Harbor Marina 65
- Scorpion Bay Marina 65
- Roosevelt Lake Marina 60
- Bridge Bay Marina 60
- Discovery Bay Marina 55
- Lake Havasu Marina 55
- Navajo Lake Marina 55
- Tahoe Keys Marina 55
- Tower Park Marina 55
- Willow Berm Marina 55
- Village West Marina 50
- Riverbank Marina 45
- Canyon Lake Marina 45
- Saguaro Lake Marina 40
- Bartlett Lake Marina 40



EXTRA QUALITY FEATURES		WW	BF	HC	BC 1	NL 2	SM 3	HM 4	MM 5	LO 6	7	8	9	10	11	12	13	14	15
Boater Services		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Fire Protection/Security		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Dry Storage Facilities		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Dock Boxes and Carts		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Environmental protection (SPCC)		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Overnight /Transient Slips		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Dock Utilities (water, electric, cable TV , phone)		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Recycling		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Ice, Vending machines		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Pumpout Facilities		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Launch /Retrieve		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Zebra/Quagga Regulations		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Restrooms/Shower		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Fuel Dock and other fuels (propane, etc.)		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Hotel/Motel		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Restaurant/Lounge/Snack Bar		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Marina Store		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Dock Staff to assist in docking		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Boat Rentals		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Campgrounds/RV sites		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Boat Repair Facilities/Services		✓	✓	✓	✓	✓	✓	✓	✓	✓									
Shuttle Service		✓	✓	✓	✓	✓	✓	✓	✓	✓									

**MARINA KEY CHART**

- Wahweap Marina (WW)
- Bullfrog Marina (BF)
- Halls Crossing Marina (HC)

**MARINA KEY CHART (RANK ORDER)**

- Wahweap Marina 70
- Bullfrog Marina 70
- Halls Crossing Marina 70

**Marinas Visited:**

1. Bidwell Canyon Marina (BC)
2. Navajo Lake (NL)
3. Sunnyside Marina (SM)
4. Homewood Marina (HM)
5. Moccasin Marina (MM)
6. Lake Oroville Marina (Lime Saddle) (LO)

**Comparables in ranking order**

- Lake Oroville Marina 60
- Navajo Lake Marina 55
- Bidwell Canyon Marina 50
- Moccasin Marina 45
- Sunnyside Marina 35
- Homewood Marina 35









**GLEN CANYON NATIONAL RECREATION AREA  
2008/2009 WATER-BASED FUEL COMPARABILITY STUDY-ARAMARK**

The following criteria is the established standard by which water-based fuel operations were evaluated and analyzed for comparability.

<b>COMPARABILITY CRITERIA</b>	<b>WW</b>	<b>BF</b>	<b>HC</b>	<b>BL</b>	<b>LH</b>	<b>PH</b>	<b>RL</b>	<b>SL</b>	<b>CL</b>	<b>LM</b>	<b>NL</b>	<b>HS</b>	<b>SB</b>	<b>PP</b>	<b>HH</b>	<b>13</b>	<b>14</b>	<b>15</b>
<b>Lake Powell Resorts &amp; Marinas (ARAMARK)</b>																		
<b>1. SIMILARITY OF OPERATIONS</b>																		
Fuel - 87 Octane (2)	2	2	2	0	2	2	2	2	2	0	0	0	0	0	0			
Branded Fuel (Chevron, Sinclair, etc.) (2)	2	2	2	0	2	0	0	0	0	2	2	0	0	2	2			
Fuel Service - Fuel Dock Attendant (2)	2	2	2	2	2	0	2	0	2	2	0	0	2	0	0			
Environmental Protection/boom (4)	4	4	4	4	4	4	4	4	4	4	4	0	4	4	4			
<b>2. COMPETITION (10)</b>	10	10	10	0	10	10	0	0	0	0	0	10	10	10	10			
<b>3. CONSTRUCTION CHARACTERISTICS</b>																		
Type of dock:																		
Steel/wood/lank - Anchoring system (10)	10								10									
Steel/encapsulated foam - Anchoring System (10)		10	10		10	10	10						10					
Other construction (5)				5				5		5	5	5		5	5			
(steel/foam/mecol/encapsulated foam, etc.)																		
<b>4. SIMILAR CLIENTELE</b>																		
Vacationing Public (10)	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10			
Commercial Groups/Club Members (5)																		
<b>5. SEASONALITY</b>																		
Year round (10)	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10			
Seasonal (5)										5								
<b>6. SIMILAR AREA</b>																		
Destination (10)	10	10	10	10	10	10	10			10	10	10						
Rural(5)								5	5				5	5	5			
Urban (0)																		
<b>TOTAL CRITERIA POINTS</b>	<b>60</b>	<b>60</b>	<b>60</b>	<b>41</b>	<b>60</b>	<b>56</b>	<b>48</b>	<b>36</b>	<b>43</b>	<b>38</b>	<b>41</b>	<b>45</b>	<b>51</b>	<b>46</b>	<b>46</b>			







**GLEN CANYON NATIONAL RECREATION AREA - ANTELOPE POINT MARINA  
2008/2009 MARINA SLIP COMPARABILITY STUDY**

The following criteria is the established standard by which marina rental slip operations were evaluated and analyzed for comparability.

