

## LEASING OPPORTUNITY

Gateway National Recreation Area  
Mobile Food/Beverage, Beach Equipment Rentals  
at Sandy Hook

### EXHIBIT E - BID SHEET

Applicants must answer all questions and submit additional required information to be considered responsive:

- Site Selection (Refer to Table A and please indicate which area you prefer).
- Total amount of rent offered (Rent must be at least the minimum bid amount identified in Table A).
- Identify menu/offering you will provide.
- Identify whether you are interested in 10' x 20' storage space for containers or conex boxes. If so, state the total amount of rent offered (Rent must be at least the minimum bid amount of \$500 for every season during which the lease is in effect). NPS will assign final locations though bidders are free to identify their preference for storage in Beach Areas E (1 spot) or I (2 spots). See maps attached as exhibits to this RFB.
- Additional Information to be submitted - REQUIRED:
  - Financial Information Required** - Completed Exhibits B and C (OMB Control Number 1024-0233).

#### Bid Sheet Example and Instructions

The following is an **example** illustrating how a bidder should complete the bid sheet on Page 2.

FOOD & BEVERAGE Available Locations (4) – B, C, D, G	BEACH AREA	PRIMARY OR ALTERNATE	BID AMOUNT (per season)	MENU/OFFERING DESCRIPTION
Location 1	E1	P	\$1,000,000	<b>Pizza</b> - prepared in wood burning oven, appetizers such as mozzarella sticks & garlic knots, cold beverages such as soda, water & lemonade
Location 2	B1	P	\$1,000,000	<b>Ice Cream</b> - Soft serve & pre-packaged, milkshakes, beverages such as juice and water
Location 3	E2	A	\$1,000,000	<b>Ice Cream</b> - Soft serve & pre-packaged, milkshakes, beverages such as juice and water

*In the above example, by marking 'P' in two rows, the bidder is representing that they intend to operate 2 separate food trucks at Sandy Hook.*

*Location 3 is marked 'A' which means that the bidder first wishes to be considered for Beach Area E2 in the event one of their primary choices is not available. **Make sure your alternate selection(s) are marked in order of priority.***

*The alternate selection(s) can have the same or different offerings than the primary one(s).*

*If you have been awarded all of your primary selections, then you will not be awarded an alternate location even if you have the highest bid for that location.*

<b>FOOD &amp; BEVERAGE</b> Available Locations (3) – B1, E1, E2	<b>BEACH AREA</b>	<b>PRIMARY OR ALTERNATE</b>	<b>BID AMOUNT</b> (per season)	<b>MENU/OFFERING DESCRIPTION</b>
Location 1				
Location 2				
Location 3				
<b>BEACH EQUIPMENT</b> Available Locations (1) – G3	<b>BEACH AREA</b>	<b>PRIMARY OR ALTERNATE</b>	<b>BID AMOUNT</b> (per season)	<b>MENU/OFFERING DESCRIPTION</b>
Location 1				
<b>STORAGE**</b> Available Locations (3) – E, I	<b>BEACH AREA</b>	<b>PRIMARY OR ALTERNATE</b>	<b>BID AMOUNT</b> (per season)	<b>MENU/OFFERING DESCRIPTION</b>
Location 1				N/A
Location 2				N/A
Location 3				N/A

**\*\*NPS will make the final determination as to any storage location.**

**Signing:** By signing this bid sheet, the Applicant(s) acknowledges receipt and acceptance of the terms of this “offered Lease” provided in the Request for Bids and any conditions thereto.

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Authorized Official Signature/Date

Print Name and Title

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Co-Authorized Official (if applicable) Signature/Date

Print Name and Title

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Legal Business Name (if applicable)

## TABLE A - Summer 2023 Season

*\* Bidders are encouraged to inspect site locations prior to submitting bids to ensure the size of the location is adequate for their needs.*

Area	Minimum Operating Days	Minimum Operating Hours	Utilities Available	Land Area	Menu Offerings	Minimum Bid	Lease Commencement Date	Type of Service
Beach Area B1	Weekends (Memorial Day weekend through Labor Day weekend)	9:30 a.m. to 3:00 p.m.	Electric – individual meter (at lessee’s cost)	10’ x 15’	Hot Food or Cold Food or Dessert	<b>FIXED RENT:</b> \$5,500.00 per season	<b>2023 Season:</b> <b>(1) Food/Dessert Location</b>	
Beach Area G3	Daily (Memorial Day Weekend through Labor Day weekend)	9:30 a.m. to 3:00 p.m.	None	10’ x 20’	N/A	<b>FIXED RENT:</b> \$5,500.00 per season	<b>2023 Season:</b> <b>(1) Beach Equipment Rental Location</b>	
Beach Area E1**	Daily (Memorial Day Weekend through Labor Day weekend)	9:30 a.m. to 3:00 p.m.	Electric – separate flat rate charge of \$700*	10’ x 15’	Hot Food or Cold Food or Dessert	<b>FIXED RENT:</b> \$5,000.00 per season	<b>2023 Season:</b> <b>(1) Food/Dessert Location</b>	
Beach Area E2**	Daily (Memorial Day Weekend through Labor Day weekend)	9:30 a.m. to 3:00 p.m.	Electric – separate flat rate charge of \$700*	10’ x 15’	Hot Food or Cold Food or Dessert	<b>FIXED RENT:</b> \$5,000.00 per season	<b>2023 Season:</b> <b>(1) Food/Dessert Location</b>	
Storage Area- Beach Areas E and I	May 10 of each year during which the corresponding Lease is in effect and must be removed by November 1	Park hours	None	10 x 20	Storage	<b>RENT:</b> \$500.00 per season	<b>2023 Season:</b> <b>Area E – 1 location Area I – 2 locations</b>	

***\*For soft-serve or pre-packaged ice cream, the flat rate for electricity will be \$1,050.00/season.***

***\*\*Mobile Food and Beverage Vendors authorized to operate at Beach Area E may be relocated temporarily at NPS's sole discretion in the event Area E is closed due to lifeguard shortages, which have been typical over the past two seasons.***

***If there is a 50% or more chance of rain or storm determined by National Weather Service, the Sandy Hook unit staff will notify lessees that their presence is optional on that day.***

***\*\*The successful bidder will be required to comply with NPS law, regulation, and policy pertaining to public health. NPS will provide successful bidders with a pre-season orientation pertaining to same.***