

Attachment E: Responsive Proposal Checklist

CACO

Ahearn-Higgins-Sirna

- ☐ **Transmittal Letter signed, at a minimum, by the primary contact you have identified in your proposal.**
- ☐ **Your Proposal, with clearly labeled sections for:**
 - ☐ **Offeror Identification**
 - ☐ **Criterion 1: Proposed Use and Operations Consistent with National Park Service Values**
 - ☐ **Criterion 2: Improvements, Maintenance, and Preservation of the Historic Quality of the Property**
 - ☐ **Criterion 3: Financial Capability of the Offeror**
 - ☐ **Criterion 4: Demonstrated Experience Operating a Similar Property**
 - ☐ **Criterion 5: Environmental Enhancement**
 - ☐ **Criterion 6: Financial and Other Terms Offered**
- ☐ **Form 10-352 Business History Information Form.** If your organization is or will be comprised of multiple individuals or entities, you should provide a 10-352 Form for each.
- ☐ *Depending on the nature of your organization, one of the following:*
 - ☐ **Form 10-353 Business Organization Information: Individual or Sole Proprietorship,** include separate forms for the submitting business entity and any and all parent entities or individuals, if relevant
 - ☐ **Form 10-354 Business Organization Information: Corporation, Limited Liability Company, Partnership, or Joint Venture,** include separate forms for the submitting business entity and any and all parent entities
- ☐ **Form 10-355A Offeror Financial Statements and Projections: Small Leases,** and all requested attachments and supporting documentation
 - ☐ *Including, one of the following:*
 - ☐ *If this is for an existing business entity:*
 - ☐ Audited or reviewed income statements for the two most recent fiscal years
 - ☐ Balance sheets for:
 - ☐ The most recent fiscal year
 - ☐ A sheet from the end of the most recent month prior to the submission of your proposal.
 - ☐ Earnings, bank, or investment account statements that substantiate the information provided in your Business Financial Statement
 - ☐ A credit report for the Business Entity, **with credit score**, from within the last 30 days
 - ☐ *If this will be for a new business entity created for this opportunity:*
 - ☐ Personal Financial Statements for all the principals of the organization, that identifies total assets, liquid assets, and financial liabilities
 - ☐ Credit reports for all the principals of the organization, **with credit score**, from within the last 30 days
 - ☐ *If this for a Sole Proprietor or Individual:*
 - ☐ A Personal Financial Statement that identifies your total assets, your liquid assets and your financial liabilities
 - ☐ Earnings, bank, or investment account statements that substantiate the information provided your Personal, and or, Business Financial Statements.
 - ☐ A credit report for the Sole Proprietor or Individual (and Business if available), **with credit score**, from within the last 30 days

Please review the credit report you provide carefully, many of the free annual credit reports that are available do not include a credit score.