<b>COMPARABILITY CRITERIA</b>		<b>AP</b>	<b>BL</b>	<b>BB</b>	<b>CL</b>	<b>DB</b>	<b>LH</b>	<b>RL</b>	<b>NL</b>	<b>PH</b>	<b>SL</b>	<b>SB</b>	<b>TK</b>	<b>TP</b>	<b>VW</b>	<b>WB</b>	<b>RB</b>
<b>Antelope Point Holdings, LLC (ANTELOPE)</b>																	
Open Slips:		<b>123</b>	110	203	122	0	1000	162	70	500	400	0	300	0	50	0	76
Covered Slips:		<b>0</b>	90	522	150	266	0	91	122	140	0	240	0	140	650	340	132
<b>1. SIMILARITY OF OPERATIONS</b> 100 (covered/open)slips or more (10) 99 slips or less (0)		<b>10</b>	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10
<b>2. COMPETITION</b> (10)		<b>10</b>	0	10	0	10	10	0	0	10	0	10	10	10	10	10	10
<b>3. CONSTRUCTION CHARACTERISTICS</b>																	
Steel/Wood/Tank - Anchoring System (10)		<b>10</b>		10	10			10		10		10					5
Steel/Encapsulated Foam - Anchoring System (10)			5			5	5		5		5		5	5	5	5	5
Other type construction (5)																	
Breakwater (10)		<b>10</b>	0	0	0		0	10	10	10	0	10	0		5	5	0
Other (berm, cove, etc.) (5)						5											
<b>4. SIMILAR CLIENTELE</b>																	
Vacationing Public (10)		<b>10</b>	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10
Commercial Groups/Club Members (5)																	
<b>5. SEASONALITY</b>																	
Year round (10)		<b>10</b>	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10
Seasonal (5)																	
<b>6. SIMILAR AREA</b>																	
Destination (10)		<b>10</b>		10		5	10	10	10	5	5		10				0
Rural(5)			5														5
Urban (0)																	0
<b>TOTAL CRITERIA POINTS</b>		<b>70</b>	<b>40</b>	<b>60</b>	<b>45</b>	<b>55</b>	<b>55</b>	<b>60</b>	<b>55</b>	<b>65</b>	<b>40</b>	<b>65</b>	<b>55</b>	<b>55</b>	<b>50</b>	<b>55</b>	<b>45</b>

EXTRA QUALITY FEATURES		AP	BL 1	BB 2	CL 3	DB 4	LH 5	RL 6	NL 7	PH 8	SL 9	SB 10	TK 11	TP 12	VW 13	WB 14	RB 15
Boater Services		✓	✓					✓		✓		✓					
Fire Protection/Security		✓	✓					✓		✓		✓					
Dry Storage Facilities		✓	✓					✓		✓		✓					
Cart Services		✓						✓		✓		✓					
Environmental protection (SPCC)		✓	✓					✓		✓		✓					
Overnight /Transient Slips		✓	✓					✓		✓		✓					
Dock Utilities (water, electric, cable TV, phone)		✓						✓		✓		✓					
Recycling		✓						✓		✓		✓					
Ice, Vending machines		✓	✓					✓		✓		✓					
Pumpout Facilities		✓	✓					✓		✓		✓					
Launch /Retrieve		✓	✓					✓		✓		✓					
Zebra/Quagga Regulations		✓	✓					✓		✓		✓					
Restrooms/Shower		✓	✓					✓		✓		✓					
Fuel Dock and other fuels (propane, etc.)		✓	✓					✓		✓		✓					
Hotel/Motel		✓						✓		✓		✓					
Restaurant/Lounge/Snack Bar		✓	✓					✓		✓		✓					
Marina Store		✓	✓					✓		✓		✓					
Dock Staff to assist in docking		✓	✓					✓		✓		✓					
Boat Rentals		✓	✓					✓		✓		✓					
Campgrounds/RV sites		✓	✓					✓		✓		✓					
Boat Repair Facilities/Services		✓	✓					✓		✓		✓					
Shuttle Service		✓	✓					✓		✓		✓					

**MARINA KEY CHART**  
Antelope Point Marina (AP)

**MARINA KEY CHART (RANK ORDER)**  
Antelope Point 70

- Marinas Visited:
1. Bartlett Lake Marina (BL)
  2. Bridge Bay Resort (BB)
  3. Canyon Lake Marina (CL)
  4. Discovery Bay Marina (DB)
  5. Lake Havasu Marina (LH)
  6. Roosevelt Lake Marina (RL)
  7. Navajo Lake Marina (NL)
  8. Pleasant Harbor Marina (PH)
  9. Saguaro Lake Marina (SL)
  10. Scorpion Bay Marina (SB)
  11. Tahoe Keys Marina (TK)
  12. Tower Park Marina (TP)
  13. Village West Marina (VW)
  14. Willow Berm Marina (WB)
  15. Riverbank Marina (RB)

- Comparables in ranking order
- Pleasant Harbor Marina 65
  - Scorpion Bay Marina 65
  - Roosevelt Lake Marina 60
  - Bridge Bay Marina 60
  - Discovery Bay Marina 55
  - Lake Havasu Marina 55
  - Navajo Lake Marina 55
  - Tahoe Keys Marina 55
  - Tower Park Marina 55
  - Willow Berm Marina 55
  - Village West Marina 50
  - Riverbank Marina 45
  - Canyon Lake Marina 45
  - Saguaro Lake Marina 40
  - Bartlett Lake Marina 40













#### **D. OTHER POTENTIAL COMPARABLE FACILITIES VISITED**

1. Discovery Bay Marina - Byron, CA
2. Havasu Springs Resort - Parker, AZ
3. Herman & Helen's Marina - Stockton, CA
4. Homewood Marina - Homewood, CA
5. Lucerne Marina - Manila, UT
6. Moccasin Point Marina - Jamestown, CA
7. Paradise Point Marina - Irvine, CA
8. Riverbank Marina - Sacramento, CA
9. Sunnyside Marina - Tahoe City, CA
10. Tahoe Keys Marina - South Lake Tahoe, CA
11. Tower Park Marina - Lodi, CA
12. Village West Marina - Stockton, CA
13. Willow Berm Marina - Isleton, CA

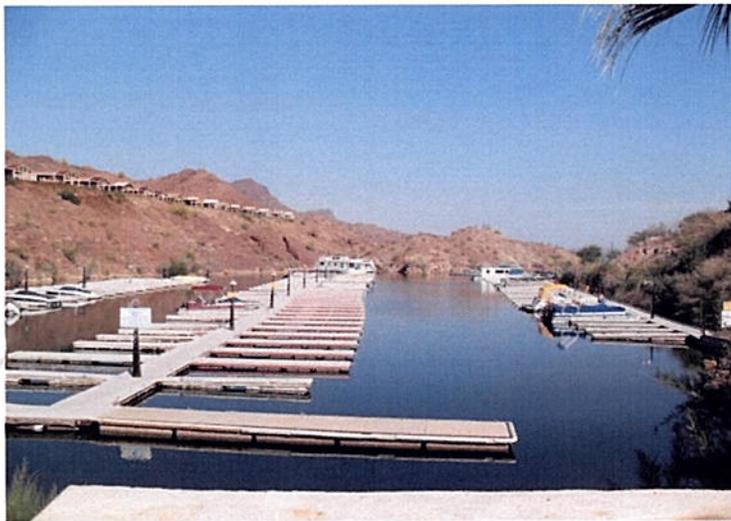
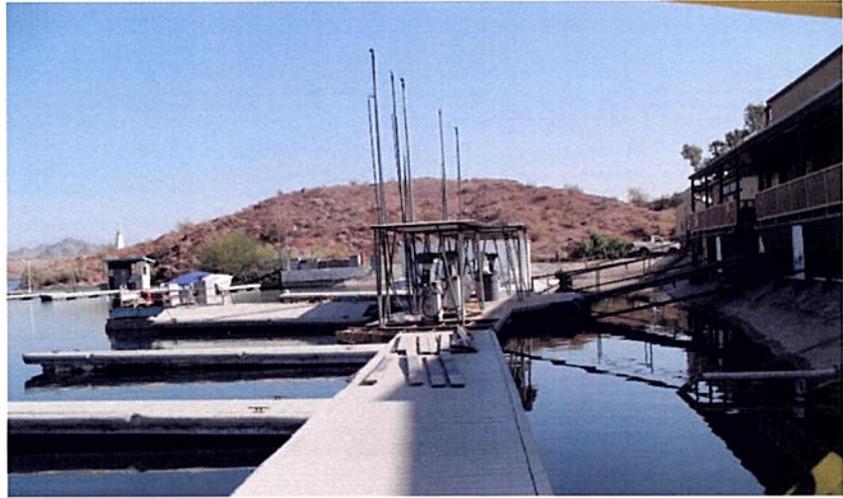
**Discovery Bay Yacht Harbor**  
5901 Marina Road, Suite #1  
Byron, California 94514  
925-634-5928  
Fax: 925-634-7989  
[www.discoverybayyachtharbor.com](http://www.discoverybayyachtharbor.com)

Discovery Bay Yacht Harbor is located on the California Delta. The marina offers 266 wet moorage slips (up to 50 foot) with 30 amp electric and 600 dry stack storage for vessels and trailers. Discovery Bay also offers fuel 87, 91 octane and diesel. Boats are inspected for quagga/zebra mussels. The marina does not charge a fee for dock boxes and pumpouts are free. No yacht services or boat shop is offered. Vendors are allowed to provide minor repair work. The marina has a recycling program with no charge to the customers.



**Havasus Springs Resort**  
**2581 Highway 95**  
**Parker, Arizona 85344**  
**928-667-3361**  
[www.havasusprings.com](http://www.havasusprings.com)

Havasus Springs Resort offers more land based facilities than water. They have small boat rentals (24-foot Pontoon boats) and boat docking & storage- daily and monthly rentals. On the water fuel dock and restaurant with lounge are also available to boating customers.



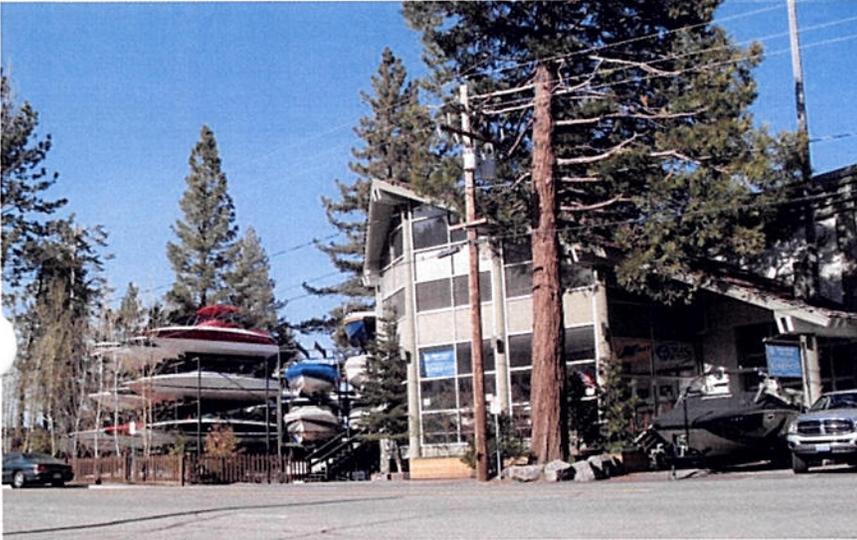
**Herman & Helen's Marina**  
15135 W. Eight Mile Road  
Stockton, California 95219  
1-877-468-7326

Herman & Helen's Marina is located on the California Delta. The marina offers fuel, a small snack bar/ store and service center.



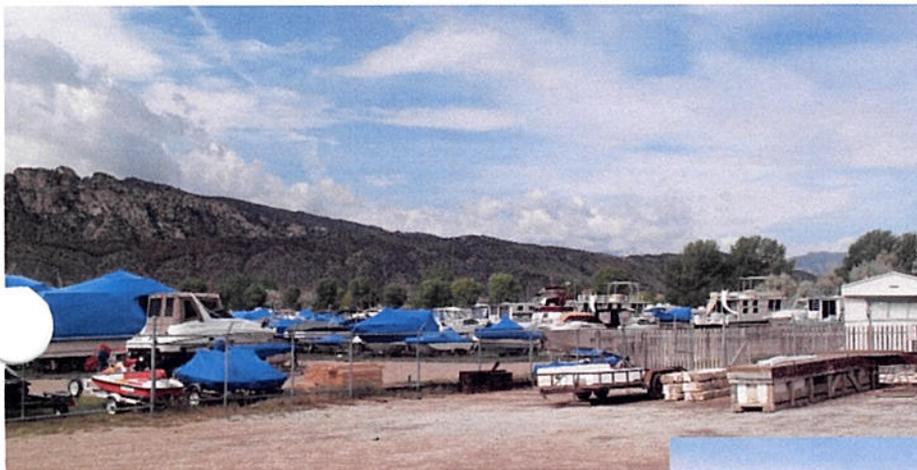
**Homewood Marina**  
**5190 West Lake Blvd.**  
**Homewood, California 96145**  
**530-525-5966**

Homewood Marina is located on Lake Tahoe in California. The marina offers buoy moorings, pumpout facilities, fuel and stacked dry storage.



**Lucerne Valley Marina**  
**5570 E. Lucerne Valley Road**  
**P.O. Box 10**  
**Manilla, Utah 84046**  
**435-784-3488**  
**1-888-820-9225**  
**Fax: 435-784-3433**  
[www.flaminggorge.com](http://www.flaminggorge.com)  
[Email: office@flaminggorge.com](mailto:office@flaminggorge.com)

Lucerne Valley Marina is located in the Flaming Gorge National Recreation in Wyoming and Utah. The marina offers houseboat and small boat rentals, rental slips/buoys, 500-space dry storage, general store, fuel and other marina related services. Lucerne Valley Marina operates under a permit with the U.S. Forest Service.

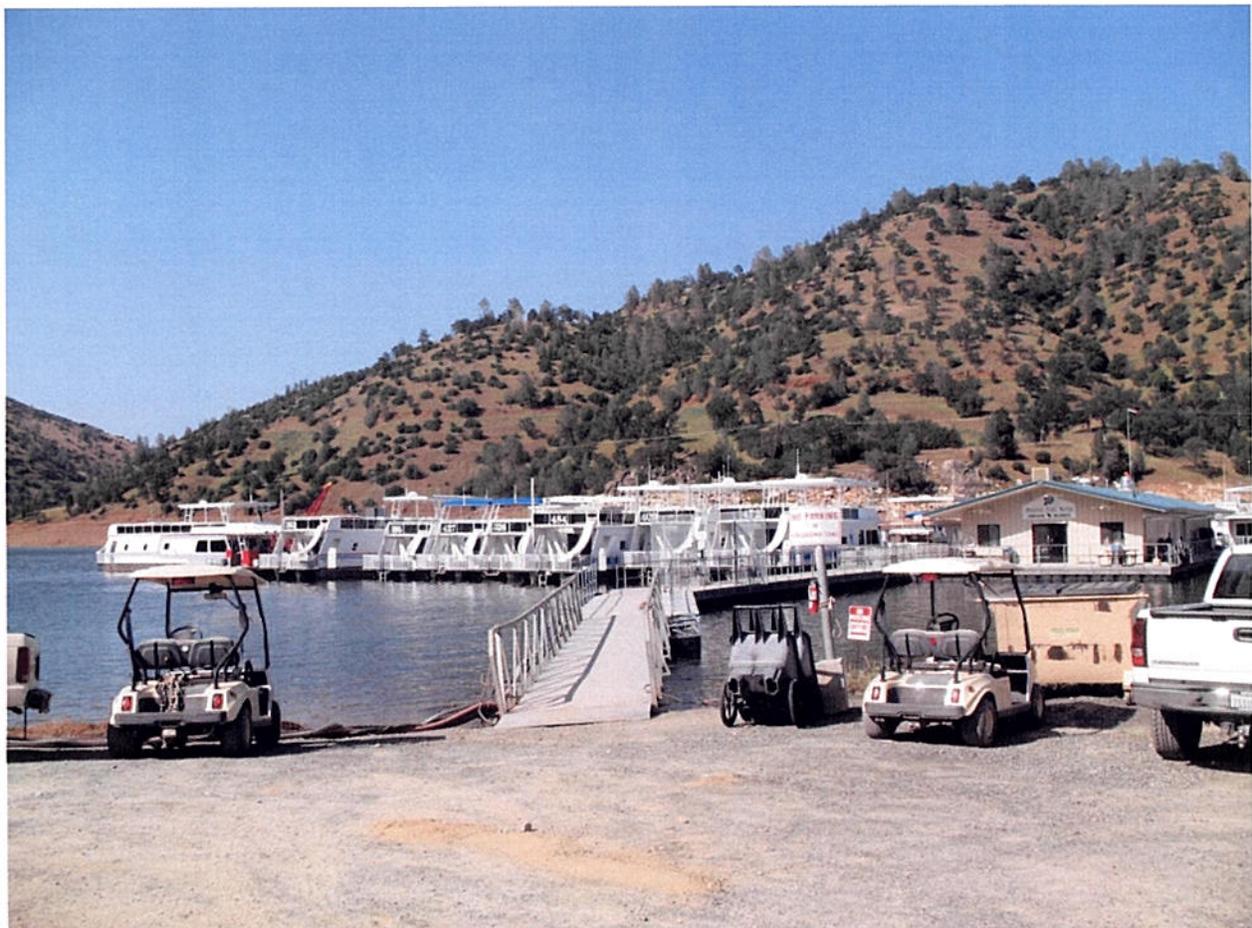
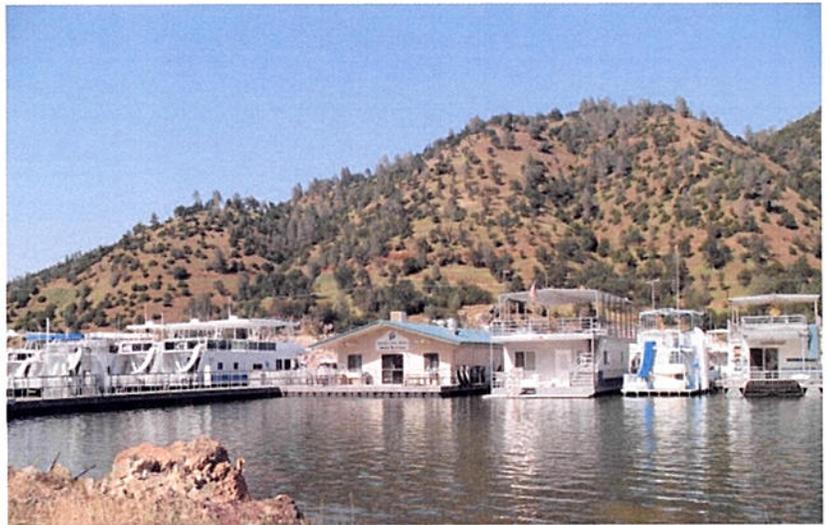


**Moccasin Point Marina**  
**11405 Jacksonville Road**  
**Jamestown, California 95327**  
**209-989-2206**  
**Fax: 209-989-0112**

[www.moccasinpointmarina.com](http://www.moccasinpointmarina.com)

Moccasin Point Marina is located on Don Pedro Lake. Moccasin Point Marina is a full-service marina with minor boat repair service, covered/uncovered slip rentals, buoys

(4 buoy fields), 40 dry storage spaces, a snack bar, convenience store, boat launch ramp and houseboat, fishing boat, ski boat, personal watercraft and water toy rentals. No charge for boat pumpouts. Periodic checks for Quagga/zebra mussels. Park entrance fee is \$6 per vehicle per day. A \$7 fee is charged for each boat and/or personal watercraft. The marina operates under a contract with the Lake Don Pedro Recreation Agency.



**Paradise Point Marina**  
8095 Rio Bianco Road  
Stockton, California 95219-8760  
209-952-1000  
Fax: 209-952-7974  
[www.sevencrown.com](http://www.sevencrown.com)

Paradise Point Marina is located on the California Delta. The Delta is a network of rivers, tributaries and channels. Three major rivers flow into the Delta; the San Joaquin, Sacramento and Mokelumne. The marina offers houseboat rentals (25 houseboats in the fleet) boat moorage and dry dock storage. No charge for pumpouts or use of



launch ramp for moorage customers. Dock boxes are approved by the Marina manager. Transient moorage is \$25 per night. Houseboat pre-board/early board is available for \$200 per night. Boat shop and restaurant have been leased to private operators.



**Riverbank Marina**  
**Riverbank Holding Company, LLC**  
**1371 Garden Highway #200**  
**Sacramento, California 95833**  
**916-922-0720**  
**Fax: 916-922-3410**  
[www.riverbank.com](http://www.riverbank.com) or  
[Info@Riverbank.com](mailto:Info@Riverbank.com)

Riverbank Marina is located on the Sacramento river just minutes away from downtown Sacramento and Discovery Park. The marina operates 24 hours a day year round and offers over 175 covered and uncovered berths and slips. All slips or berths can be leased on an annual or month to month basis. The marina can accommodate all sizes of boats/yachts.



Riverbank Marina offers three restaurants - dine in and take out, newly remodeled restrooms and showers, public pumpout facility, free valet parking during peak times, 24 hour video surveillance of marina and parking areas, and fuel dock.



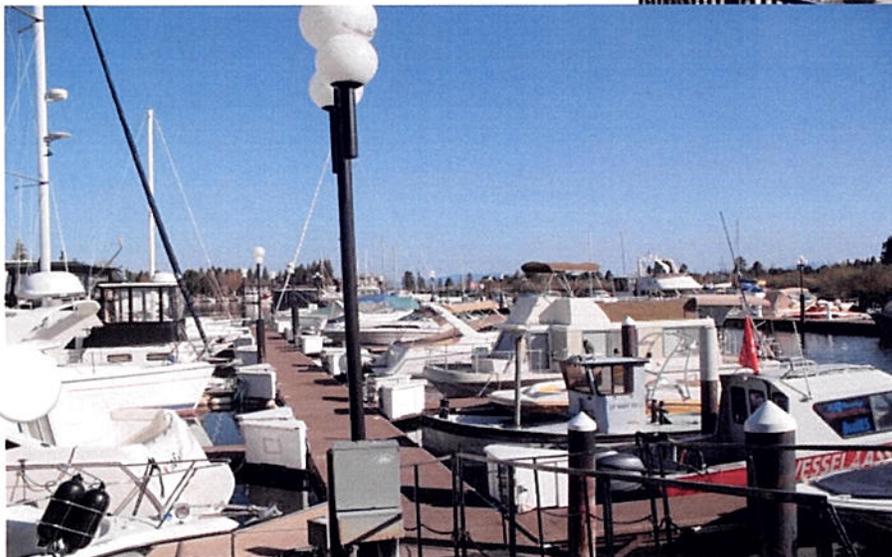
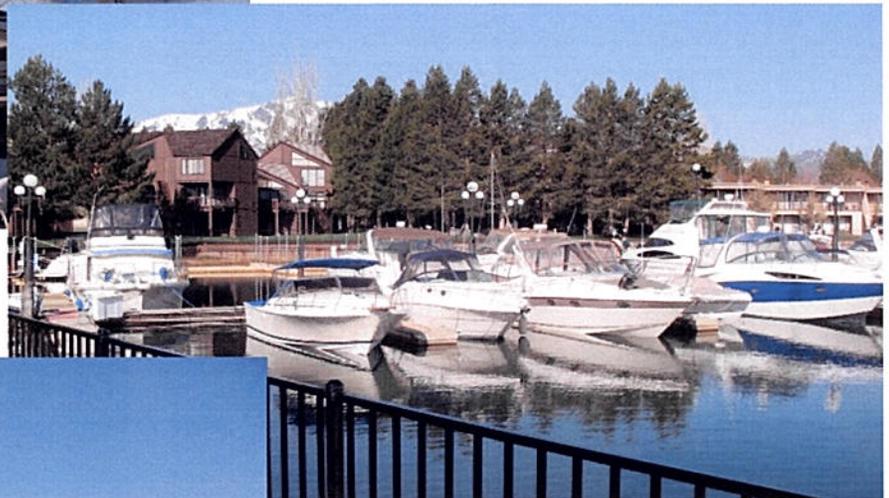
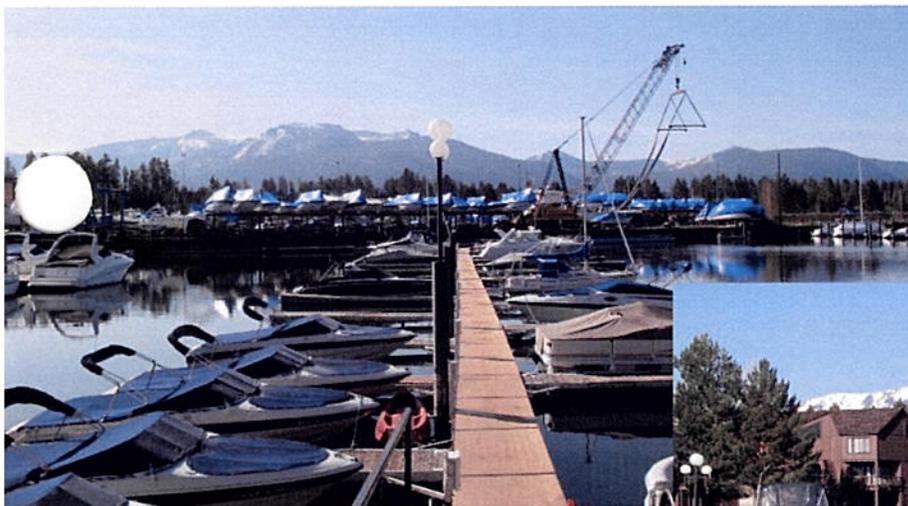
**Sunnyside Marina**  
**1835 West Lake Boulevard**  
**P.O. Box 7014**  
**Tahoe City, California 96145**  
**530-583-7201**  
**Fax: 530-583-5116**

Sunnyside Marina is located on the west side of Lake Tahoe in California. Sunnyside offers 22 rental slips and 14 buoys, fuel, pumpout facilities, and stacked dry storage. Boats are moved to a dry storage facility off-season. Boat storage fees are annual fees due in advance by May each year.



**Tahoe Keys Marina and Yacht Club**  
2435 Venice Drive East, Suite 100  
South Lake Tahoe, California 96150  
530-541-2155  
Fax: 530-541-1223  
[www.tahoemarina.com](http://www.tahoemarina.com)

Tahoe Keys Marina is located on Lake Tahoe in California. The marina offers rental slips, fuel, dry storage and boat rentals. Inspections are completed for Quagga/Zebra mussels. Rental customers can purchase dock boxes from the marina.



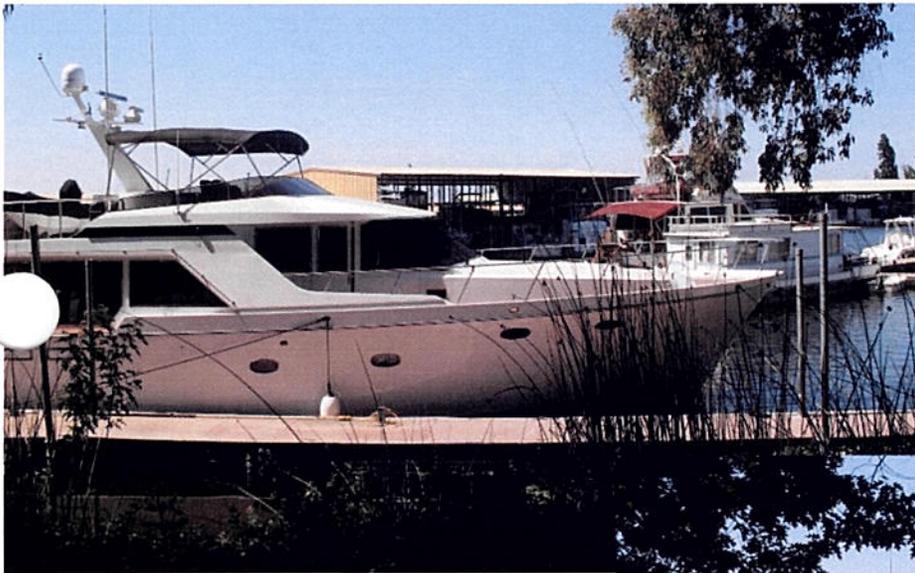
**Tower Park Resort & Marina**  
14900 W. highway 12  
Lodi/Terminous, California  
95242  
209-369-1041  
1-800-77-TOWER  
Fax: 209-943-5656  
[www.towerparkresort.com](http://www.towerparkresort.com)

Tower Park Marina a full service marina (a Westrec Marina) on the California Delta offers 140 slips, PWC docks, and 80 dry storage spaces (covered and open). Other marina services include: free pumpouts, free hazardous waste disposal (anti-freeze, oil), recycling, fuel (87, 91 octane & diesel), dock boxes are included with the slip, metered electrical, canvas shop, repair service, boat sales, and restaurant (pizza delivery through out the marina).

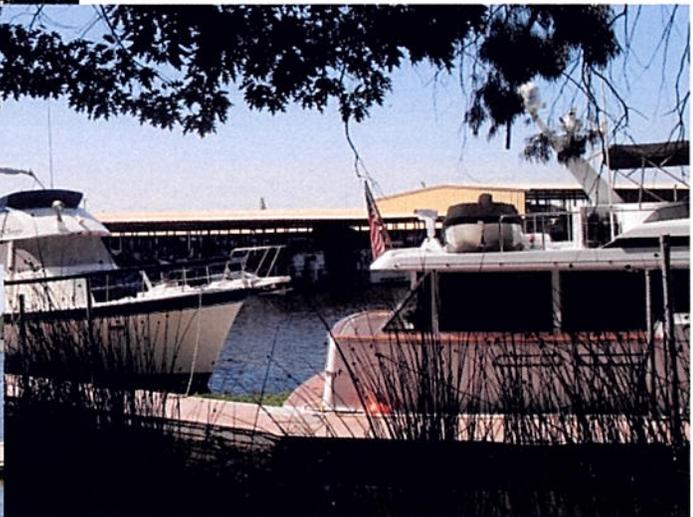


**Village West Marina**  
6649 Embarcadero Drive  
Stockton, California 95219  
209-951-1551  
Fax: 209-951-9352  
[www.villagewestmarina.com](http://www.villagewestmarina.com)  
Email: [villagewest@earthlink.net](mailto:villagewest@earthlink.net)

Village West Marina is located along Fourteenmile Slough on the California Delta. The marina has 650 covered slips and 50 open slips that accommodate boats from 20 feet up to 80 feet with 20, 30, or 50 amp electrical service (metered monthly). No meters on 20, 24, 26



foot slips. In addition to the boat slips, facilities also include guest and fuel docks (87 & 91 octane, #2 diesel), two restaurants, service and detail shop, restrooms/showers, and laundry facilities. Guest dock with electric/water is \$10. Pumpout is free. No recycling; only oil recycling station. California registration fee is \$10 for two years. Customers pay county personal property taxes on boat.



**Willow Berm Marina**  
**140 Brannan Island Road**  
**Isleton, California 95641**  
**916-777-6313**  
**Fax: 916-777-4593**  
[www.willowbermmarina.com](http://www.willowbermmarina.com)

Willow Berm Marina is located on the Delta (Mokelumne River). The marina offers 225 wood constructed covered boat slips with 20 to 50 foot size slips and 95 new steel framed 36 to 80 foot boat slips with 4-foot wide concrete walkways. The new slips provide 30 and 50 amp service and built-in septic pumpout service at every slip. The marina also offers a 350 foot long fuel dock with plus, premium and diesel fuels. Five separate heated shower and bathroom facilities conveniently located throughout the harbor.

